

**Ministry of Tourism  
Government of India  
(Swadesh Darshan)**

**RFP for Selection of PDMC under Swadesh Darshan 2.0 Scheme Phase 1 for 19 States/UTs  
File No SD/3/2022 dated 06.01.2023**

**CLARIFICATIONS TO THE PRE-BID QUERIES  
(Pre-proposal Meeting held on 12.01.2023)**

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
1.	<b>Clause 3 – Criteria for Evaluation 3.1.2 Project Manager</b>  Post-graduate in Civil Engineering / Urban Planning/ Urban Design/ Architecture/ Management Minimum 8 years' experience Relevant experience in project management and monitoring.	Pg 29	We request that the minimum experience for the Project Manager may be made 6 years.	Please refer to Corrigendum 1
2.	<b>Clause 2.17.3 RFP Budget</b>  For meeting the expenses of engaging PDMC, a maximum of 4% of the project cost has been earmarked under the scheme. For the purpose of budgeting ceiling of the Financial Proposal, project cost per destination may be assumed as Rs. 70 crores.	Pg 21	We request that the RFP budget may be increased to 5%	No change
3.	<b>Schedule – 1: Terms of Reference Clause D: Timelines and Payment Schedules</b>  (v): Implementation and Monitoring	Pg 49	It is understood that there might be difference in timeline for deployment of Project Manager (right in beginning) and the Destination Personnel who maybe join 2/3	Please refer to Schedule I, Terms of Reference Pt. E(3) Pg 49, Team Composition for each State/UT.

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	1. Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.		months later.  Hence, we request to make provision for part payment at deployment of team as required.	As per the clause the applicant shall deploy the Project Manager at the State HQ and 2 Destination Personnel at each destination for <b>Full Time</b> during the entire period of the contract.						
4.	<b>Schedule - 1: Terms of Reference</b>  Clause D: Timelines and Payment Schedules (v): Implementation and Monitoring	Pg 49	We request that an additional stage of payment may be added a "Release of 30% limit to State Implementation Agency - 10%  The same can be reduced from O&M and from 100% limit to state implementation.	No change						
5.	<b>Schedule - 1: Terms of Reference</b>  Clause E: PDMC Team Structure  3.Team Composition for each State / UT  <table border="1"> <thead> <tr> <th>Sn</th> <th>Personnel</th> <th>Input Type</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Project Manager</td> <td>Full time (at State HQ)</td> </tr> </tbody> </table>	Sn	Personnel	Input Type	2	Project Manager	Full time (at State HQ)	Pg 50	We assume that Project Manager would work from company office located in the state head quarter city - frequently visiting and coordinating with client office; It is not practical and efficient to work from client office without the required team stationed there.	No change.  The Project Manager shall be required to be deputed at the office of State Implementation Agency to ensure maximum synergy between the MoT, State and the PDMC.  MoT has also deputed a Manager and an Assistant Manager at State Tourism Departments, and the PDMC's Project Manager shall work in close coordination with them for implementation of various MoT's initiatives at these destinations.
Sn	Personnel	Input Type								
2	Project Manager	Full time (at State HQ)								
6.	<b>Clause 3.1.2</b> Sn A (5) Destination Marketing & Promotion Expert  Post-graduate in Marketing / Communication/	Pg 30	In the Draft RfP circulated for the purpose of consultation on 16/12/2022 the qualification for Destination Marketing & Promotion Expert was mentioned as Post-graduate in Marketing / Communication or equivalent where based	Please refer to Corrigendum 1						

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	Tourism		on the earlier discussion it was implied that the word <b>“equivalent” will include Post Graduate in Planning / Management.</b> It is requested to keep the qualification criteria flexible as many of the professionals who are experts in doing destination marketing & promotion activities are either Planners/ Management / Real Estate professionals.	
7.	<b>Clause 3.1.2</b> Sn B Proposed Approach and Methodology 3. Case studies of the Two (2) relevant projects	31	It is understood that the case studies of the two relevant projects would be in the form of a presentation and is required when the bidder is invited by the Ministry of Tourism to make the presentation. Further, the case studies will depend on the Destination/States for which the bidder is bidding. It is therefore suggested not to include the presentation as part of the Technical Proposal.	No change  Please refer to RFP Section B Pg. 15  As per the clause, the Appendix II of Technical Proposal is required to be submitted separately for each State/UT applied for by the applicant, which shall also include the proposed Approach & Methodology section for the respective State/UT.  As part of the Form 3: Proposed Approach & Methodology, the applicant shall also be required to submit 2 relevant case studies.
8.	<b>Clause 3.1.2</b> Sn A Relevant Experience of the Key Personnel  Team Leader  - (Preferably on the rolls of the firm for at	Pg 29	We request to consider staff on roll even if he/she is not completed 1 year, removing at least 1 year band. This will allow other competent experts to work and provide expertise even they not completed 1 year with the firm.	No change  Please refer to Clause 3.1.2, Pt A(1), Pg 29. The requirement of 1 year with the firm is not mandatory but preferable.

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	least one year from the PDD)  Additional 2.5 marks for resource having at least one year on rolls of the firm		Hence, we request to eliminate 2.5 marks OR allocate this mark to expert who are on roll even not completed 1 year.	
9.	Clause j. Layout Plan displaying layers of existing and proposed interventions as well as Detailed Walkthrough. Integrating with PM Gati Shakti platform	Pg 43	Kindly clarify what is expected under “Integrating with PM Gati Shakti platform”	Please refer to Corrigendum-I
10.	<b>Clause 2.4 Expiry of Agreement</b>  Unless terminated earlier pursuant to Clauses 2.3 or 2.9 hereof, this Agreement shall, unless extended by the Parties by mutual consent, expire upon the earlier of (i) expiry of a period of 90 (ninety) days after the delivery of the final deliverable to the Authority; and (ii) the expiry of [1 (one) year] from the Effective Date. Upon Termination, the Authority shall make payments of all amounts due to the Consultant hereunder.	Pg 137	The engagement period is 24 months hence the sub clause “(ii) the expiry of [1 (one) year] from the Effective Date” does not appear to be right	Please refer to Corrigendum-I
11.	<b>Schedule – 1: Terms of Reference</b>  Timelines and Payment Schedule	Pg 46	Request to provide 10% mobilization advance.  Further, we request to pay immediately 80% of respective deliverables upon submission and 20% on approval.	No change
12.	<b>Schedule -2: Agreement</b>  Clause 7.2.1 Liquidated Damages for error/variation	Pg 157	Since payment of payment related to Inception Report and Master Plan, Strategy and Action Plan are getting paid after approval, there will not be any opportunity of any error or variation in the reports	No change

