

**Ministry of Tourism
Government of India
(Swadesh Darshan)**

**RFP for Selection of PDMC under Swadesh Darshan 2.0 Scheme Phase 2 for 10 States/UTs
File No SD/3/2022 dated 14.03.2023**

CLARIFICATIONS TO THE PRE-BID QUERIES

(Pre-proposal Meeting held on 20.03.2023)

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
1.	<p>Clause no. 3.1, Sub Clause 3.1.2-A (1)</p> <p>Team Leader (<i>shall be from the lead member in case of consortium</i>)</p> <p>Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management</p> <p>Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD)</p> <p>Proposed resource shall be at least on one year on rolls of the firm</p> <p>Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.</p>	Pg 31	<p>We request to consider staff on roll only even if he/she is not completed 1 year, removing at least 1 year band. This will allow other competent experts to work and provide expertise even they not completed 1 year with the firm.</p> <p>Hence, we request to eliminate marks OR allocate this mark to expert who are on roll even not completed 1 year.</p>	Please refer Corrigendum-1

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	<ul style="list-style-type: none"> Maximum 2 marks for each relevant tourism sector project and 1 mark for each non-tourism sector project. 			
2.	<p>Schedule-2 Agreement</p> <p>Clause 2.7.4: Extension of Time</p> <p>Any period within which a Party shall, pursuant to this Agreement, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.</p>	Pg 101	We request to give a provision of extension of time other than the reason of force majeure.	No Change
3.	<p>Schedule-2 Agreement</p> <p>Clause 3.5.1 (a) : Insurance to be taken out by the Consultant</p> <p>The Consultant shall, for the duration of this Agreement, take out and maintain at its own cost, but on terms and conditions approved by the Authority, insurance against the risks, and for the coverages, as specified in the Agreement and in accordance with good industry practice.</p> <p>Within 15 (fifteen) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this clause, the Consultant shall furnish to the Authority, copies of such policy certificates, copies of the insurance policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed</p>	Pg 109	<p>Generally, the terms and conditions are always acceptable norms prescribed by the insurer following regulations authority norms. Hence, we request you to remove that clause.</p> <p>We ensure to submit our umbrella policy which is maintained by us following norms prescribed. This is acceptable by all clients in India.</p> <p>We will share the certificate issue by the insurer as evidence of maintaining the insurance. We believe, this is acceptable as same accepted by all Indian clients.</p>	No Change

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	to expire or lapse during the term of this Agreement.			
4.	<p>Schedule-2 Agreement Clause 3.5.1 (c): Insurance to be taken out by the Consultant</p> <p>Except in case of Third Party liabilities, the insurance policies so procured shall mention the Authority as the beneficiary of the Consultant and the Consultant shall procure an undertaking from the insurance company to this effect; provided that in the event the Consultant has a general insurance policy that covers the risks specified in this Agreement and the amount of insurance cover is equivalent to 3 (three) times the cover required hereunder, such insurance policy may not mention the Authority as the sole beneficiary of the Consultant or require an undertaking to that effect.</p>	Pg 110	<p>Three times of the cover is too high requirement and not standard industry practices. Our humble request to limit to one time of the contract value.</p> <p>Also, please delete the requirement for endorsement as a beneficiary in the policy. We request to see our global insurance certificates and believe it is acceptable (once shared with authority on demand).</p>	No change
5.	<p>Schedule-2 Agreement Clause 3.9.3: Documents prepared by the Consultant to be property of the Authority</p> <p>The Consultant shall hold the Authority harmless and indemnified for any losses, claims, damages, expenses (including all legal expenses), awards, penalties or injuries (collectively referred to as Claims') which may arise from or due to any unauthorized use of such Consultancy Documents, or due to any breach or failure on</p>	Pg 112	We request to restrict the indemnities to direct losses and amend as highlighted please.	No Change

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	part of the Consultant or a Third Party to perform any of its duties or obligations in relation to securing the aforementioned rights of the Authority.			
6.	Schedule-2 Agreement Clause 5.3: Changes in Applicable Law If, after the date of this Agreement, there is any change in the Applicable Laws with respect to taxes and duties which increases or decreases the cost or reimbursable expenses incurred by the Consultant in performing the Services, by an amount exceeding 2% (two per cent) of the Agreement Value specified in Clause 6.1.2, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Agreement shall be increased or decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the aforesaid Agreement Value.	Pg 117	We request to remove the threshold of 2% increases and decrease in costing in case of change in law and it should be adjusted on actuals as per applicable law.	No Change
7.	Schedule-2 Agreement Clause 7.2.1: Liquidated Damages for error/variation In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a	Pg 119	We request to have all the events in total maximum up to 10% and not 10% for each event.	No Change

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	<p>reasonable manner and recovered from the Consultant by way of deemed liquidated damages, subject to a maximum of 10%</p> <p>Clause 7.2.2: Liquidated Damages for delay In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 0.2% (zero point two percent) of the Agreement Value per day, subject to a maximum of 10% (ten percent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>			
8.	<p>Clause 7.3.2</p> <p>In the case of significant deficiencies in Services causing adverse effect on the Project or on the reputation of the Authority, other penal action including debarring for a specified period may also be initiated as per policy of the Authority or seek replacement of personnel or deduction in the payment due to the consultant.</p>	Pg 120	We find here that few clauses are clubbed together. We request to elaborate and make it clear about each of actions separately.	No change
9.	<p>Schedule-1: Terms of Reference</p> <p>D. Timelines and Payment Schedule</p>	Pg 46	Request to provide 10% mobilization advance. Further, we request to pay immediately 80% of respective deliverables upon submission and 20% on approvals to maintain our cashflow.	No Change

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10.	Clause 1.5 Schedule of Selection Process	Pg 05	We believe at least 21 days shall be provided after issuing of clarifications which give bidders to prepare themselves to submit competent proposal and comply all internal formalities for approvals and other formalities with partner.	Please refer Corrigendum-1
11.	Clause 1.5 Schedule of Selection Process	Pg 05	We request to kindly provide extension for submission of the proposal up to 10 April 2023. Kindly consider.	Please refer Corrigendum-1
12.	Clause no. 3.1, Sub Clause 3.1.2-A (1) Team Leader <i>(shall be from the lead member in case of consortium)</i> Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD) Proposed resource shall be at least on one year on rolls of the firm Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector. <ul style="list-style-type: none"> Maximum 2 marks for each relevant tourism sector project and 1 mark for each non-tourism sector project. 	Pg 28	The above-mentioned clause mentions – “Preferably on the rolls of the firm for at least one year from the PDD” as well as “Proposed resource shall be at least on one year on rolls of the firm”. Kindly clarify whether it is mandatory for the Team Leader to be at least for one year on rolls of the firm. Kindly confirm.	Please refer to Corrigendum-1

