## Ministry of Tourism Government of India (Swadesh Darshan)

## RFP for Selection of PDMC under Swadesh Darshan 2.0 Scheme Phase 5 for 5 States/UTs File No SD-8/3/2022 dated 06.12.2023

## **CLARIFICATIONS TO THE PRE-BID QUERIES**

(Pre-proposal Meeting held on 12.12.2023)

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
1.	Clause no. 3.1.2	Pg no. 29	Team Leader (shall be from the lead member in	No Change
	A. Relevant Experience of the Key Personnel		case of consortium) Postgraduate in Architecture/ Urban Planning/ Urban Design/ Engineering /	
	<b>Team Leader</b> (shall be from the lead member in case of consortium)		Management or Chartered Accountant Minimum 10 years' experience (Preferably on the rolls of the	
	Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management		firm for at least one year from the PDD). Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process	
	Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD)		management, monitoring and implementation preferably in tourism sector.	
	Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.		Maximum 1.5 marks for each relevant tourism sector project and 0.75 mark for each non-tourism sector project.     Additional 2.5 marks for resource having at least one year on rolls of the firm	
	Maximum 1.5 marks for each relevant			

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	tourism sector project and 0.75 mark for each non-tourism sector project.  Additional 2.5 marks for resource having at least one year on rolls of the firm			
2.	Clause no. 3.1.2  A. Relevant Experience of the Key Personnel  Project Manager (shall be from the lead member in case of consortium) Postgraduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management.  Minimum 6 years' experience Relevant experience in project management and monitoring.  • Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.  • Additional 1.25 marks for resource having at least one year on rolls of the firm.	Pg no. 29	Project Manager (shall be from the lead member in case of consortium) Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management or Chartered Accountant  Minimum 6 years' experience Relevant experience in project management and monitoring.  • Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.  • Additional 1.25 marks for resource having at least one year on rolls of the firm.	No Change
3.	Proposal Due Date or PDD- 21 December 2023 17:00 Hr	-	Proposal Due Date or PDD- <b>15 January 2024 17:00 Hr</b>	Please see Corrigendum-01
4.	2.8. Suspension of Agreement: The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of	Pg no. 79	2.8. Suspension of Agreement We request the authority to amended the clause as: "The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder after the expiry of 30 (thirty) days" notice if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the Consultant of such notice of suspension.		this Agreement, including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the Consultant of such notice of suspension."	
5.	3.4 Liability of the Consultant: The Parties hereto agree that except in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority 's property, shall not be liable to the Authority.	Pg no. 87	We request the authority to amended the clause as: The Parties hereto agree that in case of negligence Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority.	No Change
6.	Clause 2.29.4: In case the Authority is not satisfied with the performance of any resource person, the Authority may initiate a request for substitution of such resource. This substitution will also be subject to payment deductions as described in Clause 2.29.2.	Pg no. 27	It is requested to authorities to consider payment deduction only in case if PDMC do not able to substitute the vacant position with equal/better alternative within the agreed time frame.	No Change
7.	Clause 3.3.2: For financial evaluation, the Total Professional	Pg no. 32	Since the Project Cost is not known to the bidders, it is difficult to estimate exact cost to be incurred by PDMCs. Therefore, it is requested the professional fees (financial quote) may be	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	Fee indicated in the Financial Proposal for each State /UT as per Form 2 of Appendix III, will be considered.		invited/asked in terms of % of the total Project Cost instead of absolute rupees.	
8.	3.4 Combined and final evaluation Proposals shall finally be ranked for each State/UT, according to their combined technical (ST) and financial (SF) scores as follows: S = ST x Tw + SF x Fw Where S is the combined score, and Tw and Fw are weights assigned to Proposal and Financial Proposal, which shall be 0.70 and 0.30 respectively.	Pg no. 32	3.4 Combined and final evaluation Proposals shall finally be ranked for each State/UT, according to their combined technical (ST) and financial (SF) scores as follows: S = ST x Tw + SF x Fw Where S is the combined score, and Tw and Fw are weights assigned to Proposal and Financial Proposal, which shall be 0.80 and 0.20 respectively.	No Change
9.	Clause no. 3.1.2  A. Relevant Experience of the Key Personnel	Pg no. 29	<b>Team Leader</b> (shall be from the lead member in case of consortium)	No Change
	<b>Team Leader</b> (shall be from the lead member in case of consortium)		Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management	
	Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management		Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD)	
	Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD)		Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and	
	Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.		<ul> <li>implementation preferably in tourism sector.</li> <li>Maximum 1.5 marks for each relevant tourism sector project and 0.75 mark for each non-tourism sector project.</li> </ul>	

Sn	Rele	vant Clause o	of the RFP		Page No of RFP	Que	ry			Clarification
	t Addi	ourism secto each non-tou		).75 mark for						
10.	Tean		Project Manag	ger (shall be from sortium)	Pg no. 29	Proj	•		dder to propose the member of	No Change
11.		<b>iteria for Eva</b> elevant Exper	lluation ience of the Ke	ey Personnel	Pg no. 29	base Kind	d on the qua	authority to alification and e presentation	No Change	
12.		dule D ception Repo	ort		Pg no. 48		uest you to plo elow:	ease amend th	No Change	
	Sn	Stage	Cumulative Timeframe	Percentage Payment		Sn	Stage	Cumulative Timeframe	Percentage Payment	
	1.	Approval of Inception Report	15 days	5%		1.	Submission of Inception Report	20 days	8%	
					2.	Approval of Inception Report	30 days	2%		
							Total	50 days	10%	

