

Request For Proposal for Selection of Agency for Providing Support for Strengthening Community Engagement Initiatives and Yuva Tourism Clubs

The Clarification towards the Pre-Bid Meeting held on 09.11.2023 at 1100 hrs, as under:

Sr. No.	RFP Page No.	RFP Section/ Sub-section No.	RFP Section/ Sub-section Title	Content of the RFP requiring clarification	Query or point of clarification required	By Agency/Firm	Clarification Provided
1	7	6	<b>Team Composition</b>	<p><b>1. Team Leader</b></p> <p>Resource Requirement – One (On site)</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Post Graduate degree in planning/engineering/management.</li> <li>• Minimum 12 years of experience in consulting in fields of tourism / urban infrastructure.</li> <li>• Should have led at least one assignment on development of tourist destinations at central government level.</li> <li>• Should have experience of development of online platform for government.</li> </ul>	<p>Considering nature of the engagement proposing senior resource with at least 15 years of experience to be non-deployable to ensure high quality of resources.</p> <p>Requesting below mentioned modification to the required profile:</p> <p>Resource Requirement – One</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Post Graduate degree in planning/engineering/management.</li> <li>• <b>Minimum 15 years</b> of experience in consulting in fields of tourism / urban infrastructure <b>including at least 2 years' experience in ground implementation.</b></li> </ul>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				<ul style="list-style-type: none"> <li>Should be on payroll of Bidder since at least 6 months from the date of submission</li> </ul>	<ul style="list-style-type: none"> <li>Should have led at least <b>two assignments</b> on development of tourist destinations at central government level.</li> <li>Should have experience of development of online platform for government.</li> <li>Should be on payroll of Bidder since <b>at least 1 year</b> from the date of submission.</li> <li>Separately a Project Manager is proposed to steer program management and provided day to day operational support for the proposed engagement.</li> </ul>		
2	7	6	<b>Team Composition</b>	<b>2. Skill &amp; Youth Development Expert</b>  <b>Qualification &amp; Experience</b> <ul style="list-style-type: none"> <li>Graduate / Postgraduate in Social Work/Human Resource Management or any other related field</li> <li>Minimum 10 years of experience in the domain of</li> </ul>	Requesting below mentioned modification to the required profile:  <b>Qualification &amp; Experience</b> <ul style="list-style-type: none"> <li>Graduate / Postgraduate in Social Work/Human Resource Management or any other related field</li> <li>Minimum 10 years of experience in the domain of</li> </ul>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				<p>capacity development / skill development /Education</p> <ul style="list-style-type: none"> <li>• <input type="checkbox"/> Experience of planning and implementing skill development initiatives for students</li> <li>• Should be on payroll of Bidder since at least 6 months from the date of submission</li> </ul>	<p>capacity development / skill development /Education</p> <ul style="list-style-type: none"> <li>• Experience of planning and implementing skill development initiatives for students</li> </ul>		
3	7	6	<b>Team Composition</b>	<p><b>3. Marketing &amp; Branding Expert</b></p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Graduate in Marketing / Business Administration or any other related field</li> <li>• Minimum 08 years of experience in hospitality /tourism sector</li> <li>• Experience of developing marketing and branding campaigns/initiatives or social media strategies for creating awareness in</li> </ul>	<p>Requesting below mentioned modification to the required profile:</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Graduate in Marketing / Business Administration or any other related field</li> <li>• <b>Minimum 10 years of experience</b> in hospitality /tourism sector</li> <li>• Experience of developing marketing and branding campaigns/initiatives or social media strategies for creating awareness in</li> </ul>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				<p>hospitality/tourism industry is desirable.</p> <ul style="list-style-type: none"> <li>Should be on payroll of Bidder since at least 6 months from the date of submission.</li> </ul>	hospitality/tourism industry is desirable.		
4	7	6	<b>Team Composition</b>	<p><b>4. IT Expert</b></p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>Graduate in Engineering (IT/CS/Electronics)</li> <li>Minimum 10 years of experience in the IT field solutions</li> <li>Experience of web application development and related technologies is desirable.</li> <li>Should be on payroll of Bidder since at least 6 months from the date of submission</li> </ul>	<p>Requesting below mentioned modification to the required profile:</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>Graduate in Engineering (IT/CS/Electronics)</li> <li>Minimum 10 years of experience in the IT field solutions</li> <li>Experience of web application development and related technologies is desirable.</li> </ul>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.
5	7	6	<b>Team Composition</b>	<p><b>5. MIS &amp; Documentation Expert</b></p>	Considering the scope and nature of work, Program	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				<p>Resource Requirement – One (On site)</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Graduate in Marketing / Business Administration or any other related field</li> <li>• Minimum 08 years of experience in hospitality /tourism sector</li> <li>• Experience of developing marketing and branding campaigns/initiatives or social media strategies for creating awareness in hospitality/tourism industry is desirable.</li> <li>• Should be on payroll of Bidder since at least 6 months from the date of submission.</li> </ul>	<p>tracking and monitoring could be undertaken by proposed two Project Consultant and the Role of MIS Expert <b>may be replaced by Project Manager</b></p> <p>Requesting below mentioned modification to the required profile:</p> <p><b>5. Project Manager</b> Resource Requirement – One (On site)</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Post Graduate degree in planning /engineering/management.</li> <li>• Minimum 07 years of experience in fields of tourism / urban infrastructure.</li> <li>• Should have led at least one assignment on development of tourist destinations at central government level.</li> </ul>		
6	7	6	<b>Team Composition</b>	6. Project Consultants	Considering the engagement and leadership requirement to	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				<p>Resource Requirement – Two (On site)</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Graduate in any field</li> <li>• Prior experience of working in Government /Consulting. Should have spent at least 2 years in Consulting and minimum experience of 3 years.</li> <li>• Should have undertaken at least 2 projects in any of the following 4 areas. <ul style="list-style-type: none"> <li>• Project Management – State and Central level</li> <li>• Coordination</li> <li>• Technology</li> <li>• Finance</li> <li>• Information, Education and Communication</li> <li>• Preparation of DPR</li> </ul> </li> </ul> <p>Should be on payroll of Bidder since at least 6 months from the date of submission.</p>	<p>strengthen initiatives at central ministry level requesting below mentioned modification to the required profile:</p> <p>6. Project Consultants Resource Requirement – Two (On site)</p> <p><b>Qualification &amp; Experience</b></p> <ul style="list-style-type: none"> <li>• Graduate in any field</li> <li>• <input type="checkbox"/> Prior experience of working in Government /Consulting</li> <li>• <input type="checkbox"/> Should have spent at least 2 years in Consulting and <b>minimum experience of 5 years.</b></li> <li>• Should have undertaken at least 2 projects in any of the following 4 areas. <ul style="list-style-type: none"> <li>• Project Management – State and Central level</li> <li>• Coordination</li> <li>• Technology</li> <li>• Finance</li> </ul> </li> </ul>		