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13.	<p>Clause no. 3.1, Sub Clause 3.1.2-A (2)</p> <p>Project Manager (<i>shall be from the lead member in case of consortium</i>) Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management Minimum 6 years' experience Relevant experience in project management and monitoring.</p> <ul style="list-style-type: none"> Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project. Additional 1.25 marks for resource having at least one year on rolls of the firm 	Pg 28	<p>We request to kindly remove the additional scoring of 1.25 marks for resource having at least one year on rolls of the firm.</p> <p>We request to consider the following scoring:</p> <ul style="list-style-type: none"> Maximum 1 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project 	No Change
14.	<p>Schedule 1: Terms of Reference Point C: Deliverables</p>	Pg 37	We understand that the duration of the assignment is 24 months and there is a requirement for 3 full-time resources to be stationed at the state/destination. Kindly suggest, in case the engagement goes beyond 24 months, what would be the resource deployment for full-time resources and corresponding payments.	As per Schedule 1: Terms of Reference, Clause D; the deployment of full-time resources is for a period of 24 months only.
15.	<p>Schedule 1: Terms of Reference Point D: Timelines and Payment Schedule</p>	Pg 46	We would like to submit that various DPR Packages are likely to be at different stages of implementation/progress during the course of the engagement, thereby we request you to kindly split the payment for each package for this deliverable milestone. Kindly consider.	Refer RFP Schedule 1: Terms of Reference, Point D Pg. 47; the payment for the DPR stage is package wise.

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16.	Agreement Clause 2.3 Termination of Agreement for failure to commence Services	Pg 99	If the Consultant does not commence the Services within the period specified in Clause 2.2 above, the Authority may, by not less than 2 (two) weeks' notice to the Consultant for the reasons solely attributable to the Consultant , declare this Agreement to be null and void, and in the event of such a declaration, the Bid Security of the Consultant shall stand forfeited.	No Change
17.	Agreement Clause 2.8 Suspension of Agreement	Pg 101	The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, for the reasons solely attributable to Consultant including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the consultant of such notice of suspension.	No Change
18.	Agreement Clause 2.9.1 (a) Termination of Agreement By the Authority (a) the Consultant fails to remedy any breach hereof or any failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause 2.8 hereinabove, within 30 (thirty) days of	Pg 102	The Consultant fails to remedy any breach hereof or any failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause 2.8 hereinabove for the reasons solely attributable to consultant , within 30 (thirty) days of receipt of such notice of suspension or within such further period as the Authority may have subsequently granted in writing.	No Change

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	receipt of such notice of suspension or within such further period as the Authority may have subsequently granted in writing;			
19.	Agreement Clause No. 2.9.2, Point (a)	Pg 102	<p>Kindly consider the following addition of the following clause in the section</p> <p>If Bidder determines that a law, regulation or anything having similar import, or circumstances (including cases where client's ownership or constitution has changed), make Bidder's performance of the contract impermissible or in conflict with independence or professional rules applicable to Bidder.</p>	No Change
20.	Agreement Clause No. 3.3 Obligations of Consultant-Confidentiality	Pg 107	The Consultant and the Personnel of either of them shall not, either during the term or within two —one years after the expiration or termination of this Agreement	No Change
21.	Agreement Clause No. 3.4.3 Liability of the Consultant	Pg 109	<p>Kindly consider the following change</p> <p>The Parties hereto agree that except in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority 's property, shall not be liable to the Authority :</p> <p>(i) for any indirect or consequential loss or damage; and</p> <p>(ii) for any direct loss or damage that exceeds (a) the Agreement Value set forth in Clause</p>	No Change

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			6.1.2 of this Agreement, or (b) the proceeds the Consultant may be Entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with clause 3.5.2, whichever of (a) or (b) is higher.	
22.	Agreement Clause No. 3.5.1 Point (a) Insurance to be taken out by the Consultant	Pg 109	We would like to submit that Deloitte has an appropriate and required insurance policy. Kindly allow the same.	No Change
23.	Agreement Clause No. 3.5.1 Point (b) Within 15 (fifteen) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this clause, the Consultant shall furnish to the Authority, copies of such policy certificates, copies of the insurance policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed to expire or lapse during the term of this Agreement.	Pg 110	We would like to submit that Deloitte has firm-level insurance. We may not be able to produce firm-level insurance premium paid certificate/ copies. Kindly allow the same	No Change
24.	Agreement Clause No. 3.5.1 Point (d) Except in case of Third Party liabilities, the insurance policies so procured shall mention the Authority as the beneficiary of the Consultant and the Consultant shall procure an undertaking from the insurance company to this effect; provided that in the event the Consultant has a	Pg 110	Since we have a firm-level policy, it may not be possible to identify the client as a beneficiary. Kindly consider	No change