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	In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated damages, subject to a maximum of 10% (ten percent) of the Agreement Value.		submitted by the Consultant.  Therefore, no LD should be levied on account for error or variation in the reports submitted by the Consultant.	
13.	<p><b>Schedule -2: Agreement</b></p> <p>Clause 7.2.2 Liquidated Damages for delay</p> <p>In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 0.2% (zero point two percent) of the Agreement Value per day, subject to a maximum of 10% (ten percent) of the Agreement Value will be imposed <del>and shall be recovered by appropriation from the Performance Security or otherwise.</del> However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>	Pg 157	<p>1. We request LD should not be recovered from PBG, kindly delete the reference of LD adjustment from PBG in this clause.</p> <p>2. There shouldn't be any adjustment of payment over and above the agreed PBG amount, we request to delete this underlined contents.</p>	No change
14.	<p><b>Schedule -2: Agreement</b></p> <p>Clause 7.2.3 Encashment and appropriation of Performance Security</p> <p>The Authority shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part,</p>	Pg 157	There shouldn't be any adjustment of payment over and above the agreed PBG amount, we request to delete this clause.	No change

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	without notice to the Consultant in the event of breach of this Agreement or for recovery of liquidated damages specified in this Clause 7.2.			
15.	<b>Clause 1.5.1- Schedule of Selection Process</b>  Point (4) – Proposal Due Date or PDD -27th Jan 2023	Pg 6	We request to kindly provide 3 (three) weeks' time for proposal preparation after the pre-bid responses are published. Kindly consider	No change
16.	<b>Clause 2.15.5 - List of Documents to be sent in original to the Authority</b> The following documents are required to be submitted in original with the proposal in a separate envelope, failing which the Bid shall be rejected: (a). Power of Attorney as required under Clause 2.15.4; and (b). Bid Security Declaration as required under Clause 2.22	Pg 17	We understand that only above mentioned documents (#a,#b) are required to be submitted in original. Kindly confirm.	Yes
17.	<b>Clause 2.29.2- Substitution of the Personnel</b>  The Authority shall not consider substitution of the Key Personnel except for reasons incapacity, health issues, death, or resignation by the key personnel and which is beyond the control of the consultant. Such substitution shall ordinarily be limited to one Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. As a condition to such substitution, a sum equal to Rs. 50,000 shall be deducted from the payments due to the Consultant. In the case	Pg 27	We request you to consider the clause as:  The Authority shall not consider substitution of the Key Personnel except for reasons incapacity, health issues, death, or resignation by the key personnel and which is beyond the control of the consultant. Such substitution shall ordinarily be limited to <del>one</del> <del>Key Personnel</del> subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. <del>As a condition to such substitution, a sum equal</del>	Please refer Corrigendum 1

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	of a second substitution hereunder, such deduction shall be Rs. 1,00,000 from the payments due to the Consultant. Any further substitution may lead to disqualification of the Applicant or termination of the Agreement.		<del>to Rs. 50,000 shall be deducted from the payments due to the Consultant. In the case of a second substitution hereunder, such deduction shall be Rs. 1,00,000 from the payments due to the Consultant. Any further substitution may lead to disqualification of the Applicant or termination of the Agreement.</del>	
18.	<b>Clause 2.29.3-</b> Substitution of the Personnel Substitution of the Team Leader will not normally be considered and may lead to disqualification of the Applicant or termination of the Agreement	Pg 27	We request you to consider the clauses mentioned in 2.29.2 for the substitution of Team Leader also as "The Authority shall not consider substitution of the Key Personnel except for reasons of incapacity, health issues, death, or resignation by the key personnel and which is beyond the control of the consultant".	No change
19.	<b>Clause 2.29.3-</b> Substitution of the Personnel  In case the Authority is not satisfied with the performance of any resource person, the Authority may initiate a request for substitution of such resource. This substitution will also be subject to payment deductions as described in Clause 2.29.2.	Pg 27	We request you to kindly remove the penalties associated with this clause, in case the authority suggests substituting any resource. Kindly Consider.	No change
20.	<b>Clause 2.33 -</b> Commencement of assignment  The Consultant shall commence the Services at the Project site within 7 (seven) days of the date of the Agreement, or such other date as may be mutually agreed. If the Consultant fails	Pg 28	As the resources are spread across the country, we request you to kindly consider the commencement of the services at the project site within 15 days of the date of agreement or such other date as may be mutually agreed. Kindly consider.	No change

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	to either sign the Agreement as specified in Clause 2.32 or commence the assignment as specified herein, the Authority may invite the second ranked Applicant for discussion. In such an event, the Bid Security of the first ranked Applicant shall be forfeited and appropriated in accordance with the provisions of Clause 2.22.			
21.	<p><b>Clause 2.33 - Commencement of assignment</b></p> <p>The Consultant shall commence the Services at the Project site within 7 (seven) days of the date of the Agreement, or such other date as may be mutually agreed. If the Consultant fails to either sign the Agreement as specified in Clause 2.32 or commence the assignment as specified herein, the Authority may invite the second ranked Applicant for discussion. In such an event, the Bid Security of the first ranked Applicant shall be forfeited and appropriated in accordance with the provisions of Clause 2.22.</p>	Pg 28	<p>We request you to modify this clause as below. Kindly Consider.</p> <p>The Consultant shall commence the Services at the Project site <del>within 7 (seven)</del> 15 (Fifteen) days of the date of the Agreement, or such other date as may be mutually agreed. If the Consultant fails to either sign the Agreement as specified in Clause 2.32, <b>due to reasons assigned to Consultant</b> or commence the assignment as specified herein, the Authority may invite the second ranked Applicant for discussion. In such an event, the Bid Security of the first ranked Applicant shall be forfeited and appropriated in accordance with the provisions of Clause 2.22. <b>This clause shall not be applicable in case the delay is beyond the control of Consultant including delays due to reasons assigned to the state implementing agency.</b></p>	No change
22.	<p><b>Clause Number 2.17.3 - RFP Budget</b></p> <p>For meeting the expenses of engaging PDMC,</p>	Pg 21	Given the budget of about 70 Cr. per destination, kindly clarify if the project cost includes PPP components as well apart from non-PPP components.	The indicative budget shall include various implementation models including assets funded by MoT which may later be operated and maintained