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					<ul style="list-style-type: none"> <li>Information, Education and Communication</li> <li>Preparation of DPR</li> </ul>		
7	10	7	<b>Delivery &amp; Payment Terms</b>	<p>The entire fee (as indicated in the financial proposal) will be paid to the bidder as per the deliverables linked to the following:</p> <ol style="list-style-type: none"> <li><b>Inception Report</b> post team mobilization and presenting a detailed delivery plan and initial strategy Outline...</li> <li><b>Report on proposed strategies</b> for engaging communities and establishing YTCs and Initiatives to be taken up by communities/YTCs...</li> <li>Report on Capacity Building strategies &amp; Plans for preparation of Annual Event Plan.</li> <li>Development plan and Implementation strategy for creating online platform for preserving &amp; promoting tangible and intangible heritage and culture of cities</li> <li><b>Monthly Billing for providing team at the Ministry for strategic PMU</b></li> </ol>	<p>The deliverables specified as part of said section 7 <b>may be elaborated as part of the Detailed Scope of Work</b> for each mentioned deliverable to allow proper effort estimation and clarity on the engagement requirement. Further the deliverable may be further consolidated to allow ease in development and approval of the same:</p> <ol style="list-style-type: none"> <li>Inception Report: T+2W: 10% Payment</li> <li>Draft Strategy &amp; Action Plan: T+8W: 20% Payment</li> <li>Final Strategy &amp; Action Plan: T+12W: 10% Payment</li> </ol> <p>Where, T- Date of commencement of work For reference, Terms of Reference of PDMC RFQ published by Ministry of Tourism may be referred.</p>	Ernst & Young LLP	<p>No Change. Conditions of RFP shall prevail, except:</p> <ol style="list-style-type: none"> <li>Instead of monthly billing, quarterly billing for providing team at the Ministry of strategic PMU.</li> </ol>

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8	10	8	<b>Minimum Eligibility Criteria</b>	<b>Turnover</b> The bidder should have a minimum of INR 50 Cr. average turnover in the last 3 financial years (2020-2021,2021-2022,2022-2023)	Requesting below mentioned modification to the required profile:  The bidder should have a <b>minimum of INR 500 Cr.</b> average turnover in the last 3 financial years (2020-2021,2021-2022,2022-2023)	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.
9	13	10.3	<b>Opening of Financial Proposal</b>	For the purpose of opening of financial bids, MOT shall shortlist only those agencies who are technically qualified (bidder securing 80% and above marks in technical evaluation). Technically qualified bidders would be called to attend the opening of financial bids.	The clause does not match with the minimum marks requirement mentioned for technically qualified bidder in Section 11(Stage 2).  Requesting below mentioned modification to the required profile:  For the purpose of opening of financial bids, MOT shall shortlist only those agencies who are technically qualified (bidder securing 70% and above marks in technical evaluation). Technically qualified bidders would be called to attend the opening of financial bids.	Ernst & Young LLP	Please refer to corrigendum -1.



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10	14	11.1	Technical Evaluation Criteria	1. The bidder should have provided consultancy services for community engagement/youth empowerment/skill development for any public/private sector entity in last 5 years.	<p>Considering the scope of work and sectoral focus following criteria may be modified to include following project experience during last five years:</p> <ol style="list-style-type: none"> <li>1. Experience in undertaking Tourism Program Management Units with Central Ministry.</li> <li>2. Experience in developing Tourism Strategy / Action Plan/ Policy/ involving community and youth involvement.</li> <li>3. Experience in community engagement/youth empowerment/skill development for any public/private sector entity in last 5 years.</li> </ol>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.
11	14	11.1	Technical Evaluation Criteria	<p><b>3. Team Profile</b></p> <p>a. Project Manager (One) - 10 Marks</p>	Requesting <b>correction</b> of Project Manager to Team Leader as mentioned in RFP Section 6 – Team Composition.	Ernst & Young LLP	Please refer to corrigendum -1.