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	general insurance policy that covers the risks specified in this Agreement and the amount of insurance cover is equivalent to 3 (three) times the cover required hereunder, such insurance policy may not mention the Authority as the sole beneficiary of the Consultant or require an undertaking to that effect.			
25.	<p>Agreement Clause No. 3.9.2 Documents prepared by the Consultant to be property of the Authority</p> <p>The Consultant shall, not later than termination or expiration of this Agreement, deliver all Consultancy Documents to the Authority, together with a detailed inventory thereof. The Consultant may retain a copy of such Consultancy Documents. The Consultant or a Third Party shall not use these Consultancy Documents for purposes unrelated to this Agreement without the prior written approval of the Authority.</p>	Pg 111	Upon expiration of this Agreement / Contract or sooner upon written request of the Client, all Confidential Information in the possession of consultant shall be returned to the Client or destroyed under conditions which preserve the confidentiality of the Confidential Information, at the option and instruction of the Client. Consultant's Pre-existing IPR (Intellectual Property Rights) in the deliverables will still vest with consultant. Notwithstanding the foregoing, Consultant retains all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that consultant may have used or developed in connection with this Contract. Consultant shall not be responsible if the client infringes the IPR by modifying the deliverables submitted by consultant.	No change
26.	<p>Agreement Clause No. 7.2.1 Liquidated Damages for error/variation</p> <p>In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the</p>	Pg 120	Kindly remove the Liquidated damages for error/variation (Clause 7.2.1), as liquidated damages for delay are already provided for in clause 7.2.2.	No change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated damages, subject to a maximum of 10% (ten percent) of the Agreement Value.			
27.	<p>Agreement Clause No. 7.2.2 Liquidated Damages for delay</p> <p>In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 0.2% (zero point two percent) of the Agreement Value per day, subject to a maximum of 10% (ten percent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>	Pg 120	<p>Please consider the following addition in the clause</p> <p>In case of delay in completion of Services, for the reasons solely attributable to the consultant liquidated damages not exceeding an amount equal to 0.2% 0.1 % (zero point two one percent) of the Agreement Value per day, subject to a maximum of 10% (ten percent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>	No change
28.	<p>Agreement Clause No. 7.2.3 Encashment and appropriation of Performance Security</p> <p>The Authority shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part, without notice to the Consultant in the event of breach of this</p>	Pg 120	<p>Please consider the following addition in the clause</p> <p>The State Implementing Agency shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part, without notice to the Consultant in the event of breach of this Agreement for the reasons solely attributable to the consultant or for recovery of</p>	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	Agreement or for recovery of liquidated damages specified in this Clause 7.2.		liquidated damages specified in this Clause 7.2.	
29.	<p>Agreement Clause No. 7.3.2</p> <p>Penalty for deficiency in Services</p> <p>In the case of significant deficiencies in Services causing adverse effect on the Project or on the reputation of the Authority, other penal action including debarring for a specified period may also be initiated as per policy of the Authority or seek replacement of personnel or deduction in the payment due to the consultant.</p>	Pg 120	<p>Kindly define the term “Significant deficiencies”</p> <p>Kindly consider the following addition in the following clause</p> <p>Provided further that no such penalty is levied on the consultant, if the deficiency in services is due to reasons beyond the control of the Consultant</p>	No Change
30.	<p>Clause No. 3.1.2 (a)-1</p> <p>Criteria for Evaluation</p> <p>Team Leader (shall be from the lead member in case of consortium)</p> <p>Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management</p> <p>Minimum 10 years’ experience (Preferably on the rolls of the firm for at least one year from the PDD)</p> <p>Proposed resource shall be at least on one year on rolls of the firm</p> <p>Experience in leading multi-disciplinary team.</p>	Pg 28	<p>We understand that it is mandatory for the consultants for having in House Team leader which is on roll from at least one year</p> <p>For kind clarification</p>	Please refer Corrigendum -1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.</p> <p>Maximum 2 marks for each relevant tourism sector project and 1 mark for each non-tourism sector project.</p>			
31.	<p>Clause No. 3.1.2 (a)-2 Criteria for Evaluation</p> <p>Project Manager (shall be from the lead member in case of consortium)</p> <p>Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management</p> <p>Minimum 6 years' experience. Relevant experience in project management and monitoring.</p> <ul style="list-style-type: none"> • Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project. • Additional 1.25 marks for resource having at least one year on rolls of the firm 	Pg 28	<p>We request you kindly remove the marking criteria on resource having at least one year on rolls of the firm because Project Manager is to be deployed on full time basis and for sates and it is important to deploy their local person who can manage and handle project smoothly.</p> <p>For kind clarification</p>	No Change
32.	General Query	-	Considering the multiple packages and amount of CV's to be identified & bid documents required	Please refer Corrigendum-1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			for the preparation of proposal, we request client to provide the 2 weeks extension on bid submission	
33.	Clause-3.1.2, Criteria for Evaluation, B Proposed Approach and Methodology, Marking shall be undertaken based on submission as per Appendix-II Form 3 and Technical Presentation by the applicant on the same	Pg 30	Apart from the experts mentioned in 3.1.2 (A), We have Special Advisor/Experts they are associated with our firm for multiple projects and working in tourism sector since past more 10 years, we would like to request you kindly allow them to be attend the technical presentation, A&M. For kind consideration	All the Key Personals mentioned in 3.1.2 (A) are required to be present in technical presentation. Additional advisors/experts may also attend the technical presentation.
34.	Clause No. 3.1.2 (a)-1 Criteria for Evaluation Team Leader (shall be from the lead member in case of consortium) Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD) Proposed resource shall be at least on one year on rolls of the firm Experience in leading multi-disciplinary team.	Pg 28	The clause mention both 'Preferably on the rolls of the firm for at least one year from the PDD' And 'Proposed resource shall be at least on one year on rolls of the firm' Request to clarify if it is mandatory for Team leader to be on rolls of the firm? Request to revise the criteria as follows: 1. Team Leader (shall be from the lead member in case of consortium) Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD). Long term Employee / Consultant with the firm	Please Refer Corrigendum-1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.</p> <p>Maximum 2 marks for each relevant tourism sector project and 1 mark for each non-tourism sector project.</p>		shall also be considered.	
35.	<p>Clause No. 3.1.2 (a)-2 Criteria for Evaluation Project Manager (shall be from the lead member in case of consortium)</p> <p>Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management</p> <p>Minimum 6 years' experience. Relevant experience in project management and monitoring.</p> <ul style="list-style-type: none"> • Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project. • Additional 1.25 marks for resource having at least one year on rolls of the firm 	Pg 28	<p>We request you to kindly consider the experts for the position of Project Manager who have working as consultants with the lead firm and request you to kindly remove the additional marking of 1.25 marks for resource having at least one year on rolls of the firm.</p> <p>OR</p> <p>considering the weightage provided to the in-house experts for the position of Project Manager, we request you to kindly relax the minimum experience required for the position to 5 years.</p> <p>Revised criteria shall be as follows:</p> <p>2. Project Manager (shall be from the lead member in case of consortium) Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management Minimum 5 years' experience</p>	No Change
36.	<p>Clause No. 3.1.2 (a)-4 Criteria for Evaluation</p>	Pg 29	We request you to kindly relax the minimum year of experience for the position of Investment &	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Investment & PPP Expert Post-graduate in Management/ Economics / Finance or CA Minimum 10 years' experience Relevant Experience in planning of PPP projects, Private Investment Promotion.</p> <ul style="list-style-type: none"> • Maximum 1 mark for each relevant project 		PPP Expert to 9 years. This will allow us to bring on board our in-house expert with requisite experience and qualification in field of tourism.	
37.	<p>Clause no. 3.1.3</p> <p>Applicant shall be required to provide details for maximum five (5) relevant projects for each Personnel as mentioned in Clause 3.1.2 above. In case the applicant submits details for more than five (5) projects for any Personnel then the Authority will evaluate only first five (5) projects for technical evaluation.</p> <ul style="list-style-type: none"> • Team Leader is required to depute at least 25% of the time per month for each State/UT the applicant has applied for. Hence, the same profile for Team Leader can be proposed for maximum four (4) State/UTs only. • The applicant shall propose different profiles for Project Manager for each State/UT it intends to bid for. 	Pg 30	<p>As per Clause 3.1.3, Team Leader can be proposed for max. four (4) states/UT. In contrary, as per the Notes mentioned under Form 1, the same profile of Team Leader cannot be use in other states. Kindly clarify?</p> <p>Since, there is a preference for an inhouse Team leader, we request you to kindly consider the same profile for four states as allowed in Swadesh Darshan Phase -1 and modify the Form 1- Note as below:</p> <p>1. Except for Team Leader, Project Manager and two (2) Destination Personnel at each destination, the applicant may propose the same profile for remaining profiles in other States/UTs applied for in accordance with Clauses 3.1.3 and 3.1.4.</p>	Please refer Corrigendum-1
38.	<p>Schedule -1 Terms of Reference Clause H Site Visits</p>	Pg 52	During the project implementation, the experts involved on intermitted basis might require	Yes, the approved/ authorized visits as mentioned in Schedule -1