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	a maximum of 4% of the project cost has been earmarked under the scheme. For the purpose of budgeting ceiling of the Financial Proposal, project cost per destination may be assumed as Rs. 70 crores.			by the private players.
23.	<p><b>Clause 3.1.3</b> Evaluation of Technical Proposals</p> <p>Applicant shall be required to provide details for maximum five (5) relevant projects for each Personnel. In case the applicant submits details for more than five (5) projects for any Personnel then the Authority will evaluate only first five (5) projects for technical evaluation.</p>	Pg 31	Please, define the term "relevant Projects"?	Please refer to experience requirement mentioned for each Key Personnel as per RFP Clause 3.1.2 Pg. 29, 30 & 31.
24.	<p><b>Schedule - 1: Terms of Reference</b> Section E Point 3</p> <p>Apart from the above-mentioned resources the Consultant shall deploy additional experts to ensure holistic planning of the destination. <b>The experts shall be available throughout the engagement period to assist in implementation of the planned interventions.</b> The team will be supported by other technical and professional staff as may be required.</p>		Please clarify the additional experts to be employed would be for intermittent involvement to advise on specific tasks only. Kindly confirm	In order to ensure holistic planning and implementation at the destination, the applicant may require and deploy additional experts. These experts will be available throughout the engagement period.
25.	<p><b>Appendix II- Form 3 Proposed Approach and Methodology Point No. 2</b></p> <p>The Applicant shall submit its methodology outlining its approach toward achieving the objectives laid down in the TOR and for</p>	Pg 188	We would like to request more information about the Approach & Methodology and understand if we are required to include concept designs for the mentioned city; or will best practices and precedent images suffice to explain the	In order to submit the best possible Approach & Methodology, the Applicants may include concept designs, best practices, etc. to showcase their ability to undertake the assignment.

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	carrying out this assignment. In case the Applicant is a consortium, it should specify how the expertise of each firm is proposed to be utilized for this assignment. The Applicant should specify the sequence of important activities and provide a quality assurance plan for carrying out the Consultancy Services.		overall concept and design thinking?	
26.	<p><b>Schedule - 1: Terms of Reference Section B point No. 2. (ii)</b></p> <p>The Consultant shall prepare the Destination Master Plan, Strategy and Action Plan (hereafter referred as 'Plan') for each destination for a horizon often (10) years as per the template prescribed by the Authority.</p>	Pg 41	Kindly, provide the template for the Destination Master Plan, Strategy and Action Plan	Noted. The Template shall be provided
27.	<p><b>Schedule - 1: Terms of Reference Section B point No. 2. (iii)</b></p> <p>Preparation of Detailed Project Report(s)The consultant shall prepare DPRs for the projects identified in the Destination Master Plan, Strategy and Action Plan iterations which are ready for implementation under the scheme. Maximum of four DPR packages are envisaged. The Detailed Project Report shall be prepared as per the template prescribed by the Authority. The consultant shall also provide technical assistance to the Authority in procurement of clearances</p>	Pg 42	Kindly, provide the template for the Detailed Project Report.	Noted. The Template shall be provided
28.	<b>Schedule -1: Terms of Reference</b>		Please clarify the number of Stakeholder	Stakeholder consultations will be

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	<p><b>Point B-Scope of Work, point (ii).d</b></p> <p>Conduct Stakeholder Consultations with all relevant stakeholders in the destinations including the local community and associations.</p>		consultations to be conducted.	required to be conducted on an ongoing basis to receive adequate feedback from the relevant stakeholders for ensuring effective planning, development and implementation of interventions at the destination.
29.	<p><b>Schedule -1: Terms of Reference</b>  <b>Point B-Scope of Work, 2.(iii)-</b>  <b>Preparation of DPR</b></p>	Pg 43	<p>i. Kindly, clarify the mode of implementation/contracting for the envisaged DPR packages. We understand these would be EPC/item rates. Kindly confirm.</p> <p>ii. We assume that, for PPP components, the details are limiting to master plan and its components envisaged are on block basis/ line estimates. Please confirm.</p> <p>iii. Point (f) Relevant Statutory Clearances: Scope is limited to listing out these clearances/approvals, providing assistance to SIA and does not include the responsibility of obtaining the same from the concerned authorities</p>	<p>i. Yes</p> <p>ii. Yes</p> <p>iii. The scope shall include pro-active assistance to the SIA for obtaining expeditious clearances/ approvals.</p>
30.	<p><b>Schedule -1: Terms of Reference</b>  <b>Point B-Scope of Work, 2.(iv)-</b>  <b>Bid Process Management</b></p> <p>For Project Implementation The consultant shall prepare Bid Documents and assist State Implementation Agency in bid process</p>	Pg 43	Does this include Transaction Advisory Services for PPP components as per DPR(s) including project structuring, business plan, financial model, RFP/RFQ etc. Kindly confirm.	Please refer Schedule -1: Terms of Reference, Clause A. 3 (viii) <b>Private Investment in Tourism</b> Pg 40 and Clause B (ii) <b>Preparation of Destination Master Plan, Strategy and Action Plan</b> Pg 42.

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	management leading to selection of appropriate agency(s) for undertaking implementation of the projects sanctioned in the DPR(s).			<p>The PDMC shall be required to assess prefeasibility of the proposed interventions to identify potential areas for Private Investment and Participation at the destination.</p> <p>For small projects where funding has been undertaken under the scheme to create suitable assets but will later be operated by private player, the consultant shall be required to provide support for selection of Private Player as per <b>Scope of Work, Clause 2 (iv) Bid Process Management - Pt b, Pg 44</b></p> <p>For largescale PPP projects such as Hotel, Resort, Golf Course etc. where private player is expected to provide capital investment; the Transaction Advisory Services shall be undertaken separately.</p>
31.	<b>Schedule -1: Terms of Reference Point B-Scope of Work, 2.(v)- Implementation and Monitoring</b>	Pg 44	<p>i. Assistance to DMOs/SIA: We understand that the assistance would be limited to providing details/information through SIA to DMOs at a State Level. Based on this, DMOs to coordinate with institutions, colleges etc., for their involvement. Kindly, confirm.</p> <p>ii. We understand that the cost towards (a) all the Printing of publicity material/literature/information</p>	<p>i. The Consultant shall provide all assistance and work alongside the DMO to partner with colleges, institutions etc.</p> <p>ii. Yes</p>