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12	15	11.1	Technical Evaluation Criteria	<p><b>3. Team Profile</b></p> <p>b.</p> <ul style="list-style-type: none"> <li>IT Expert (One) Minimum 10 years of experience in related fields – 2 Marks</li> <li>Experience of atleast one engagement in development of online platform/application/IT solution for preservation of heritage/cultural asset for any government organization. – 6 Marks</li> </ul>	<p>Considering expertise is required in development of online platform/IT solution and can be related to any sector, the experience of IT Expert may not be limited to Tourism/ Heritage, which shall be limiting in nature.</p> <p><b>Requesting below mentioned modification to the required profile:</b></p> <ul style="list-style-type: none"> <li>Experience of at least one engagement in development of online platform/application/IT solution for any government organization. – 6 Marks</li> </ul>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail except: Experience of atleast one engagement in development of online platform/application/IT solution for preservation of heritage/cultural /tourism asset for any government organization. – 6 Marks
13	15	11.1	Technical Evaluation Criteria	<p><b>3. Team Profile</b></p> <p>c. Skill &amp; Youth Development Expert (One)</p> <ul style="list-style-type: none"> <li>Minimum 10 years of experience in skill development/education sector related fields – 2 Marks</li> <li>Experience of at least two engagements involving skill</li> </ul>	<p>Considering expertise is required for Skilling of Youth in the tourism sector, the experience requirement may not be limited students only, which shall be limiting in nature.</p>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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				development of students– 4 Marks	<p>Requesting below mentioned modification to the required profile:</p> <ul style="list-style-type: none"> <li>Experience of at least two engagements involving skill development of students, <b>youth and local communities</b> – 4 Marks</li> </ul>		
14	15	11.1	Technical Evaluation Criteria	<p><b>3. Team Profile</b></p> <p>d. Marketing &amp; Branding Expert (One)</p> <ul style="list-style-type: none"> <li>Minimum 08 years of experience in hospitality/tourism sector – 2 Marks</li> <li>Experience of developing marketing and branding campaigns/initiatives or social media strategies for at least 2 Government entities– 2 Marks</li> </ul>	<p>Considering expertise is required for marketing and branding campaigns/initiatives or social media strategies, the experience requirement may not be limited to government entities only, which shall be limiting in nature.</p> <p>Requesting below mentioned modification to the required profile:</p> <p>Experience of developing marketing and branding campaigns/initiatives or social media strategies for <b>at least 2</b></p>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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					<b>Government/ Private entities– 2 Marks</b>		
15	17	14.2	Terms and Conditions		<p><b>Requesting following clause to be incorporated:</b></p> <p><b>“Indemnity</b>  The Consultant shall, subject to the provisions of the Agreement, indemnify the Authority for an amount not exceeding 01 (one) times the value of the Agreement for any direct loss or damage that is caused due to any deficiency in services.”</p>	Ernst & Young LLP	Please refer to corrigendum -1.
16	17	14.2	Terms and Conditions  Termination		<p><b>Requesting below mentioned clause to be incorporated.</b></p> <p>“Either Party may terminate this Contract.  in whole or in part in the event of a default by the other Party as per the terms and conditions in the contract; provided however, that the non-defaulting Party notifies the defaulting party in writing of the alleged default and that the defaulting Party does not cure the</p>	Ernst & Young LLP	No Change. Conditions of RFP shall prevail.

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					alleged default within sixty (60) calendar days of receipt of written notice thereof”		
17	4	2 (11)	Data Sheet	Of receiving bids: 16.11.2023	We would request you to kindly consider the extension the proposal submission timeline by 21 days post issue of pre-bid queries by the client.	Ernst & Young LLP	Please refer to corrigendum -1.
18	Page No. 7	Section 6	Team Composition	Proposed experts should be on payroll of Bidder since at least 6 months from the date of submission	We would like to request the authority kindly remove the clause for all the proposed experts. This modification would allow the firms to propose highly competent experts with desired domain knowledge.	Nangia & Co LLP	No Change. Conditions of RFP shall prevail.
19	16	11.1	Technical Evaluation Criteria	*All the resources proposed against the specified profiles should be on payroll of bidding entity, for at least 6 months prior to the date of bid submission.	We understand that the authority wanted to ensure the specific profile asked should be on payroll of the bidding entity. It is submitted that the resources asked is very specific and usually may not be available with the firm. Hence, it is requested to ease the clause for wider participation and the clause may be modified as:“All the resources	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.

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					proposed against the specified profiles should be on payroll of bidding entity from the date of deployment/signing of contract”		
20	13	11. & 10.3	11. Evaluation of Bids/Proposals & 10.3 Opening of “Financial Proposal”	<ul style="list-style-type: none"> <li>11. Evaluation of Bids/Proposals - Stage 2   The technical evaluation of the bidders who meet the minimum eligibility criteria would be done as mentioned below and those bidders scoring 70 or more shall be considered as Technically qualified.</li> </ul> <p>Or</p> <ul style="list-style-type: none"> <li>10.3 Opening of “Financial Proposal” - For the purpose of opening of financial bids, MOT shall shortlist only those agencies who are technically qualified (bidder securing 80% and above marks in technical evaluation). Technically qualified bidders would be</li> </ul>	There is ambiguity between both the clause. In Clause 11-stage - 2 says bidders need minimum 70 or more marks to qualify technically. While clause 10.3 says bidders need 80% and above mark in technical evaluation for opening of financial bid. Which mean bidders need to score 80 out of 100 marks in technical to qualify for financial opening. We request authority to keep one as benchmark to avoid any further confusion.	Grant Thornton Bharat LLP	Please refer to corrigendum -1.