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	<p>The Consultant's Team Lead and other key personnel shall be required to undertake minimum one (1) visit to the states/destinations every month during the contract period, to ensure due oversight on the project as mandated by the Authority.</p> <p>The cost of approved/ authorized visits to and from the State/UT Capital, Destination(s) and Ministry of Tourism, New Delhi required to be undertaken by the Key and/or Destination Personnel shall be reimbursed as per actuals subject to entitlement of an Under Secretary level officer of the Government of India.</p>		<p>travelling from their home office to the State/UT Capital, Destination(s) and Ministry of Tourism, New Delhi for various client meeting, presentation etc.</p> <p>We understand the cost of all such approved/ authorized visits undertaken by such key experts and/or Destination Personnel will also be reimbursed as per actuals subject to entitlement of an Under Secretary level officer of the Government of India.</p> <p>Kindly Confirm.</p>	Terms of Reference, Clause H shall be reimbursed as per actuals subject to entitlement of an Under Secretary level officer of the Government of India.
39.	<p>Clause no. 1.5.1 Schedule of Selection Process</p> <p>Proposal Due Date or PDD- 31st March 2023, 17:00 Hours</p>	Pg 5	<p>As a general practice, the time allowed between the date on which the responses to queries are published and the bid submission date is three weeks.</p> <p>We, therefore, request you to kindly extend the last date for submission of bids to 14th April 2023.</p>	Please refer to Corrigendum-1
40.	<p>Clause no. 1.5.1 Schedule of Selection Process</p> <p>Authorities' response to queries- 24th March 2023</p>	Pg 5	Please allow the consultants to submit more queries, if any, after the receipt of responses to queries	No change
41.	Clause no. 2.3.: Conflict of Interest	Pg 8	We wish to highlight that we are a large organization providing various services to various	No change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Clause no. 2.3.1 An Applicant shall not have a conflict of interest that may affect the Selection Process or the Project (the “Conflict of Interest”). Any Applicant found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the Authority reserves the right to take action as per the Bid Security Declaration for, inter alia, the time, cost and effort of the Authority including consideration of such Applicant’s Proposal, without prejudice to any other right or remedy that may be available to the Authority hereunder or otherwise.</p> <p>Clause no. 2.3.2- The Authority requires that the Consultant to provide professional, objective, and impartial advice and at all times hold the Authority’s interests’ paramount, avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The Consultant shall not accept or engage in any assignment that would be in conflict with its prior or current obligations to other clients, or that may place it in a position of not being able to carry out the assignment in the best interests of the Authority.</p>		<p>state and central government departments, PSUs, international organizations and private clients. We wish you to note that while we have a mechanism in place to identify patent and direct conflict of interests, it may not always be possible to identify any or all indirect or remote conflict of interests. Kindly appreciate that our no conflict confirmations will be subject to the foregoing.</p>	