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			<p>memorandum/brochures/flyers/photography/ videography etc., and (b) Cost towards holding of meetings and conferences, GOI officials visits to destinations etc. shall be borne by SIA. Kindly confirm.</p> <p>iii. We understand Implementation overseeing includes only regular coordination activities with SIA and other stakeholders such as DMO in adherence to the project implementation schedule. However, site level supervision by Site In-charges; quality control aspects, certification of contractor bills as against their contracts for works etc., are excluded from the scope of PDMC and the same will be done by concerned officials of SIA/DMO. Kindly confirm</p>	<p>iii. The PDMC shall be responsible to ensure completion of works/services within the scheduled timelines. The PDMC shall be required to ensure due diligence during procurement planning to ensure onboarding of vendor with requisite track record and capacity to deliver the works/services. The PDMC shall also ensure stringent monitoring and issue tracking &amp; escalation on projects to ensure timely closure of projects.</p>
32.	<p><b>Schedule -1: Terms of Reference</b> Point 4. Roles and responsibilities for key personnel</p>	Pg 52	<p>i. For Skilling and Capacity development personnel, Does the scope include preparation of training material/ modules?</p> <p>ii. We understand that the scope is limited facilitation of the training activities through external agencies. Kindly confirm.</p>	<p>Please refer Schedule 1: ToR</p> <p>The expert shall assist in formulation of masterplan, strategy &amp; action plan and provide implementation support to DMO in capacity building, partnerships, tie-ups, rolling out training program and monitor implementation initiatives.</p>
33.	<p><b>Schedule -1: Terms of Reference</b> Point G. Reporting</p> <p>For regular review of the Consultant's output</p>	Pg 53	<p>We request that Team Leader and Project Manager lead the presentations /discussions during the regular review meetings. Other experts will be involved (online/physical</p>	<p>No Change.</p> <p>Mode of presentation (physical or hybrid) may be decided as per</p>

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	shall be undertaken. All team members will be required to make presentations on progress of various initiatives and deliverables.		mode) as per the need.	requirement of the Authority.
34.	<b>Schedule -1: Terms of Reference</b> Section C. Deliverables	Pg 45	<ul style="list-style-type: none"> <li>i. Master Plan, Strategy &amp; Action Plan: As this is a crucial task, the timeline for initial master plan to be at least 2 months from the approval of inception report by Authority (scope also involves surveys). The subsequent revisions may be at 1.5 month each.</li> <li>ii. As the DPR packages are simultaneous activity (as shown in activity schedule), timeline to be considered at least 1.5 months from the approval of master plan at each package</li> <li>iii. Please consider that the Approval SIA/Committee within 15 days from the date of submission, else it should be deemed approved. Kindly confirm</li> </ul>	No Change
35.	<b>Schedule-2: Agreement</b> <b>Clause No. 3.4.3</b>  The Parties hereto agree that except in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority: (i) for any indirect or consequential loss or damage; and (ii) for any direct loss or damage that exceeds (a) the Agreement Value set forth in Clause 6.1.2 of this Agreement, or (b)	Pg 147	<p>Kindly consider the following change:</p> <p>The Parties hereto agree that except in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority : (i) for any indirect or consequential loss or damage; and (ii) <del>for any direct loss or damage that exceeds (a) the Agreement Value set forth in Clause 6.1.2 of this Agreement, or (b) the proceeds the</del></p>	No Change

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	the proceeds the Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with Clause 3.5.2, whichever of (a) or (b) is higher.		<del>Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with Clause 3.5.2, whichever of (a) or (b) is higher.</del>	
36.	<p><b>Schedule-2: Agreement</b> <b>Clause No. 3.5.1 Point (a)</b></p> <p>The Consultant shall, for the duration of this Agreement, take out and maintain, and shall cause any Sub-Consultant to take out and maintain, at its (or the Sub-Consultant's, as the case may be) own cost, but on terms and conditions approved by the Authority , insurance against the risks, and for the coverages, as specified in the Agreement and in accordance with good industry practice.</p>	Pg 147	We would like to submit that Deloitte has an appropriate and required insurance policy. Kindly allow the same.	<p>No change</p> <p>The Applicant has not quoted the Clause from the published RFP No 8/3/2022 dated 06.01.2023.</p>
37.	<p><b>Schedule-2: Agreement</b> <b>Clause No. 3.5.1 Point (b)</b></p> <p>Within 15 (fifteen) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this clause, the Consultant shall furnish to the Authority, copies of such policy certificates, copies of the insurance policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed to expire or lapse during the term of this Agreement.</p>	Pg 147	We would like to submit that Deloitte has firm-level insurance. We may not be able to produce firm-level insurance premium paid certificate/ copies. Kindly allow the same	No change
38.	<b>Schedule-2: Agreement</b>	Pg 150	Kindly consider replacing the clause as:	No change

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	<p><b>Clause No. 3.9.2</b></p> <p>The Consultant shall, not later than termination or expiration of this Agreement, deliver all Consultancy Documents to the Authority, together with a detailed inventory thereof. The Consultant may retain a copy of such Consultancy Documents. The Consultant, its Sub-Consultants or a Third Party shall not use these Consultancy Documents for purposes unrelated to this Agreement without the prior written approval of the Authority.</p>		<p>"Upon expiration of this Agreement/Contract or sooner upon written request of the Client, all confidential Information in the possession of consultant shall be returned to the Client or destroyed under conditions which preserve the confidentiality of the Confidential Information, at the option and instruction of the Client. Consultant's pre-existing IPR(intellectual property rights) in the deliverables will still vest with the consultant. Notwithstanding the foregoing, consultant shall retain all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that consultants may have used or developed in connection with this Contract. The consultant shall not be responsible if the client infringes the IPR by modifying the deliverables submitted by Consultant.</p>	
39.	<p><b>Schedule-2: Agreement</b> <b>Clause No. 6.4 (e)</b></p> <p>10% (ten per cent) of the Agreement Value has been earmarked as Final Payment to be made to the Consultant upon execution of the Concession Agreement. In the event the Concession Agreement does not get executed within 2 (two) years of the Effective Date the Final Payment shall not become due to the Consultant.</p>	Pg 156	This clause does not seem relevant to the context. Please confirm.	Please refer to Corrigendum 1
40.	<b>Schedule-2: Agreement</b>	Pg 157	Kindly remove the Liquidate damages for	No change