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				called to attend the opening of financial bids..			
21	7	6.	Team Composition	Resource Requirement	<p>We understand that following resources need to be deployed on site:</p> <ul style="list-style-type: none"> <li>• Team Leader (1)</li> <li>• MIS &amp; Documentation Expert (1)</li> <li>• Project Consultant (2)</li> </ul> <p>Furthermore, the resources mentioned do not require an on-site deployment and can perform their duties from the bidder's office. It's important to confirm that they will be engaged on a full-time basis or part time basis.</p> <ul style="list-style-type: none"> <li>• Skill &amp; Youth Development Expert</li> <li>• Marketing and Branding Expert</li> <li>• IT Expert</li> </ul>	Grant Thornton Bharat LLP	Please note that, all the proposed resources in the RFP are on full time basis deployment. Team lead, MIS & Documentation Expert and project consultant will operate from Ministry of Tourism office. Rest of the experts may operate from bidders' office or project destinations based on requirement of the project. Bidders need to ensure that the whole team should be made available to MoT on full time basis.
22	12	11.1	Technical Evaluation Criteria - Team Profile	<p>a. Project Manager (One) - 10 Marks</p> <ul style="list-style-type: none"> <li>• Master's in planning/ engineering/management – 1</li> </ul>	“Should have led at least one assignment involving Information, education, and communication for development of	Grant Thornton Bharat LLP	Please refer to corrigendum -1.

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				<p>Mark</p> <ul style="list-style-type: none"> <li>• Minimum 12 years of experience in consulting in fields of tourism/urban infrastructure – 2 Marks</li> </ul> <p>Should have led at least one assignment involving Information, education, and communication for development of tourist/ heritage/ cultural destinations at central government level – 4 marks.</p> <p>Should have experience of development of online platform for government – 3 Mark</p>	<p>tourist/heritage/cultural destinations at central government level – 4 marks”.</p> <p>Request authority to elaborate as most of the project carry the same activity.</p> <p>The specific subclause emphasizing experience with the central government may appear to be confining, potentially restricting participation to a select group of consultants who have prior experience with central government entities like MoT, MoC, and ASI.</p> <p>Also request authority to include experience of <b>state level tourism/ culture/ heritage</b> department to ensure wider participation.</p>		
23	13	11.1	Technical Evaluation Criteria - Team Profile	<ul style="list-style-type: none"> <li>• IT Expert (One) – 08 Marks</li> <li>• Minimum 10 years of experience in related fields – 2 Marks</li> </ul>	<p>Request authority to consider the experience of tourism/ urban sector as well and revised the criteria as suggested below:</p> <p>Experience of at least one</p>	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.



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				<ul style="list-style-type: none"> <li>• Experience of atleast one engagement in development of online platform/application/IT solution for preservation of heritage/cultural asset for any government organization. – 6 Marks</li> </ul>	engagement in development of online platform/application/IT solution for preservation of heritage/cultural/ <b>tourism/urban / other infrastructure initiatives</b> asset for any government organization. – 6 Marks		
24	13	11.1	Technical Evaluation Criteria - Team Profile	<ul style="list-style-type: none"> <li>• Skill &amp; Youth Development Expert (One) –06 Marks</li> <li>• Minimum 10 years of experience in skill development/education sector related fields – 2 Marks</li> <li>• Experience of at least two engagements involving skill development of students– 4Marks</li> </ul>	Request authority to consider the experience of tourism sector as well and revised the criteria as suggested below: <ul style="list-style-type: none"> <li>• Minimum 10 years of experience in skill development/ <b>capacity building/ livelihood/ education/ tourism</b> sector related fields – 2 Marks</li> <li>• Experience of at least two engagementsinvolving skill development/ <b>capacity building/ livelihood of</b> students– 4 Marks</li> </ul>	Grant Thornton Bharat LLP	Experience of capacity building/livelihood/education will be considered
25	17	14.2	Termination	14.2 Termination	It is requested to also add the cluse to provide the equal opportunity to bidders to	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.

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					terminate the contract in case (i) if fees are not paid within the contractually agreed period; (ii) if the Client does not comply with the terms of the Agreement/RFP		
26	20	17.	Withdrawal, Substitution, and Modification of Bids	3. The Consultants would indemnify MOT against any claim of copyright violation / plagiarism, etc.	We request authority to revise this clause and make it mutual as the Consultant/Bidder must also be indemnified by the Client in case of losses or damages arising out of any third-party claims or due to any fraud, misrepresentation or omission of facts by the Client or its personnel.	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.
27	N/A		N/A	Missing Clause ( <b>Limitation of Liability</b> )	We request the authority to add following clause to the RFP-  <b>Limitation of Liability:</b>  Notwithstanding anything contained in this Agreement, the aggregate liability of the Consultant in connection with the Services to be performed hereunder shall in no event exceed the value of professional	Grant Thornton Bharat LLP	Please refer to corrigendum -1.