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
42.	<p>Clause no. 2.29 Substitution of Personnel</p> <p>The Authority shall not normally consider any request of the Selected Applicant for substitution of Key Personnel (mentioned in Clause 3.1.2) as the ranking of the Applicant is based on the evaluation of Key Personnel and any change therein may upset the ranking. Substitution will, however, be permitted if the resource is not available for reasons of incapacity, health issues, death, or resignation by the key personnel and which is beyond the control of the consultant, subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority.</p>	Pg 26	<p>We request you to kindly remove or modify the stated clause:</p> <p>We request that substitution should be permitted if the team leader is not available for reasons of any incapacity or due to health or reasons beyond the control of the consultant, subject to equal or better qualified and experienced team leader being provided to the satisfaction of the Authority without any deduction or disqualification as described in the clause.</p> <p>There may be circumstances beyond the reasonable control of the Consultant, where a replacement of personnel may be necessary, such as illness, death, resignation or disciplinary action against the concerned personnel, etc. In such cases, Client is requested to allow exceptions to this clause and make penalties inapplicable. The Consultant shall exercise reasonable efforts to provide a suitable replacement to the Client.</p>	No Change
43.	<p>Clause no.2.34 Proprietary Data</p> <p>Subject to the provisions of Clause 2.26, all documents and other information provided by the Authority or submitted by an Applicant to the Authority shall remain or become the property of the Authority. Applicants are to treat all</p>	Pg 27	<p>There are innumerable IPRs that exist with us that we would like to use to your benefit while delivering our services to you. These are our pre-existing IPRs and we use it for all clients. We will not be able to give ownership in such IPRs to you just because we are using them for providing services to you, like we use these for other clients. We request that we are allowed to retain</p>	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>information as strictly confidential. The Authority will not return any Proposal, or any information related thereto. Applicants are required to treat all such documents and information as strictly confidential. All information collected, analysed, processed or in whatever manner provided by the Applicant to the Authority in relation to the Project shall be the property of the Authority.</p>		<p>ownership of our pre-existing IPRs, else we might not be able to use these in providing services to you in order to protect our ownership in them. We request you to kindly include the below clause. This is also the standard mentioned by Meity in its guidelines.</p> <p>"Notwithstanding anything to the contrary in this agreement, Consultant will retain the ownership of its pre-existing intellectual property rights (including any enhancement or modification thereto) even if such IPRs are used for creating deliverables, are incorporated in the deliverables, etc. To the extent such pre-existing IPRs are included/incorporated in the deliverables, upon receipt of all due and payable payment in full, the Consultant shall grant a non-exclusive, perpetual and fully paid-up license to the Purchaser/Client to use such pre-existing IPRs for use of deliverables for the purpose for which such deliverables are meant for client's internal business operations."</p>	
44.	<p>Clause no. 3.1.3 Evaluation of Technical Proposals</p> <p>Applicant shall be required to provide details for maximum five (5) relevant projects for each Personnel as mentioned in Clause 3.1.2 above. In case the applicant submits details for more than five (5) projects for any Personnel then the</p>	Pg 30	We would like to request the authority to kindly remove the limit of a maximum of 5 projects for us to showcase our relevant experience in in a suitable manner	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	Authority will evaluate only first five (5) projects for technical evaluation.			
45.	<p>Clause no. 3.1.2 -A (6) IT/Digitalization Expert</p> <p>Graduate or Post-graduate in Computer Science / Computer application/ IT</p> <p>Minimum 10 years' experience Relevant experience in undertaking digital solutions including development of websites, apps, solutions and experiences, visitor management systems, AR/VR interventions and other digital interventions etc.</p>		<p>We request to modify the eligibility criteria for IT / Digitalization Expert as per below to include credible experts with relevant experience</p> <p>Graduate in any field with certifications in computer science subjects Minimum 10 years' experience</p> <p>Relevant experience in undertaking digital solutions including development of websites, apps, solutions and experiences, visitor management systems, AR/VR interventions and other digital interventions etc.</p>	No Change
46.	Clause no. 3.4	Pg 32	We request the evaluation criteria to be based on QCBS 80:20 method, in place of 70:30 method.	No Change
47.	<p>B. Scope of work Preparation of destination Master Plan, Strategy and action plan f. Assessment of Carrying Capacity at the Destination</p>	Pg 42	We request the authority to kindly clarify if the prescribed template to be shared by the authority shall include the framework and necessary guidelines for calculating the carrying capacity at the destination. We request the authority to also kindly clarify the level and scope of the carrying capacity exercise.	Please refer to the Template provided for Destination Master Plan, Strategy and Action Plan
48.	<p>B. Scope of work Preparation of destination Master Plan, Strategy and Action Plan</p>	Pg 42	We request the authority to kindly clarify what does it mean by hard interventions in the stated clause.	Hard interventions can include connectivity, Tourism Products, Tourism Activities, Tourist

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	i. Proposed Interventions covering areas of Spatial planning and hard interventions			Amenities, Health, Safety and Sanitation, Site Infrastructure, Accommodation, etc. Please refer to the Template provided for Destination Master Plan, Strategy and Action Plan.
49.	B. Scope of Work (v) Implementation and Monitoring v. Undertaking capacity-building initiatives and training programs for guides, tour operations, street food vendors, etc.	Pg 43	Conducting training programs requires the trainer to be certified in the respective domain. Hence, we request the authority to kindly clarify if the authority expects the consultant to conduct the capacity-building initiatives and training programs or assist, coordinate and recommend for the same. Since the trainings are expected to be technical in nature, we request the authority to kindly clarify if the required training modules and certified trainer would be identified by the authority or state implementing agency.	As per Schedule-1 Terms of Reference, Clause B(v); the Consultant shall assist Destination Management Committee and/or State Implementation Agency to identify the certified trainer(s) and support in implementing capacity building and training initiatives.
50.	B. Scope of Work (v) Implementation and Monitoring viii. Undertaking various sustainability initiatives at the destination.	Pg 43	Undertaking various sustainability initiatives at the destination is a very broad activity and subject to misinterpretation. We request the authority to kindly limit the specific involvement of the consultant under the stated clause as providing inputs for undertaking various sustainability initiatives at the destination.	No change
51.	B. Scope of Work (v) Implementation and Monitoring b. Implementation and Monitoring of Project sanctioned in DPR Assist the State Implementation Agency in	Pg 45	We request the authority to kindly clarify if it expects the consultant to hire a professional photographer and videographer for recording physical progress and whether it would be reimbursed by the state implementing agency on	The Consultant shall assist the State Implementation Agency to hire professional photographer and videographer and ensure that professional photographs and