Sn	Relevant Clause of the RFP				Page No of RFP	Qu	iery		Clarification		
13.		nedule D Master Plan	, Strategy and	d Action Plan	Pg no. 48	SCI	nedule D Master Plan,	Strategy and	No Change	No Change	
	S n	Stage	Cumulative Timeframe	Percentage Payment		S Stage Cumulative Percentage Payment  1. Submission of Iteration 1  Approval of 1.5 Months  1.5 Months	S Stage Cumulative Pe	Percentage	1		
	1.	Approval of Iteration 1	1.5 Months	5%			•				
	2.	Approval of Iteration 2	3.0 Months	5%			Approval of Iteration 1	1.5 Months	1%		
	3.	Approval of Iteration 3	4.5 Months	5%		3.	Submission of Iteration 2		4%		
	4.	Approval of Iteration 4	6.0 Months	5%		4.	Approval of Iteration 2	3.0 Months	1%		
	То	otal	6 Months	20%		5.	Submission of Iteration 3		4%		
						6.	Approval of Iteration 3	4.5 Months 1%			
						7.	Submission of Iteration 4		4%		
						8.	Approval of Iteration 4	6.0 Months	1%		
					To	otal	6 Months	20%			

					Page No of RFP	Que	ry		Clarification	
		dule D Detailed Proje	ct Report		Pg no. 48		edule D Detailed Project	Report		No Change
	Sn	Stage	Cumulative Timeframe	Percentage Payment		Sn	Stage	Cumulative Timeframe	Percentage Payment	
	1	Sanction of	2.5 Months	2.5%		1.	Submission of DPR Package 1	2.5 Months	1.75%	
	1.	DPR Package 1	2.5 Months	2.5%		2.	Sanction of DPR Package 1	0.75	0.75%	
	2.	Sanction of DPR Package 2	4.0 Months	2.5%		3.	Submission of DPR Package 1		1.75%	
	3.	Sanction of DPR Package	5.5 Months	2.5%		4.	Sanction of DPR Package 1	4.0 1010111115	0.75%	
		Sanction of				5.	Submission of DPR Package 1	E E Mantha	1.75%	
	4.	DPR Package 4	7.0 Months	2.5%		6. Sanction of Package 1	Sanction of DPR Package 1	5.5 Months	0.75%	
	Tota	ı	7 Months	10%			7. Submission of DPR Package 1	7.0 Months	1.75%	
					8	Sanction of DPR Package 1	0.75%			
						Tota	al	7 Months	10%	

1	Relev	ant Clause of the	RFP		Page No of RFP	Quer	у		Clarification			
5.		dule D id Process Manage	ement		Pg no. 48		dule D id Process Manag	ement	No Change			
	Sn	Stage	Cumulative Timeframe	Percentage Payment		Sn	Stage	Cumulative Timeframe	Percentage Payment			
	1.	Award of Work Order for Package 1	4 Months	2.5%		1.	Bid Document for Package 1	4 Months	2.5%			
	2.	Award of Work Order for Package	5.5 Months	2.5%				2.	Bid Document for Package 2	6 Months	2.5%	
		2				3. Bid Documen Package 3	3. Bid Document for Package 3 8.5 Months 2.5%	8.5 Months 2.5%				
	3.	Award of Work Order for Package 3	7.0 Months	Months 2.5%		4.	Bid Document for Package 4	10.5 Months	2.5%			
	4.	Award of Work Order for Package 4	8.5 Months	2.5%				5. Onboarding of Mithin 3 months of O&M Operator Project 3%	3%			
	5.	Onboarding of O&M Operator	Within 3 months of Project Completion	8%		Total		10.5 Months	13%			
	Total	Total 10.5 18%										

1	Relev	vant Clause of	the RFP		Page No of RFP	Que	ry			Clarification
		dule D nplementation	n & Monitoring		Pg no. 49		edule D	. O Manitavina		No Change
	Sn	Stage	Cumulative Timeframe	Percentage Payment		Sn	Stage	Cumulative Timeframe	Percentage Payment	
	1.	Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.	To be monthly disbursed, equally distributed over 24-month contract period	15%			Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.	To be monthly disbursed, equally distributed over 24-month contract period	35%	
	2. Release of 65% limit to State Implementation Agency As per Project Implementation Schedule 12%		2.	Release of 30% limit to State Implementation Agency	As per Project Implementation Schedule	3%				
	3.	Release of 95% limit to State Implementation Agency		10%		3.	Release of 65% limit to State Implementation Agency		3%	
	4.	Release of 100% limit to State Implementation Agency		10%	4.	Release of 95% limit to State Implementation Agency		3%		
	Total		24 Months	47%		5.	Release of 100% limit to State Implementation Agency		3%	
					Tota	al	24 Months	47%		

Sn	Rele	evant Clause of the RF	P	Page No of RFP	Query	Clarification
17.	Sn	Team Composition for Personnel  Team Leader  Project Manager  Tourism Product Planning & Design Expert	Input Type  Intermittent  Full Time (at State HQ)  Intermittent	Pg no. 50	According to our understanding we assume the following Key Personnel's can be proposed in bidding for all the 5 states mentioned in this RFP (For example- One Tourism Product Planning & Design Expert in all the 5 states), please clarify.  A) Tourism Product Planning and Design Expert B) Investment & PPP Expert C) Destination Marketing & Promotion Expert D) IT/Digitization Expert	to ensure adequate availability of key experts throughout the
	5	Investment & PPP Expert Destination Marketing	Intermittent Intermittent		E) Skilling & Capacity Development Expert	
	6	& Promotion Expert IT/Digitalization Expert Skilling and Capacity	Intermittent Intermittent			
	De:	Development Expert stination Personnel Project Coordinator 1	Full Time (at each			
	9	Project Coordinator 2	Destination) Full Time (at each Destination)			

\*\*\*