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					<p>fee actually received under this Agreement. The Consultant shall only be liable for the direct damages or loss arising out of this Agreement or otherwise from its services and not for any indirect or consequential damages. However, DoT reserves the right to make a declaration for discontinuing its future dealings with the Consultant in the event of any material deficiency in services or material default on the part of the Consultant.</p>		
28	N/A		N/A	Missing Clause ( <b>Non Solicitation</b> )	<p>We request the authority to add following clause to the RFP-</p> <p><b>Non-Solicitation:</b></p> <p>Each Party undertakes during the effective term of this Agreement and for a period of 1 (one) year thereafter, not to solicit, hire or employ directly or indirectly any partner, director personnel or employee of the other Party who has had any involvement in the Agreement except with the prior written consent of the other Party.</p>	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.

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					Notwithstanding the foregoing, nothing shall prohibit the Parties from offering employment to persons who respond to a greater solicitation or advertisement.		
29	N/A		N/A	Missing Clause ( <b>Non Exclusivity</b> )	<p>We request the authority to add following clause to the RFP-</p> <p><b>Non-Exclusivity:</b> The parties acknowledge that the Consultant shall have the right to provide consulting or other professional services of any kind or nature of whatsoever in person or entity as the Consultant in its sole discretion as deemed appropriate.</p>	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.
30	10	8.	Minimum Eligibility Criteria		Please note that, Confidential documents like work order, EL/contract copy /LLP Agreement etc. are not allowed to be shared. Work Completion certificate /client recommendation letter/ certificate of incorporation can be shared. However, any other document having	Grant Thornton Bharat LLP	No Change. Conditions of RFP shall prevail.

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					confidential information cannot be shared with the proposal. We request authority to exempt the confidential documents from submission.		
31	4	2 (11)	Data Sheet	Of receiving bids: 16.11.2023	Request to extend the submission of the bid by 02 weeks post release of response on pre-bid queries or 02 weeks from 16 <sup>th</sup> Nov 2023 whichever is later.	Grant Thornton Bharat LLP	Please refer to corrigendum -1.
32	NA	NA	NA	NA	We would like to request an extension of the proposal submission deadline to November 30, 2023, as the festive season is approaching, and we intend to participate in the Request for Proposal to Provide Support for Strengthening Community Engagement Initiatives and Yuva Tourism Clubs by the Ministry of Tourism, Government of India.	Mazars Advisory LLP!	Please refer to corrigendum -1.
33	4	2	Data Sheet	8.Consortium allowed - No	Project requires expertise in varied fields such as tourism, skill development, IT etc. Request to allow a consortium of max 3 firms.	STTC	No Change. Conditions of RFP shall prevail.

Sr. No.	RFP Page No.	RFP Section/ Sub-section No.	RFP Section/ Sub-section Title	Content of the RFP requiring clarification	Query or point of clarification required	By Agency/Firm	Clarification Provided
34	7	6	<b>Team Composition</b>	<b>Should be on payroll of bidder since at least 6 months from date of submission</b>	An expert with 6 months of employment in the firm would be engaged in some project and it would be very difficult to relocate experts from particular engagement to a full time PMU project like this. Further, payroll does not ensure competency in a particular field. It is requested to not insist on such conditions.	STTC	No Change. Conditions of RFP shall prevail.
35	7	6	<b>Team Composition</b>	-	It is suggested to add a senior position of "Advisor-Tourism" who can bring in thought leadership and provide high level guidance and support to the team and the client	STTC	No Change. Conditions of RFP shall prevail.

Sr. No.	RFP Page No.	RFP Section/ Sub-section No.	RFP Section/ Sub-section Title	Content of the RFP requiring clarification	Query or point of clarification required	Name of the Firm	Response from Authority
36	24	Annexure IV	Financial Bid Format	Fee for delivering the scope of work (also read along with the Excel template provided on the Central Public Procurement Portal (Tender reference number DO-7/996/2022-DO and Tender ID 2023_Mtou_779231_1)	<ul style="list-style-type: none"> <li>We assume that the fee quoted in financial proposal is exclusive of out-of-pocket expenses (organizing events/seminars/travel to locations outside Delhi/lodging etc.)</li> <li>As per CPPP website details, only .xls file uploading is allowed in the financial proposal. In such case, pl clarify where to submit letter as given in the annexure IV</li> </ul>	Primus Partners Pvt Ltd	Out of Pocket expenses (organizing events/seminars/travel to locations outside Delhi/lodging etc.) are exclusive from fee quoted in financial proposal. Any such expenses shall be reimbursable subjected to prior approval of MoT.
37	6	Section 5	Detailed Scope of Work	F. Identify or develop online learning and skill development platform for YTCs.	<ul style="list-style-type: none"> <li>Is development of the online platform under the scope of consultants. If yes, please note that it involves additional costs. Shall this cost to be factored in while quoting financials for this bid?</li> <li>We request modification in the clause as below:</li> <li>Support in design and development of online learning and skill development platform for YTCs either through third</li> </ul>	Primus Partners Pvt Ltd	The scope of work for online platform development covers identification of new features and functions, functional requirements, preparation of DPR and onboarding developer agency to design and develop the platform.