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification								
	successful closure of the project including Project Completion Report, Photographs / Videography of the completed assets, etc.		actuals. Alternatively, the consultant can ensure that photographs and videos can be captured by the site visit team with digital equipment available at their disposal.	videos are captured of the completed assets.								
52.	D. Timelines and Payment Schedule 2. For various staged deliverables and other supportactivities to be undertaken by the consultant, (ii). Master Plan, Strategy and Action Plan Payment shall be subject to In-principal approval by CSMC. (iii). Detailed Project Report Payment shall be subject to sanctioning of the projects package by the CSMC.	Pg 47	We request the authority to kindly modify the payment clause and de-link from the requisite approvals and sanctioning. The payment should only remain connected to respective timelines and the successful submission of the respective deliverables.	No Change								
53.	D. Timelines and Payment Schedule (iv). Bid Process Management <table border="1"><tr><th>Sn</th><th>Stage</th><th>Cumulative Timeframe</th><th>Percentage Payment</th></tr><tr><td>5.</td><td>Onboarding of O&M Operator</td><td>Within 3 months of Project Completion</td><td>8%</td></tr></table>	Sn	Stage	Cumulative Timeframe	Percentage Payment	5.	Onboarding of O&M Operator	Within 3 months of Project Completion	8%	Pg 48	On-boarding of the O&M operator is beyond the control of the consultant. And as stated in the scope of work clause (iv) b For Onboarding of O&M Operator: The consultant shall assist the Authority in securing the O&M of the developed assets which would include bid process management for the selection of O&M operator & onboarding assistance. Accordingly, the consultant shall ensure to provide the necessary support for bid process management, however, the deliverable should be de-linked with the onboarding of the O&M operator	It is within the Consultant’s scope to assist the Authority in successfully onboarding the O&M operator. No Change
Sn	Stage	Cumulative Timeframe	Percentage Payment									
5.	Onboarding of O&M Operator	Within 3 months of Project Completion	8%									
54.	Schedule-1 Terms of Reference Clause E. PDMC Team Structure 2. The team shall be led by a designated Team	Pg 49	We request the authority to kindly clarify and specify the expected number of man-days required for the part-time involvement of the Key	As per Clause 3.1.2, the Team Leader is required to depute at least 25% of the time per month for								

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification												
	<p>leader, who will be supported by the key personnel and destination personnel, who would be required part time as per the needs of the projects during the agreement period. They would work from their usual place of work but shall visit the state headquarter and destination as often as may be required for the project. There will also be other supporting junior technical, professional and administrative staff assisting these key personnel.</p>		<p>personnel (team leader) and respective Personnel (subject matter experts) to avoid any conflicts and confusion at a later stage.</p>	<p>each State/UT the applicant has applied for.</p> <p>Other Key Personnel (Subject Matter Experts) shall depute sufficient number of man-days as per the need of the project.</p>												
55.	<p>E. PDMC Team Structure 3. Team Composition for each State/UT</p> <table border="1"> <tr> <td>2</td> <td>Project Manager</td> <td>Full time (at State HQ)</td> </tr> <tr> <td colspan="3">Destination Personnel</td> </tr> <tr> <td>8</td> <td>Project Coordinator 1</td> <td>Full Time (at each Destination)</td> </tr> <tr> <td>9</td> <td>Project Coordinator 2</td> <td>Full Time (at each Destination)</td> </tr> </table>	2	Project Manager	Full time (at State HQ)	Destination Personnel			8	Project Coordinator 1	Full Time (at each Destination)	9	Project Coordinator 2	Full Time (at each Destination)	Pg 49	<p>We request the authority to allow intermittent deployment for the positions namely Project Manager, Project coordinators (1 & 2) for the North-eastern states (Nagaland, Tripura and Sikkim) as getting experienced hands, locally, at these locations is very difficult.</p>	No Change
2	Project Manager	Full time (at State HQ)														
Destination Personnel																
8	Project Coordinator 1	Full Time (at each Destination)														
9	Project Coordinator 2	Full Time (at each Destination)														
56.	<p>Schedule-2 Agreement Clause 3.3 Confidentiality Parties to whom information can be disclosed is not documented</p>	Pg 108	<p>Client is requested to consider that we may have to disclose information for successful accomplishment of work and for regulatory and internal compliance purposes. However, to the extent legally permissible, we will ensure that even if the information is disclosed to any third party, such parties maintain confidentiality of such information. Client is therefore requested to kindly include the following clause:</p> <p>"Consultant may disclose confidential information: (a) to its employees, directors, officers and subcontractors, on a need to know</p>	No Change												

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			basis, as required for performance of services, provided such employees, directors, officers and subcontractors are bound by confidentiality obligations; (b) where required by applicable law or regulation or for regulatory and compliance (both internal and external) purposes."	
57.	Schedule-2 Agreement Clause 3.3 Confidentiality Obligations to survive for a period of 2 years from the date of expiry or termination of contract	Pg 108	We request client to reduce the survival period of confidentiality obligations to one year post expiry or termination.	No Change
58.	Schedule-2 Agreement 3.4.3. Limitation of Liability Liability is limited to 1X or insurance proceeds, whichever is higher	Pg 110	Client is requested to not make the limitation of liability subject to receivables under the insurance proceeds. Client is requested to limit consultant's liability to 1X of the total contract value. This is as per GFR and the guidelines issued by MeitY. It is also the normal industry practice. The insurance clause makes the 1X liability ineffective as it increases to multiple times of TCV.	No Change
59.	Schedule-2 Agreement Clause 3.4.3. Limitation of Liability There are following exceptions to the limitation of liability - A. negligence or willful misconduct. B. damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services subject, however, to a limit equal to the Agreement Value	Pg 110	Client is requested to delete exceptions to the limitation of liability. The exceptions render the limitation of liability ineffective and make the liability unlimited.	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
60.	Schedule-2 Agreement Clause 3.5 Insurance Wide insurance procurement obligations	Pg 110	We wish to clarify that we maintain insurances, at the firm level, which are required to be maintained by us as per the provision of laws. Separate insurances for this project may not be required in light of such firm level insurance. We can provide you with a confirmation about our firm level insurance and that to the extent required by law, this project will also be covered under that insurance. We hope that should suffice. Please confirm.	No Change
61.	Schedule-2 Agreement Clause 3.6 Audit Widely worded audit rights	Pg 111	We wish to clarify that we will retain our records as per our records retention policies. Upon reasonable notice, we will allow Client to inspect our invoicing records under this engagement; such inspection shall be done in a pre-agreed manner and during normal business hours. For avoidance of doubt, such inspection should not cause us to be in breach of our organizational confidentiality requirements. Please acknowledge that our audit related obligations will be subject to foregoing statement.	No Change
62.	Schedule-2 Agreement Clause 7.2 Liquidated damages LDs capped at higher percentage of 10%.	Pg 120	We request client to cap the liquidated damages/penalties cumulatively to 5% of the total contract value.	No Change
63.	Appendix-I Form 1 point 6 I/We certify that in the last five years, we or any of our Associates have neither failed to	Pg 136	We request the client to modify the undertaking to the effect that any such termination should have been approved/upheld by any court decree	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.		or arbitral award against the bidder to such effect. Further for performance, we confirm there is no instance of any contract having been terminated on account of any determined non-performance of contract. Our undertaking shall be subject to the aforesaid clarifications. Please confirm.	
64.	Appendix-I Form 1 point 12 I/We further certify that no investigation by a regulatory authority is pending either against us or against our Associates or against our CEO or any of our Directors / Managers / employees.	Pg 137	We request that the bidder should be allowed to declare that there are no pending criminal investigations/proceedings by a regulatory authority against bidder or its current Board of Directors, as on the date of submission of this bid in their profession capacity in any Court of Law regarding execution of any professional project/work executed/being executed by bidder.	No Change
65.	CV related clauses	-	We request the Authority to kindly clarify if the repetition of CVs is allowed. For instance, if we are bidding for 10 states, can we repeat and use 5 distinct sets of CVs	As per RFP Clause 3.1.2, Team Leader is required to depute at least 25% of the time per month for each State/UT the applicant has applied for. Hence, the same profile for Team Leader can be proposed for maximum four (4) State/UTs only. For further clarification, please refer to Schedule 1. ToR Clause E3, pg 50 and Clause G pt 3 pg 53.