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	Clause No. 7.2.1		error/variation (Clause 7.2.1), as liquidated damages for delay are already provided for in clause 7.2.2	
41.	Schedule-2: Agreement Clause No. 7.2.2	Pg 157	<p>Please consider the following addition in the clause:</p> <p>In case of delay in completion of Services, <b>for the reasons solely attributable to the consultant</b> liquidated damages not exceeding an amount equal to <del>0.2%</del> 0.1% (zero-point <del>two</del> one percent) of the Agreement Value per day, subject to a maximum of 10% (ten percent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>	No change
42.	Schedule-2: Agreement Clause No. 7.2.3	Pg 157	<p>Please consider the following addition in the clause:</p> <p>The State Implementation Agency shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part, without notice to the Consultant in the event of breach of this Agreement <b>for the reasons solely attributable to the consultant</b> or for recovery of liquidated damages specified in this Clause 7.2</p>	No change
43.	Schedule-2: Agreement	Pg 157	i. Kindly define the term "Significant	No change

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	<p><b>Clause No. 7.3.2</b></p> <p>In the case of significant deficiencies in Services causing adverse effect on the Project or on the reputation of the Authority, other penal action including debaring for a specified period may also be initiated as per policy of the Authority or seek replacement of personnel or deduction in the payment due to the consultant.</p>		<p>deficiencies”</p> <p>ii. Kindly consider the following addition in the following clause: Provided further that no such penalty is levied on the consultant, if the deficiency in services is due to reasons beyond the control of the Consultant</p>	
44.	<b>Appendix - 3 Form-2: Financial Proposal</b>	Pg 193	<p>i. Is the Financial Proposal single for all the Bids to be submitted by Consultant based on their choice/assessment. Kindly confirm</p> <p>ii. Point 5 of Note- All applicable taxes as per law would be extra. We understand that GST would be paid extra along with each invoice. Kindly confirm</p> <p>iii. Point 7 of Note- The Authority may require Professional Personnel to visit the Project/the Authority’s offices for further consultations or undertake desk work after the report / milestone has been accepted. The Additional Costs should borne by the Consultant. Kindly clarify the nature and quantum of cost to be considered in this.</p>	<p>i. Please refer RFP Clause 2.17.1, Pg 20. Yes, the applicant shall submit a single financial proposal in Form-2 of Appendix-III for all the States/UTs it intends to apply for.</p> <p>ii. Please refer RFP Clause 2.17.2 (ii) Pg. 20 Yes, GST at applicable rates shall be paid extra.</p> <p>iii. Please refer to Corrigendum 1</p>
45.	<b>Schedule-2: Agreement Clause 2.8. Suspension of Agreement:</b>	Pg 139	We request the authority to amended the clause as:	No change

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	The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the Consultant of such notice of suspension.		“The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder <b>after the expiry of 30 (thirty) days’ notice</b> if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the Consultant of such notice of suspension.”	
46.	<b>Schedule-2: Agreement</b> <b>Clause 3.4 Liability of the Consultant:</b> The Parties hereto agree that except in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority ‘s property, shall not be liable to the Authority:	Pg 147	We request the authority to amended the clause as:  The Parties hereto agree that in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority ‘s <b>property</b> , shall not be liable to the Authority...	No Change
47.	<b>Clause 2.29.4:</b> In case the Authority is not satisfied with the performance of any resource person, the Authority may initiate a request for substitution of such resource. This substitution will also be subject to payment deductions as described in Clause 2.29.2.	Pg 27	It is requested to authorities to consider payment deduction only in case if PDMC do not able to substitute the vacant position with equal/better alternative within the agreed time frame.	Please refer to Corrigendum 1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
48.	<b>Clause 3.3.2:</b> For financial evaluation, the Total Professional Fee indicated in the Financial Proposal for each State /UT as per Form 2 of Appendix III, will be considered.	Pg 32	Since the Project Cost is not known to the bidders, it is difficult to estimate exact cost to be incurred by PDMCs. Therefore, it is requested the professional fees (financial quote) may be invited/asked in terms of % of the total Project Cost instead of absolute rupees.	No Change.  Please refer to Corrigendum 1
49.	<b>Clause 3.4 Combined and final evaluation</b> Proposals shall finally be ranked for each State/UT, according to their combined technical (ST) and financial (SF) scores as follows: $S = ST \times Tw + SF \times Fw$ Where S is the combined score, and Tw and Fw are weights assigned to Proposal and Financial Proposal, which shall be 0.70 and 0.30 respectively.	Pg 33	We request the authority to amended the clause as:  Proposals shall finally be ranked for each State/UT, according to their combined technical (ST) and financial (SF) scores as follows: $S = ST \times Tw + SF \times Fw$ Where S is the combined score, and Tw and Fw are weights assigned to Proposal and Financial Proposal, <b>which shall be 0.80 and 0.20 respectively.</b>	No Change
50.	<b>Clause 3.1.2</b> Team Leader (shall be from the lead member in case of consortium) Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD) Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and	Pg 29	We request the authority to amended the clause as: Team Leader (shall be from the lead member in case of consortium) Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management Minimum 10 years' experience (Preferably on the rolls of the firm for at least one year from the PDD) Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process	No Change

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	<p>implementation preferably in tourism sector.</p> <ul style="list-style-type: none"> <li>• Maximum 1 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.</li> <li>• Additional 2.5 marks for resource having at least one year on rolls of the firm</li> <li>• 7.5 marks based on technical presentation</li> </ul>		<p>management, monitoring and implementation preferably in tourism sector.</p> <ul style="list-style-type: none"> <li>• Maximum 1 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.</li> <li><del>• Additional 2.5 marks for resource having at least one year on rolls of the firm</del></li> <li><del>• 7.5 marks based on technical presentation</del></li> </ul>																									
51.	<b>Clause 3. Criteria for Evaluation</b> <b>A. Relevant Experience of the Key Personnel</b>	Pg 29	We request the authority to evaluate the CVs based on the qualification and experience only. Kindly remove the presentation weightage from the evaluation for all key experts.	No Change																								
52.	<b>Clause 3.1.2 A(2):</b> Project Manager (shall be from the lead member in case of consortium)	Pg 29	Kindly allow the Consortium Bidder to propose the Project Manager from any of the member of Consortium.	No Change																								
53.	<b>Schedule - 1: Terms of Reference</b> Clause D: Timelines and Payment Schedules  (i) Inception Report	Pg 48	Request you to please amend the payment terms as below:  Inception Report	No Change																								
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58.	<p><b>Clause 2.29.3</b> Substitution of the Team Leader will not normally be considered and may lead to disqualification of the Applicant or termination of the Agreement.</p>	Pg 27	<p>Request to Change to following:  Substitution of the Team Leader shall not consider except for reasons incapacity, health issues, death, or resignation by the key personnel and which is beyond the control of the consultant. Such substitution shall</p>	No Change																																																		