					party agency or client appointed agency.		
38	8	Section 6	Team Composition 2. Skill & Youth Development Expert	Graduate / Postgraduate in Social Work/Human Resource Management or any other related field	Please clarify whether graduate in Arts/ Science/ Commerce streams and/or postgraduate in Business Administration are allowed under 'any other related field'.	Primus Partners Pvt Ltd	Graduate / Postgraduate in Social Work/Human Resource Management/Economics/Science/ Commerce streams and/or postgraduate in Business Administration are allowed under 'any other related field'.
39	8	Section 6	Team Composition 3. Marketing and Branding Expert	Graduate in Marketing / Business Administration or any other related field	Please clarify whether graduate in Arts/ Science / Commerce streams and/or postgraduate in Mass Communication are allowed under 'any other related field'.	Primus Partners Pvt Ltd	Graduate in Arts/ Science / Commerce streams and/or postgraduate in Mass Communication are allowed under 'any other related field'.
40	11	Section 9.2 Read along with notice for bid on CPPP	Earnest Money Deposit (EMD) / Bid Security	In lieu of Bid security as per the GFR Rule 170 (iii), bidders should sign a Bid securing declaration accepting that if they withdraw or modify their bids during the period of validity, or if they are awarded the contract and if they fail to sign the contract, or to submit a performance security before the deadline defined in the bid document, they will be blacklisted for the period of eighteen months (18) from the date of disqualification. In the absence of Bid securing declaration in the prescribed format (Annexure V), the tenders will be rejected and will not be opened. read along with <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a>	In the notice on CPPP (e-Procurement portal), the amounts stated as tender fees and EMD/ bid security is listed as NIL. No amount has been specified in Section 9.2 or in Annexure V either. The amount, if any, may kindly be specified.	Primus Partners Pvt Ltd	No Change. Conditions of RFP shall prevail. Bid securing/security declaration would suffice and there is no requirement to submit any EMD in DD or Bank Guarantee during bid submission.



				<a href="#">?page=FrontEndTenderDetailsExternal&amp;service=page&amp;tnid=819071</a>			
41	12	Section 10.1	Bid submission	All the bids must be valid for a period of 180 days from the last date of bid submission. No request will be considered for price revision during the contract period. If necessary, MOT will seek extension in the bid validity period beyond 190 days.	Possible typographic error; both should read either 180 days or 190 days.	Primus Partners Pvt Ltd	Please refer to corrigendum -1.
42	4	Section 2	Last date of receiving bids	Last date of receiving bids – 16/11/2023	As Diwali festival is approaching, most of the staff members will be on leave and important govt. offices will be closed, we kindly request one week extension for the submission of bids i.e. bid submission date to be changed to 23/11/2023`		Please refer to corrigendum -1.
43	8	Section 6	Team Composition 6. Project Consultant	Project Consultant -Two (On site)	As per the clause, two project consultants are to be deployed. However, BOQ considers costs for only one project consultant. Kindly clarify on this.	Primus Partners Pvt Ltd	Quote costs for two (nos 02) resources in BoQ (financial sheet).
44	Page 4	Section 2: Data Set	Last date of receiving bids	16/11/2023	With festival season coming in near future most of the staff shall be on holiday. We request that the timeline for bid submission be suitably extended by at least 2 weeks from PDD.	KPMG	Please refer to corrigendum -1.
45	Page 4	Section 2: DataSet	<b>Pre-bid meeting</b>	Pre-bid meeting will be conducted on 09/11/2023 at 1100 hrs, Ministry of Tourism, 8th Floor, Conference Hall, Chandralok Building, Janpath, New Delhi - 110001. Prospective Bidders, requiring clarifications on the bid document shall notify Ministry of Tourism on e-mail ID: vibhava.t@nic.in and cc to	We request the authority to clarify if the pre-bid can be attended virtually as well.	KPMG	No Change. Conditions of RFP shall prevail.

				moutoshi.n@nic.in by 08/11/2023 as per the format given in the RFP.			
46	Page 6	Section 5	<b>Detailed Scope of Work</b>	<p>D. Identification and compilation of employment opportunities through development of job roles and required competency sets through seeking support from MSED, THSC and NCVT.</p> <p>E. Develop a NSQF aligned framework for skill upgradation, training, and certification.</p>	We request the authority to clarify on the source of data set required for the identification of the employment opportunities and	KPMG	The bidder will be responsible for collection of data from different sources, however Ministry of Tourism can support in organizing meetings and consultation process with Government organizations such as MSDE, THSC, NCVET etc.
47	Page 7	Section 5	<b>Detailed Scope of Work</b>	<p>F. Identify or develop online learning and skill development platform for YTCs.</p> <p>K. The objective is to develop an online platform that serves as a comprehensive repository for collating and showcasing information about tangible and intangible culture and heritage from various regions, communities, and traditions. The platform aims to promote cultural diversity, preserve cultural heritage, and facilitate knowledge sharing among users.</p>	<ul style="list-style-type: none"> <li>We request the authority to clarify if the bidder needs to just develop an online platform which serves as a comprehensive repository or also need to have an end-to-end IT integration of the platform for portal management.</li> <li>Also, we request the authority to inform if the bidder needs to develop a Partnership management strategy for the digital aggregators involved.</li> </ul>	KPMG	The scope of work for online platform development covers identification of new features and functions, functional requirements, preparation of DPR and onboarding developer agency to design and develop the platform.
48	Page 7	Section 6	<b>Team Composition</b> :Team Leader	<ul style="list-style-type: none"> <li>Post Graduate degree in planning/engineering/management.</li> </ul>	We request the authority to relax the conditions on considering the below changes:	KPMG	Please refer to corrigendum -1.