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
				The applicants shall be required to ensure adequate availability of the proposed team throughout the engagement as per the proposed deployment schedule.
66.	Indemnity No process for indemnity	-	The indemnities set out in this agreement shall be subject to the following conditions: (i) the Indemnified Party as promptly as practicable informs the Indemnifying Party in writing of the claim or proceedings and provides all relevant evidence, documentary or otherwise; (ii) the Indemnified Party shall, at the cost of the Indemnifying Party, give the Indemnifying Party all reasonable assistance in the Defense of such claim including reasonable access to all relevant information, documentation and personnel provided that the Indemnified Party may, at its sole cost and expense, reasonably participate, through its attorneys or otherwise, in such Defense; (iii) if the Indemnifying Party does not assume full control over the Defense of a claim as provided in this clause, the Indemnified Party may participate in such defense at its sole cost and expense, and the Indemnified Party will have the right to defend the claim in such manner as it may deem appropriate, and the cost and expense of the Indemnified Party will be included in losses; (iv) the Indemnified Party shall not prejudice, pay	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			<p>or accept any proceedings or claim, or compromise any proceedings or claim, without the written consent of the Indemnifying Party;</p> <p>(v) all settlements of claims subject to indemnification under this Clause will: a) be entered into only with the consent of the Indemnified Party, which consent will not be unreasonably withheld and include an unconditional release to the Indemnified Party from the claimant or plaintiff for all liability in respect of such claim; and b) include any appropriate confidentiality agreement prohibiting disclosure of the terms of such settlement;</p> <p>(vi) the Indemnified Party shall account to the Indemnifying Party for all awards, settlements, damages and costs (if any) finally awarded in favour of the Indemnified Party which are to be paid to it in connection with any such claim or proceedings;</p> <p>(vii) the Indemnified Party shall take steps that the Indemnifying Party may reasonably require to mitigate or reduce its loss as a result of such a claim or proceedings;</p> <p>(viii) in the event that the Indemnifying Party is obligated to indemnify an Indemnified Party pursuant to this clause, the Indemnifying Party will, upon payment of such indemnity in full, be subrogated to all rights and defenses of the</p>	

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			Indemnified Party with respect to the claims to which such indemnification relates; and (ix) if a Party makes a claim under the indemnity set out under Clause above in respect of any particular loss or losses, then that Party shall not be entitled to make any further claim in respect of that loss or losses (including any claim for damages).	
67.	Indemnity Indemnity for breach of contract obligations	-	<p>There are several remedies available under law and contract to you for such breach of obligations.</p> <p>For eg., there are penalties and LDs that may be imposed for some of these breaches. Seeking indemnities for such breaches frustrates the entire purpose of such remedies available to you.</p> <p>We understand that remedies other than indemnity will be sufficient for such breaches. We request you to kindly delete this section.</p> <p>If you still insist on retaining this section, then we request you to at least make them subject to overall cumulative liability cap of total contract value and subject to final determination of court/arbitrator.</p>	No Change
68.	Indemnity Indemnities not subject to final determination by court/arbitrator	-	We agree to indemnify to the extent the damages/losses are finally determined by a competent court or arbitration. Please make indemnities subject to final determination by	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			court/arbitrator. This is -also the industry standard and prescribed by MeitY in its guidelines.	
69.	Termination We do not have any right to terminate	-	To uphold the principles of natural justice and to bring parity in the contract, we request client to give us the right to terminate the contract in case client breaches any of its material obligations under the contract, provided a notice for such breach is given to client along with a rectification period of 30 days.	No Change
70.	1. Introduction, 1.1.3 Request for Proposal (RFP)	Pg 4	We understand the approved destinations for Telangana state are Bhongir and Ananthagiri only, as mentioned in page no. 74 and 76 of RFP. We understand that Nagarjuna Sagar as approved destination for Telangana state, as mentioned in page no. 4 is the typo-error. Please confirm.	Please refer to Corrigendum-1
71.	1. Introduction, 1.5.1 Schedule, Proposal due date or PDD	Pg 5	The consultants need adequate time for due diligence across 10 states/ UTs and as per the standard bidding process, we request for at least 3 weeks of time from the date of issue pre-bid clarifications to prepare a fully responsive proposal. Please consider and confirm.	Please refer to Corrigendum-1
72.	Clause 3.1.2: Criteria for Evaluation, A 6. IT/Digitalization Expert	Pg 29-30	Based on our previous experience we found that there are professionals in the market having general educational qualifications who are engaged in undertaking digital solutions including development of websites, apps, solutions and experiences, visitor management	No Change

Sn	Relevant Clause of the RFP				Page No of RFP	Query	Clarification
						systems, AR/VR interventions and other digital interventions etc. We request to relax the educational qualification and consider general qualifications for IT/Digitalization Expert. Please consider and confirm.	
73.	Sn.	Stage	Cumulative Timeframe	percentage Payment	Pg 47	As per the deliberation of Ministry of Tourism, it is suggested to make on contiguous project in destination, instead of four DPRs at four different locations, 4 DPRs at one location to be allowed to make contiguous project.	The projects identified Destination Master Plan, Strategy and Action Plan iterations to be implemented through DPR can be broken into contract packages for tendering. The DPR packages will be for spatial interventions and for implementation of digital interventions, branding, marketing and promotion interventions, etc.
	1	Sanction of DPR package 1	2.5 Months	2.5%			
	2	Sanction of DPR package 2	4.0 month	2.5%			
	3	Sanction of DPR package 3	5.5 month	2.5%			
	4	Sanction of DPR package 4	7.0 months	2.5%			