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59.	<b>Schedule 1- Terms of Reference D 2.</b>	Pg 47-49	Request to consider the payment terms as following to have better cash flow:  <table border="1"> <thead> <tr> <th>Sn</th> <th>Stage</th> <th>Cumulative Timeframe</th> <th>Percentage Payment</th> </tr> </thead> <tbody> <tr> <td colspan="4"><b>(i). Inception Report</b></td> </tr> <tr> <td>1</td> <td>Approval of Inception Report</td> <td>15 days</td> <td>7%</td> </tr> <tr> <td colspan="4"><b>(ii). Master Plan, Strategy and Action Plan</b></td> </tr> <tr> <td>1</td> <td>Approval of Iteration 1</td> <td>1.5 Months</td> <td>5%</td> </tr> <tr> <td>2</td> <td>Approval of Iteration 2</td> <td>3.0 Months</td> <td>5%</td> </tr> <tr> <td>3</td> <td>Approval of Iteration 3</td> <td>4.5 Months</td> <td>5%</td> </tr> <tr> <td>4</td> <td>Approval of Iteration 4</td> <td>6.0 Months</td> <td>5%</td> </tr> <tr> <td><b>Total</b></td> <td><b>6 Months</b></td> <td></td> <td><b>20%</b></td> </tr> <tr> <td colspan="4"><b>(iii). Detailed Project Report</b></td> </tr> <tr> <td>1</td> <td>Sanction of DPR Package 1</td> <td>2.5 Months</td> <td>3.50%</td> </tr> <tr> <td>2</td> <td>Sanction of DPR Package 2</td> <td>4.0 Months</td> <td>3.50%</td> </tr> <tr> <td>3</td> <td>Sanction of DPR Package 3</td> <td>5.5 Months</td> <td>3.50%</td> </tr> <tr> <td>4</td> <td>Sanction of DPR Package 4</td> <td>7.0 Months</td> <td>3.50%</td> </tr> <tr> <td><b>Total</b></td> <td><b>7 Months</b></td> <td></td> <td><b>10%</b></td> </tr> <tr> <td colspan="4"><b>(iv). Bid Process Management</b></td> </tr> <tr> <td>1</td> <td>Award of Work Order for Package 1</td> <td>4 Months</td> <td>2.50%</td> </tr> <tr> <td>2</td> <td>Award of Work Order for Package 2</td> <td>5.5 Months</td> <td>2.50%</td> </tr> <tr> <td>3</td> <td>Award of Work Order for Package 3</td> <td>7.0 Months</td> <td>2.50%</td> </tr> <tr> <td>4</td> <td>Award of Work Order for Package 4</td> <td>8.5 Months</td> <td>2.50%</td> </tr> <tr> <td>5</td> <td>Onboarding of O&amp;M Operator</td> <td>Within 3 months of Project Completion</td> <td>4%</td> </tr> <tr> <td><b>Total</b></td> <td><b>10.5 Months</b></td> <td></td> <td><b>18%</b></td> </tr> <tr> <td colspan="4"><b>(v). Implementation &amp; Monitoring</b></td> </tr> <tr> <td>1</td> <td>Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.</td> <td>To be monthly disbursed, equally distributed over 24-month contract period</td> <td>30%</td> </tr> <tr> <td>2</td> <td>Release of 65% limit to State Implementation Agency</td> <td>As per Project Implementation Schedule</td> <td>5%</td> </tr> <tr> <td>3</td> <td>Release of 95% limit to State Implementation Agency</td> <td></td> <td>5%</td> </tr> <tr> <td>4</td> <td>Release of 100% limit to State Implementation Agency</td> <td></td> <td>5%</td> </tr> <tr> <td><b>Total</b></td> <td><b>24 Months</b></td> <td></td> <td><b>45%</b></td> </tr> </tbody> </table>	Sn	Stage	Cumulative Timeframe	Percentage Payment	<b>(i). Inception Report</b>				1	Approval of Inception Report	15 days	7%	<b>(ii). Master Plan, Strategy and Action Plan</b>				1	Approval of Iteration 1	1.5 Months	5%	2	Approval of Iteration 2	3.0 Months	5%	3	Approval of Iteration 3	4.5 Months	5%	4	Approval of Iteration 4	6.0 Months	5%	<b>Total</b>	<b>6 Months</b>		<b>20%</b>	<b>(iii). Detailed Project Report</b>				1	Sanction of DPR Package 1	2.5 Months	3.50%	2	Sanction of DPR Package 2	4.0 Months	3.50%	3	Sanction of DPR Package 3	5.5 Months	3.50%	4	Sanction of DPR Package 4	7.0 Months	3.50%	<b>Total</b>	<b>7 Months</b>		<b>10%</b>	<b>(iv). Bid Process Management</b>				1	Award of Work Order for Package 1	4 Months	2.50%	2	Award of Work Order for Package 2	5.5 Months	2.50%	3	Award of Work Order for Package 3	7.0 Months	2.50%	4	Award of Work Order for Package 4	8.5 Months	2.50%	5	Onboarding of O&M Operator	Within 3 months of Project Completion	4%	<b>Total</b>	<b>10.5 Months</b>		<b>18%</b>	<b>(v). Implementation &amp; Monitoring</b>				1	Deployment of Project Manager and Destination Personnel and submission of Monthly Progress Report (MPR) on 5th of every month online.	To be monthly disbursed, equally distributed over 24-month contract period	30%	2	Release of 65% limit to State Implementation Agency	As per Project Implementation Schedule	5%	3	Release of 95% limit to State Implementation Agency		5%	4	Release of 100% limit to State Implementation Agency		5%	<b>Total</b>	<b>24 Months</b>		<b>45%</b>	No change
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60.	<b>Clause 1.5.1</b> Schedule	Pg 6	Proposal Due Date or PDD to be extended by one week to Feb 3, 2023	No change																																																																																																																
61.	<b>Criteria for Evaluation, Clause 3.1.2 A:</b> Relevant Experience of the key expert 1 Team Leader 2 Project Manager	Pg 29-30	Maximum 1 mark for each relevant tourism sector We understand that project related to enhancement of tourism and tourism infrastructure like; Development plans, Master plans, Development of Airports, Hotels, Resorts, Heritage conservation etc. shall be consider under tourism sector.	Projects related to development of Airport shall not be considered as Tourism Sector Experience.																																																																																																																