				<ul style="list-style-type: none"> <li>• Minimum 12 years of experience in consulting in fields of tourism / urban infrastructure.</li> <li>• Should have led at least one assignment on development of tourist destinations at central government level.</li> <li>• Should have experience of development of online platform for government.</li> </ul>	<ul style="list-style-type: none"> <li>• MBA or equivalent Post-Graduation/ master's degree in architecture/ Planning/ Engineering/ Infrastructure/ Management or equivalent.</li> <li>• Minimum 10 years of experience in fields of tourism / urban infrastructure.</li> <li>• Should have led at least one assignment/ engagement on development of tourist destinations at Central Government level/State Government level.</li> </ul>		
49	Page 7	Section 6	<b>Team Composition</b> : Skill & Youth Development Expert	<ul style="list-style-type: none"> <li>• Graduate / Postgraduate in Social Work/Human Resource Management or any other related field</li> <li>• Minimum 10 years of experience in the domain of capacity development / skill development/Education</li> <li>• Experience of planning and implementing skill development initiatives for students</li> </ul>	We request the authority to relax the conditions on considering the below changes:  Graduate / Diploma/ Postgraduate in Management/ Social Work/Human Resource Management / Finance/ Sports/ or any other related field  <ul style="list-style-type: none"> <li>• Minimum 08 years of experience in the domain of capacity development / skill development/Education/ Planning/.</li> <li>• Experience of planning and implementing skill development initiatives/ talent</li> </ul>	KPMG	No Change. Conditions of RFP shall prevail.

					management.		
50	Page 7	Section 6	<b>Team Composition</b> : Marketing and Branding Expert	<ul style="list-style-type: none"> <li>• Graduate in Marketing / Business Administration or any other related field</li> <li>• Minimum 08 years of experience in hospitality / tourism sector</li> <li>• Experience of developing marketing and branding campaigns/initiatives or social media strategies for creating awareness in hospitality/tourism industry is desirable.</li> </ul>	<p>We request the authority to relax the conditions on considering the belowchanges:</p> <ul style="list-style-type: none"> <li>• Graduate / Diploma in Marketing /Finance/ Business Administration/ Architecture/ Planner or any other related field</li> <li>• Minimum 06 years of experiencein social/ hospitality / tourism / urban/ planning sector</li> <li>• Experience of developing marketing and branding campaigns/initiatives or social media strategies for creating awareness in hospitality/tourismindustry is desirable.</li> </ul>	KPMG	No Change. Conditions of RFP shall prevail.
51	Page 7	Section 6	<b>Team Composition</b> : ITExpert	<ul style="list-style-type: none"> <li>• Graduate in Engineering (IT/CS/Electronics)</li> <li>• Minimum 10 years of experiencein the IT field solutions Experience of web application development and relatedtechnologies is desirable.</li> </ul>	<p>We request the authority to relax the conditions on considering the belowchanges:</p> <ul style="list-style-type: none"> <li>• B. Tech/ B.E. (IT/CS/Electronics/ Electronics and Communication/ / Electrical) / Diploma (IT) or equivalent graduation in Engineering.</li> <li>• Minimum 06 years of experience in the IT field solutions</li> </ul> <p>Experience of IT applications/ Solution interface is desirable.</p>	KPMG	No Change. Conditions of RFP shall prevail.

52	Page 7	Section 6	<b>Team Composition</b> : MIS & Documentation Expert	<ul style="list-style-type: none"> <li>Graduate in any field</li> <li>Minimum 05 years of experience in MIS for Government Projects</li> <li>Previously worked on at least 1 tourism development assignments</li> </ul>	<p>We request the authority to relax the conditions on considering the below changes:</p> <ul style="list-style-type: none"> <li>Graduate in any field.</li> <li>Minimum 03 years of experience for Centre/ State Government Projects.</li> <li>Previously worked on at least 1 social/ tourism /skill / sports / education/ assignments</li> </ul>	KPMG	No Change. Conditions of RFP shall prevail.
53	Page 7	Section 6	<b>Team Composition</b> : Project Consultant (Two resources)	<ul style="list-style-type: none"> <li>Graduate in any field</li> <li>Prior experience of working in Government/ Consulting</li> <li>Should have spent at least 2 years in Consulting and minimum experience of 3 years.</li> <li>Should have undertaken at least 2 projects in any of the following 4 areas. <ul style="list-style-type: none"> <li>Project Management – State and Central level Coordination</li> <li>Technology</li> <li>Finance</li> <li>Information, Education and Communication</li> <li>Preparation of DPR</li> </ul> </li> </ul>	<p>We request the authority to relax the conditions on considering the below changes:</p> <ul style="list-style-type: none"> <li>Graduate in any field</li> <li>Prior experience of working in Central/ State Government/ Consulting</li> <li>Should have minimum 3 years of working experience.</li> <li>Should have undertaken at least 2 projects in any of the following areas. <ul style="list-style-type: none"> <li>Project Management – State and Central level Coordination</li> <li>IT/ Technology</li> <li>Finance</li> <li>Information, Education and Communication</li> <li>Preparation of DPR</li> <li>Architecture/ Planning/ Urban Development</li> </ul> </li> </ul>	KPMG	No Change. Conditions of RFP shall prevail.
54	Page 7	Section 6	<b>Team</b>	Should be on payroll of Bidder since	We request that the consideration	KPMG	No Change. Conditions

