

Government of India  
Ministry of Tourism  
(Marketing, Promotion and International Cooperation Division)

Transport Bhawan  
1-Sansad Marg  
New Delhi

File. No. (MPI)-21/14/2025-M&PI-Part(1)

Date: 02.02.2026

**CORRIGENDUM-II**

**Subject:** Clarification of the queries in respect of Tender No. **(MPI)-21/14/2025-M&PI-Part(1)** for design and construction of India Pavilion at ITB - 2026, Berlin from 3<sup>rd</sup> – 5<sup>th</sup> March 2026

Reference is invited to the Ministry of Tourism's Tender No **(MPI)-21/14/2025-M&PI-Part(1)** dated 20.01.2026 for Design and construction of India Pavilion at ITB - 2026, to be held in Berlin from 3<sup>rd</sup> - 5<sup>th</sup> March 2026.

2. In this context, Corrigendum-II indicating clarification and reply to the queries asked during pre-bid meeting held on 23.01.2026 is annexed.

3. This issue with the approval of competent authority.



(Bharti Sharma)

Deputy Director General

Encl: - As above

(भारती क० शर्मा / BHARTI K. SHARMA)  
उप महानिदेशक / Dy. Director General  
पर्यटन मंत्रालय / Ministry of Tourism  
भारत सरकार / Government of India  
नई दिल्ली / New Delhi

To,  
All perspective bidders

**Ministry of Tourism  
Government of India**  
**(Marketing Promotion & International Cooperation Division)**  
**File No. (MPI)-21/14/2025-M&PI-Part (1)**

**PRE-BID QUERIES AND CLARIFICATION ITB-2026, Berlin**

**M/s 6<sup>TH</sup> P Marketing**

<b>Sl. No.</b>	<b>Tender Clause No.</b>	<b>Page. No.</b>	<b>Current Requirement</b>	<b>Clarification Requested</b>	<b>Clarification</b>
1.	15	8	Hiring of Ushers, Interpreters etc.	How many Ushers, Mehndi Artists and Interpreters? And duration	As indicated in the Tender document 3 ushers and 1 Mehendi artist is required for the entire duration of exhibition. No interpreter is required.
2.	21	8	Designing and printing of publications, information brochures, posters, pamphlets etc.	please provide the quantity and specs.	Press briefs: 40 Press Kits: 40 Co-exhibitors Directory: 150
3.		8	The components will be paid separately by MOT as per actual based on production of original bills	Please clarify Hanging/Rigging points and water and sewage connection included in this or not?	Hanging/Rigging points, water, internet etc. will be on actuals.
4.	12	7	Set up a base kitchen/pantry in the pavilion properly equipped with necessary equipment such as microwave ovens, refrigerators, coffee/tea making machines etc. and ensure adherence to fire safety and food standards. It may also be ensured that adequate quantity of dry snacks be made available throughout the event.	How many servings during the exhibition.	Bidders to keep provision of Water, Tea, Coffee, cookies, dry fruits etc. during the entire event for 100 participants.

## M/s Incredible Design

S. No.	Tender Clause no.	Page No.	Current Requirement	Clarification requested	Clarification
1.	Marking Eligibility Criteria	Page No. 14	<p>Accomplished and completed such /similar project of repute successfully as under during the last 5 financial years ending March 2025:</p> <ul style="list-style-type: none"> <li>i. Minimum one project of at least Rs 4.00 cr or</li> <li>ii. Two projects of at least Rs 2.00 cr or</li> <li>iii. Three projects of at least Rs 1.25 cr - 1.50 cr</li> </ul>	<p>We request you to consider increasing the experience criteria to 10 years, or at least 8 years. As you are aware, during the years 2020–21 and 2021–22, the tourism industry experienced significant disruption due to the COVID-19 pandemic, resulting in limited work opportunities.</p> <p>In view of this, we request you to revise the experience requirement so that the tender process remains inclusive and open to a wider range of agencies, rather than being limited to a select few.</p>	<b>Marking Eligibility Criteria remains same as per original Tender document.</b>