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62.	<b>Criteria for Evaluation, Clause 3.1.2 A,</b> Relevant Experience of the key expert 1. Team Leader 2. Project Manager 3. Tourism Product Planning & Design Expert 4. Investment & PPP Expert 5. Destination Marketing & Promotion Expert 6. IT/Digitalization Expert 7. Skilling & Capacity Development Expert	Pg 29-31	i. 5 marks based on technical presentation We understand that it's mandatory for all the key expert to available for presentation and marking shall be provided as per their understanding of the assignment/TOR and their approach to implement the project. Please confirm ii. We request client that it not possible for each expert to available for the presentation because most of the experts apart from Team leader & Project Manager Consultant's need to outsourced. Kindly allow to the presentation from VC mode.  iii. For kind consideration We request to client to please suggest if expert is not available for the presentation due unavoidable circumstances like Health issue, Mishappening etc. then there will be no deduction in marking. Please find clarification	i. Yes. Please refer RFP Clause 3.1.2, Pg 31  ii. The empaneled PDMC are not allowed to outsource the services stated under the Scope of Work to any third party/firm. It is clarified that the empaneled PDMC can hire individual expert(s) at the stated positions for the specified roles subject to the approval of the Authority. Mode of technical presentation shall be intimated by the Authority.  iii. No change
63.	<b>Appendix II, Form 1:</b> Particular of Proposed Team,	Pg 184	We understand that apart from Project manager and two destination personnel per	Please refer to Corrigendum 1

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	Note 1 : Except for Project Manager and two (2) Destination Personnel per destination, the applicant may propose the same person for remaining profiles in other States/UTs applied for.		<p>destination, we can repeat the all other experts CV's Multiple times for the participation in Multiple bids including Team leader.</p> <p>Also, please suggest if there is any allowable limit for the repetition of the CV of team leader and other experts considering 19 states/UT.</p> <p>For kind confirmation</p>	<p>Team Leader is required to depute at least 25% of time per month to each State/UT for which the applicant intends to apply for.</p> <p>For further clarification please refer to Schedule 1, <b>ToR, Clause E 3</b>, Pg50 and <b>ToR, Clause G Pt 3</b> Pg 53.</p> <p>The applicants shall be required to ensure adequate availability throughout the engagement of the proposed team as per the proposed deployment schedule.</p>
64.	<b>Clause 3.5.2,</b> (a) Third Party liability insurance as required under Applicable Laws, with a minimum coverage of [Rs. 1 (one) crore];	Pg 148	<p>We request you to kindly amend this insurance clause, as per the general terms, third party liability insurance is taken for Rs 10 lacs only.</p> <p>For kind consideration</p>	No change
65.	<b>Clause: 2.29.2 Substitution of Personnel:</b> This clause states that the substitution will be limited to one personnel. & <b>Clause 4.4 Substitution of Key Personnel:</b> This clause states that the substitution shall not be more than two personnel.	Pg 27 And Pg 152	<p>We understand that ambiguity in both clauses, Request you Kindly clarify the allowable limit for substitution.</p> <p>For kind clarification</p>	Please refer to Corrigendum-1
66.	<b>Clause H: Site Visits</b> The Consultant's Team Lead and other Key Personnel shall be required to undertake minimum one (1) visit to the States/ Destination (s) every month during the contract period, to ensure due oversight on	Pg 53 And Pg 155	<p>We request the client to share reimbursement policy and entitlements limits to claim site visits claim.</p> <p>For kind clarification</p>	The same shall be as per the entitlement of an Under Secretary level officer of the Government of India.

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p>the project as mandated by the Authority.</p> <p><b>Clause 6.2: Entitlement for allowance and payments for official travel:</b> Any Air-travel &amp; accommodation for the consultant's personnel for site visit etc. will be with the approval of the Authority. The Air Travel/ daily allowance/ food charges and any other expenses would be as per the entitlement of an Under Secretary level officer of the Government of India.</p>			
67.	<p><b>Form-2 Financial Proposal- Point 7:</b> The Authority may require Professional Personnel to visit the Project/the Authority's offices for further consultations or undertake desk work after the report / milestone has been accepted. The Additional Costs should borne by the Consultant.</p>	Pg 194	<p>We understand that there is ambiguity in Clause H of RFP Page 155 and Clause 6.2 of RFP page 155 with Form-2- Financial proposal, point-7 wherein the cost of site/project/ authority office visits should be borne by the consultants. The same should be incorporated in financial proposal. For kind clarification</p>	Please refer Corrigendum 1
68.	<p><b>Clause 5.3:</b> If, after the date of this Agreement, there is any change in the Applicable Laws with respect to taxes and duties which increases or decreases the cost or reimbursable expenses incurred by the Consultant in performing the Services, by an amount exceeding 2% (two per cent) of the Agreement Value specified in Clause 6.1.2, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Agreement shall be increased or decreased accordingly by</p>	Pg 153	<p>We request client any increase or decrease in cost or reimbursement incurred by Consultant due to change in law with respect to taxes and duties, the remuneration and reimbursable expenses should be increased or decreased without any capping of 2 percent.  For kind consideration</p>	No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	agreement between the Parties hereto, and corresponding adjustments shall be made to the aforesaid Agreement Value.			
69.	<b>Clause 6.4, e, Mode of billing and payment:</b> 10% (ten per cent) of the Agreement Value has been earmarked as Final Payment to be made to the Consultant upon execution of the Concession Agreement. In the event the Concession Agreement does not get executed within 2 (two) years of the Effective Date the Final Payment shall not become due to the Consultant.	Pg 156	In case, the concession agreement is not executed. Would the client pay to the consultant for milestones post sanction of DPR, On boarding of O&M operator and implementation phase & monitoring phase?  For kind clarification	Please refer to Corrigendum-1
70.	<b>General</b>	-	Considering the multiple packages and amount of CV's to be identified & bid documents required for the preparation of proposal, We request client to provide the 2 week extension on bid submission. For kind consideration	No Change
71.	<b>Clause 1.5.1 Schedule</b> Proposal due date	Page 6	The consultants need adequate time for due diligence across 19 states. It is requested at least 3 weeks' time be provided after issuance of Prebid clarifications for preparing responsive proposals. Kindly confirm.	No Change
72.	<b>Schedule 1- Terms of Reference</b> D. Timelines and payment schedule	Page 46	Implementation and monitoring table states the project duration as 24 months. However, this is dependent on timely implementation of projects by the state. A significant amount of consultant's fees would be held up in such a scenario. Please clarify.	No Change.  Please refer to clarification Sn. 31 (iii) above.