			<b>Composition</b>	at least 6 months from the date of submission	for the key personnel to be on the pay roll of the bidder may be removed so that resource with the subject matter expertise can be brought on board for effective delivery of the assignment.		of RFP shall prevail.		
55	Page 10	Section 8: Point 2	<b>Minimum Eligibility Criteria-Turnover</b>	The bidder should have a minimum of INR 50 Cr. average turnover in the last 3 financial years (2020-2021,2021-2022,2022-2023)	We request the authority to relax the conditions on considering the below changes:  Minimum Average Overall Annual Turnover of INR 200 Crore for the last 3 (Three) financial years (i.e. FY 2020- 2021,2021-2022,2022-2023)	KPMG	No Change. Conditions of RFP shall prevail.		
56	Page 11	Section 9: Point 9.2	Bidding process Earnest Money Deposit (EMD) / Bid Security	In lieu of Bid security as per the GFR Rule 170 (iii), bidders should sign a Bid securing declaration accepting that if they withdraw or modify their bids during the period of validity, or if they are awarded the contract and if they fail to sign the contract, or to submit a performance security before the deadline defined in the bid document, they will be blacklisted for the period of eighteen months (18) from the date of disqualification. In the absence of Bid securing declaration in the prescribed format (Annexure V), the tenders will be rejected and will not be opened.	We request the authority to clarify that only the Bid securing/security declaration would suffice and there is no requirement to submit any EMD in DD or Bank Guarantee during bid submission.	KPMG	No Change. Conditions of RFP shall prevail. Bid securing/security declaration would suffice and there is no requirement to submit any EMD in DD or Bank Guarantee during bid submission.		
57	Page 14	Section 11: Point 11.1	Evaluation of Bid/ Proposals: Technical	The scoring criteria to be used for technical evaluation shall be as follows: <table border="1" data-bbox="831 1342 1240 1377"> <tr> <td><b>Criteria</b></td> <td><b>Marks</b></td> </tr> </table>	<b>Criteria</b>	<b>Marks</b>	We request the authority to reconsider the evaluation criteria as below for ensuring maximum participation:	KPMG	No Change. Conditions of RFP shall prevail.
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62	Page 14	Section 11: Point 11.1	Evaluation of Bid/ Proposals: Technical Evaluation Criteria- Team Profile	<table border="1"> <thead> <tr> <th>Criteria</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Project Consultant (Two) -02 Marks Each</td> <td>04 Marks</td> </tr> <tr> <td>Experience of working in Government /Consulting</td> <td>0.5 Mark</td> </tr> <tr> <td>Should have spent at least 2 years in Consulting and minimum experience of 3 years</td> <td>0.5 Marks</td> </tr> <tr> <td>Should have undertaken at least 2 projects in the following 4 areas of expertise</td> <td>1 Mark</td> </tr> </tbody> </table>	Criteria	Marks	Project Consultant (Two) -02 Marks Each	04 Marks	Experience of working in Government /Consulting	0.5 Mark	Should have spent at least 2 years in Consulting and minimum experience of 3 years	0.5 Marks	Should have undertaken at least 2 projects in the following 4 areas of expertise	1 Mark	<p>We request the authority to reconsider the evaluation criteria as below for ensuring maximum participation:</p> <table border="1"> <thead> <tr> <th>Criteria</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Project Consultant (Two) -02 Marks Each</td> <td>04 Marks</td> </tr> <tr> <td>Prior experience of working in Central/ State Government/ Consulting</td> <td>0.5 Mark</td> </tr> <tr> <td>Should have minimum 3 years of working experience</td> <td>0.25 Mark</td> </tr> <tr> <td>Should have undertaken at least 2 projects in any of the</td> <td>0.25 Mark</td> </tr> </tbody> </table>	Criteria	Marks	Project Consultant (Two) -02 Marks Each	04 Marks	Prior experience of working in Central/ State Government/ Consulting	0.5 Mark	Should have minimum 3 years of working experience	0.25 Mark	Should have undertaken at least 2 projects in any of the	0.25 Mark	KPMG	No Change. Conditions of RFP shall prevail.
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					<p>following areas.</p> <p>a) Project Management – State and Central level</p> <p>b) Coordination</p> <p>c) IT/ Technology</p> <p>d) Finance</p> <p>e) Information, Education and Communication</p> <p>f) Preparation of DPR</p> <p>g) Architecture/ Planning/ Urban Development</p> <p>Media</p>		
63	Page 14	Section 11: Point 11.1	Evaluation of Bid/ Proposals: Technical Evaluation Criteria Approach and Methodology	<p>Max. Marks -30 Marks • Understanding of the Scope, Approach and Methodology and innovative interventions of Work – 10 Marks • Presentation on overall A&amp;M – 20 Marks</p>	<p>We request the authority to reconsider the evaluation criteria as below:</p> <p>Max. Marks -30 Marks • Understanding of the Scope, Approach and Methodology and innovative interventions of Work – 20 Marks</p> <p>• Presentation on overall A&amp;M – 10 Marks</p> <p>In addition, we request authority to clarify if the bidder needs to submit the presentation as an integral part of the proposal.</p>	KPMG	<p>No Change. Conditions of RFP shall prevail.</p> <p>Presentations will be held separately and date of the same will be communicated to qualified bidders.</p>
64	Page 17	Section 14: Point 14.1	Indemnity and Limitation of Liability	The table of contents highlights the inclusion of indemnity and limitation of liability in section 14	We request the authority to for inclusion of below mentioned clause: “In accordance with standard industry practice, our	KPMG	Please refer to corrigendum -1.

					aggregate liability under this RFP and in connection with the services shall be for direct damages only and shall, in all circumstances and events, be limited to one time the fees paid to us under the engagement. We shall not be liable for any indirect or consequential losses.”		
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