## M/s Span Communications

S. No.	Tender Clause no.	Page No.	Current Requirement	Clarification requested	Clarification
1.	II. Eligibility Criteria (2)	4	<p>The agency/lead partner should have experience in the field of event management for the last 5 years.</p> <p>Previous experience of handling work of conceptualizing, designing, construction and management of Pavilion of around 300 sq. m. at minimum three (3) international fairs and/or exhibitions held overseas during the last 5 financial years. Out of the three projects, a minimum of one project should be for Government (Central / State or</p>	<p>We request you to relax the point no. 02 of eligibility criteria and keep it same as the Evaluation criteria point no. 01 and eligibility criteria point no. 01 as below:</p> <p>Experience in event management of programs/events including conceptualization, planning and execution at international level for central government/ state government/ PSUs,</p>	<b>The Eligibility Criteria remains same as per original Tender document.</b>

		<p>Foreign Govt.) / PSU organization (Event conducted virtually will not be counted).</p> <p>Necessary documentary proof to be submitted. (Annexure - 2)</p>	<p>Corporate bodies etc. Accomplished and completed such/similar project of repute successfully as under during the last 5 financial years ending March (2025):</p> <p>a) Minimum one project of at least Rs 4.00 cr (or)</p> <p>b) Two projects of at least Rs 2.00 cr (or)</p> <p>c) Three projects of at least Rs 1.25 cr</p> <p>Provide details in Annexure-I.</p> <p>We request you to do not restrict agencies regarding the size of experience/exhibition.</p>	
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### M/s Falcon Exhibitions Pvt. Ltd

S. No.	Tender Clause no.	Page No.	Current Requirement	Clarification requested	Clarification
1.	II Eligibility Criteria	5	<p>ii) The bidder should have their own large printing Facility or have tie up with multiple printing agencies (minimum 3) for executing best quality large scale digital printing on various media in ultra-short duration and installation. Details of any international tie-up with printing agencies may also be specified Annexure 10.</p> <p>iii) Agency should have their own fabrication team for executing fabrication works under this tender. In absence of their own facility, the agency should have tie-up with more Fabricating agencies (minimum 3) to meet the requirements in urgency basis for</p>	<p>We request you to please allow minimum 2 international tie-ups for Printing and Fabrication.</p> <p>Please note that we have a build partner in Europe responsible for all construction-related activities, including the printing of posters and similar items.</p> <p>We kindly request that you consider approving one construction/fabrication</p>	<p><b>The request is being considered and the point 5 of clause II Eligibility Criteria of the Tender Document to be read as:</b></p> <p><b>i) The bidder should have a permanent set up and a well-equipped local office in the Delhi NCR. Details of the same to be provided.</b></p>

		<p>installation. In case of collaboration with fabrication teams, a letter of comfort (mentioning their committed association with the project till its closure) to be provided. Details of any international tie-up for fabrication works may also be specified. Annexure 10.</p>	<p>company as our primary partner, along with an additional company specifically for printing and related services.</p>	<p><b>ii) The bidder should have their own large printing facility or have tie up with at least one printing agency for executing best quality large scale digital printing on various media in ultra-short duration and installation. Details of any international tie-up with printing agencies may also be specified.</b></p> <p><b>iii) Agency should have their own fabrication team for executing fabrication works under this tender. In absence of their own facility, the agency should have tie-up with at least one fabricating agency to meet the requirements in urgency basis for installation. In case collaboration with fabrication teams, a letter of comfort (mentioning their committed association with the project till its closure) to be provided. Details of any international tie-up for fabrication works may also be specified supported with visual details of their past works.</b></p>
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#### **IMP NOTES:**

- 1. Theme of the Incredible India pavilion: Tourism Experiences of India.**
- 2. All the bidders have to submit 3 design options of the India Pavilion**

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