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
73.	<b>Schedule 2- Agreement</b> 4.4 Substitution of Key Personnel	Page 152	As per the RFP the consultants shall provide 'equal or better qualified and experienced personnel' in case of substitution of Key personnel. Further, in case of award of multiple projects alternate Key Personnel may need to be fielded. Hence, it is requested that the substitution penalty clause may please be removed. Kindly confirm.	No Change.  The applicant shall nominate the Key personnel after carefully examining their capability and capacity to undertake the services in the States/UTs in which they intend to apply. No alternate Key Personnel shall be allowed.
74.	<b>Schedule 2- Agreement</b> Clause 6.2 Entitlement for allowance and payments for official travel	Page 155	Requirement of visits of intermittent Key personnel from home office to destinations or office of State Mission Director for field work, office work, discussions, presentations, etc. shall be need based. Are all such visits to be approved by the Authority? Further, are all such visits eligible for Air-travel, daily allowance, food charges, accommodation, etc.? Please clarify.	Please refer to Corrigendum 1
75.	Proposal Due Date or PDD: 27th January 2023		As per the current RFP issued by Ministry of tourism, the states/UT targeted under the Phase -I of Swadesh Darshan 2.0 scheme has been increased from 14 states/UT to 19 states/UT and some have been even replaced. Considering the inclusion of new states in the RFP, we are interested in bidding for multiple packages; Thus, we request to kindly provide extend the submission deadline by at least two weeks. This will allow bidders to prepare a more comprehensive and qualitative proposal.	No Change
76.	<b>Clause 3.1.2</b>	Pg 29	i. We believe that there are many	i. No Change

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<p><b>Sn A 1: Team Leader</b> (shall be from the lead member in case of consortium)            Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management            Minimum 10 years' experience            (Preferably on the rolls of the firm for at least one year from the PDD)            Experience in leading multi-disciplinary team. Relevant experience in master planning, design, bid process management, monitoring and implementation preferably in tourism sector.</p> <ul style="list-style-type: none"> <li>• Maximum 1 mark for each relevant tourism sector project and 0.5 mark for each non-tourism sector project.</li> <li>• Additional 2.5 marks for resource having at least one year on rolls of the firm</li> <li>• 7.5 marks based on technical presentation</li> </ul>		<p>competent experts working in the field of tourism planning with more than 10 years of experience has graduation degree in Architecture/ engineering, thus we request you to kindly modify the qualification requirement as below:            Post-graduate in Architecture/ Urban Planning/ Urban Design/ Engineering / Management <b>or Graduate in Architecture/ Engineering</b></p> <p>ii. Further, as we are interested in bidding for multiple packages, it is difficult to propose the Team Leader for all packages who are on the payroll of the firm. Thus, we request you to kindly <b>consider the experts who have worked as consultants or experts with the lead firm.</b> This will allow the competent experts working as consultant with firm to be a part of the prestigious project.            Additional 2.5 marks for resource having at least one year on rolls / <b>as consultant with the lead firm</b></p>	ii. No change
77.	<p><b>Clause 3 - Criteria for Evaluation</b>  <b>3.1.2</b>  <b>Sn A2 Project Manager</b></p> <p>Minimum 8 years' experience</p>	Pg 29	<p>We request you to kindly relax the minimum experience required for the Project Manager as suggested below:</p> <p><b>Minimum 7 years' experience</b></p>	Please refer to Corrigendum 1
78.	<p><b>Clause 3 - Criteria for Evaluation</b>  <b>3.1.2</b>  <b>Sn A3 Tourism Product Planning &amp; Design</b></p>	Pg 30	<p>Considering the experience of expert required in implementation of tourism products, we request you to kindly <b>consider the expert</b></p>	No Change



Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
	<b>Expert</b> Post-graduate in Tourism/ Management/ Planning or Equivalent		<b>with Graduation in Architecture</b> as well for the position and modify the criteria as below:  Post-graduate in Tourism/ Management/ Planning or Equivalent <b>or Graduate in Architecture</b>	
79.	<b>Clause 3 – Criteria for Evaluation</b> <b>3.1.2</b> <b>Sn A4 Investment &amp; PPP Expert</b>  Post-graduate in Management/Economics / Finance or CA Min 10 years' experience	Pg 30	We request you to kindly <b>relax the minimum year of experience</b> for the position of Investment & PPP Expert <b>to 8 years;</b>	No change
80.	<b>Clause 3 – Criteria for Evaluation</b> <b>3.1.2</b> <b>Sn A5 Skilling and Capacity Development Expert</b> Post-graduate in Management / Tourism / Social Sciences / Hospitality	Pg 30	We understand that the experts with MBA in HR Management, having requisite experience, will be considered eligible for this position. Kindly Confirm?	Yes.  Post-graduate in Management is eligible per referred Clause 3.1.2
81.	<b>APPENDIX-II</b> <b>Form 2: Curriculum Vitae (CV) of Key Personnel</b> 7. Details of Specific Experience Project 1 Name of the project: Cost of the Project: Consultancy Fee for the Project: Name of the Client:	Pg 185	Kindly clarify information to be provided in consultancy fee for the project under Project Experience of the Experts in Form 2. It is not clear, whether it is a consultancy fee received by firm/ employer for that project or the fee received by the expert/employee under the project.  In cases, where experts have worked as consultant for the project, the consultancy fee received by the firm is not disclosed to them; however, the fee received by the expert/employee are comparatively	No Change  The Form 2 for CV of Key Personnel is in standard format where 'Consultancy Fee for the project' is the consultancy fee received by firm for that project.

Sn	Relevant Clause of the RFP	Page No of RFP	Query	Clarification
			smaller than the consultancy fee of the firm and is often confidential. Moreover, it does not hold any relevance; Considering the above, we request you to kindly remove this requirement of such information from the Form 2;	
82.	<p><b>Schedule-2: Agreement Clause No. 6.4 (e)</b></p> <p>10% (ten per cent) of the Agreement Value has been earmarked as Final Payment to be made to the Consultant upon execution of the Concession Agreement. In the event the Concession Agreement does not get executed within 2 (two) years of the Effective Date the Final Payment shall not become due to the Consultant.</p>	Pg 156	The clause mention about completion of concession agreement, however the clause D, Timeline and payment schedule mentions about Release of 100% limit to State Implementation Agency. Request for clarification on final stage of payment. Also, in case the project goes beyond 2 years for reason not concerning to consultant, the duration of contract shall be extended (in stages) till the completion of project.	Please refer to Corrigendum 1

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