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification																																												
74.	<p>Schedule- I, Section D, Sub Section 2, Clause 5.</p> <table><tr><th>Sn .</th><th>Stage</th><th>Cumulative Timeframe</th><th>Percentage Payment</th></tr><tr><td>1</td><td>Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.</td><td>To be monthly disbursed, equally distributed over 24-month contract period</td><td>15%</td></tr><tr><td>2</td><td>Release of 65% limit to State Implementation Agency</td><td rowspan="3"></td><td>12%</td></tr><tr><td>3</td><td>Release of 95% limit to State Implementation Agency</td><td>10%</td></tr><tr><td>4</td><td>Release of 100% limit to State Implementation Agency</td><td>10%</td></tr><tr><td></td><td>Total</td><td>24 Months</td><td>47%</td></tr></table>	Sn .	Stage	Cumulative Timeframe	Percentage Payment	1	Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.	To be monthly disbursed, equally distributed over 24-month contract period	15%	2	Release of 65% limit to State Implementation Agency		12%	3	Release of 95% limit to State Implementation Agency	10%	4	Release of 100% limit to State Implementation Agency	10%		Total	24 Months	47%	Pg 48	<p>It is requested to kindly change the percentage of payment as below:</p> <table><tr><th>Sn .</th><th>Stage</th><th>Cumulative Timeframe</th><th>Percentage Payment</th></tr><tr><td>1</td><td>Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.</td><td>To be monthly disbursed , equally distributed over 24-month contract period</td><td>20%</td></tr><tr><td>2</td><td>Release of 65% limit to State Implementation Agency</td><td rowspan="3"></td><td>12%</td></tr><tr><td>3</td><td>Release of 95% limit to State Implementation Agency</td><td>10%</td></tr><tr><td>4</td><td>Release of 100% limit to State Implementation Agency</td><td>5%</td></tr><tr><td></td><td>Total</td><td>24 Months</td><td>47%</td></tr></table>	Sn .	Stage	Cumulative Timeframe	Percentage Payment	1	Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.	To be monthly disbursed , equally distributed over 24-month contract period	20%	2	Release of 65% limit to State Implementation Agency		12%	3	Release of 95% limit to State Implementation Agency	10%	4	Release of 100% limit to State Implementation Agency	5%		Total	24 Months	47%	No Change
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75.	<p>Section 3.1, Sub Section 3.1.2,</p> <p>Project Manager (shall be from the lead member in case of consortium)</p> <p>Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management</p>	Pg 28-29	<p>We request that the minimum work experience for project manager to be reduced to minimum 5 years</p>	No Change																																												

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Minimum 6 years' experience Relevant experience in project management and monitoring.</p> <p>Maximum 0.75 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.</p> <p>Additional 1.25 marks for resource having at least one year on rolls of the firm</p>			
76.	<p>Section 3.1, Sub Section 3.1.2, Team Leader (shall be from the lead member in case of consortium)</p> <p>Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management</p> <p>Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD) Proposed resource shall be at least on one year on rolls of the firm Experience in leading multi-disciplinary team.</p> <p>Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.</p> <p>Maximum 2 marks for each relevant tourism sector project and 1 mark for each non-tourism sector project.</p>	Pg 28	We request that additional marks to be added for Team Leader to be on the rolls of the firm for at least one year from the PDD	Please refer to Corrigendum-1
77.	<p>Section 2.29, Sub Section 2.29.4,</p>	Pg 26	We request that no payment should be deducted in case the authority initiate a request for	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	In case the Authority is not satisfied with the performance of any resource person, the Authority may initiate a request for substitution of such resource. This substitution will also be subject to payment deductions as described in Clause 2.29.2.		substitution of any resource due to non-satisfactory performance.	
78.	General Query	-	<p>“INI” is a multi-disciplinary firm with various teams in different parts of the country. One of our team has already been working with Uttarakhand Tourism Development Board ‘UTDB’ for many years on projects such as Kedarnath and Badrinath master plans.</p> <p>In the previous RFP, INI Design Studio was awarded five states and projects for the state of Uttarakhand were not on this list. Now that the new list of state projects is out and Uttarakhand is part of it, INI Design studio wants to participate in this phase for Uttarakhand projects, considering our ongoing work with ‘UTDB’.</p> <p>We assure you to provide our best services with a dedicated team as required for the Uttarakhand projects part of this RFP. We request the Authority (MoT) allow us to participate in the bid process for this RFP.</p>	<p>Please refer to PDMC Empanelment RFQ Clause 2.25.2 which states that Ministry of Tourism reserves the right to allot each applicant a maximum of five (5) States/UT’s.</p> <p>The ceiling of 5 States/UTs to be awarded to each empanelled PDMC is cumulative and not for each Phase of the RFP.</p>
79.	<p>Clause 3.1.2 Criteria for Evaluation Sn A 1</p> <p>Team Leader (shall be from the lead member in case of consortium)</p>	Page 28	<p>We request to client to amend the clause as:</p> <p>Team Leader (shall be from the lead member in case of consortium)</p>	Please refer to Corrigendum-1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management</p> <p>Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD)</p> <p>Proposed resource shall be at least on one year on rolls of the firm</p> <p>Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector</p>		<p>Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management</p> <p>Minimum 10 years' experience (Preferably on the rolls of the firm).</p> <p>Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector</p>	
80.	General	-	Considering the multiple packages and amount of CV's to be identified & bid documents required for the preparation of proposal, We request client to provide the 2 week extension on bid submission. For kind consideration	Please refer to Corrigendum-1
81.	General	-	The consultants who got a maximum of 5 states from phase-1, shall also be eligible for additional states in Phase -2	As per PDMC Empanelment RFQ Clause 2.25.2, the ceiling of 5 States/UTs to be awarded to each empanelled PDMC is cumulative and not for each Phase of RFP.
