# Proceedings of the Pre-Bid Meeting held for the Request for Qualification (RFQ) for Empanelment of Project Development Management Consultants (PDMCs) under the Swadesh Darshan (SD) 2.0 scheme of the Ministry of Tourism 

1 A Pre-Bid meeting in hybrid (virtual and physical) mode was held on $20^{\text {th }}$ July 2022 under the Chairmanship of Additional Secretary (Tourism) at 4:30 pm in Manthan, $1^{\text {st }}$ floor in Transport Bhawan to address the queries of the prospective bidders of the Request for Qualification (RFQ) for Empanelment of Project Development Management Consultants (PDMCs) under the Swadesh Darshan (SD) 2.0 floated by the Ministry of Tourism vide RFQ Reference No: SD-8/3/2022 on 14 July 2022 in this regard.

2 At the outset, the Ministry welcomed the participants (list in Annexure 1) to the meeting and briefed about the Swadesh Darshan 2.0 scheme and the intent of this RFQ. Participants were informed that SD 2.0 was designed taking into consideration major project issues related to project planning, design, project management, project impact, project delays and other learnings identified as part of SD 1.0 implementation. Swadesh Darshan 2.0 has been envisaged to ensure visible impact in a timebound manner, making it necessary to provide end to end support and strengthen the planning and implementation capabilities of the State/UT.

3 The NPMU gave a presentation on the RFQ explaining the salient clauses covering the following aspects:
a. Scope of Work
b. Process of Selection
c. Team Structure
d. Indicative Payment Milestones
e. Considerations for Minimum Eligibility
f. Technical Evaluation
g. Empanelment Terms
h. Selection of PDMC by State from Empanelment List
i. Bidder Queries

4 After the presentation, each applicant was asked to highlight their major queries and concerns on the RFQ and the same were noted.

5 It was informed that a detailed response to the Pre-Bid Query and necessary corrigendum, if any, will be published on the CPP Portal.

6 The Meeting ended with vote of thanks to the Chair.

## List of Participants

## Applicants/ Consultants

| S No | Name(s) | Agency name |
| :---: | :--- | :--- |
| 1 | Agniv Mukherjee | Auctus Advisors |
| 2 | Manpreet Kaur | Auctus Advisors |
| 3 | Ravi Poddar | CRISIL |
| 4 | Ankur Dwivedi | CRISIL |
| 5 | Sandip Guha | CRISIL |
| 6 | Ankur Dwivedi | Cube IITM |
| 7 | Pratiksha Baruah | Darashaw \& Company Private Limited |
| 8 | Sagar Gangwal | Darashaw \& Company Private Limited |
| 9 | Vivek Singh | Darashaw \& Company Private Limited |
| 10 | P Kalyanakumar | Edufice Infra Services Pvt. Ltd. |
| 11 | Vishwa R Sharma | EGIS India Consulting Engineers |
| 12 | Rajat Sharma | Feedback Infra |
| 13 | Sandeep Dhamne | Feedback Infra |
| 14 | Gajendra singh | Fichtner India |
| 15 | Robin Thomas | Fichtner India |
| 16 | Shipra Dutta | Fore Infra Services Pvt. Limited |
| 17 | A S Bah | Fore Solutions Pvt. Ltd. |
| 18 | Rajesh Kumar | Fore Consultant Pvt. Ltd. |
| 19 | Sandeep Talwar | HUDCO |
| 20 | R Chenthil Kumar | HUDCO |
| 21 | Puducherry Development Office | Hiten Sethi and Associates |
| 22 | Sushma Sharma | Hiten Sethi and Associates |
| 23 | Anshul Agarwal | IBI Group |
| 24 | Abhishek Prateek | INI Design Studio |
| 25 | Goel, Harsh | IPE Global |
| 26 | Vineet Trivedi | LEA Associates South Asia Pvt. Ltd. |
| 27 | Mugdha Shekhar | LEA Associates South Asia Pvt. Ltd. |
| 28 | Ritika Raj | Luit Valley |
| 29 | Khushboo Priya | Meindhardt Singapore |
| 30 | Ren Basumatary | Meindhardt Singapore |
| 31 | Samrat B | Nangia \& Co LLP |
| 32 | Arif Ahmad | PwC |
| 33 | Hina Bajaj | PwC |
| 34 | Poorvi Panchal | PwC |
| 35 | Hemant Chamasia | PwC |
| 36 | Sagar Dutta | Primus Partners |
| 37 | Aditya Charan | PCS |
| 38 | Amaira Khanna | WAPCOS |
| 39 | Mukta Xess | Firm not mentioned |
| 40 | Apoorva Garg | Firm not mentioned |
| 41 | Ravi Shankar | Firm not mentioned |
| 42 | Indu Bhardwaj | Firm not mentioned |
| 43 | Rohit |  |
|  |  |  |
| 2 |  |  |
| 2 |  |  |


| S No | Name(s) | Agency name |
| ---: | :--- | :--- |
| 44 | Dhananjay Bharati | Firm not mentioned |
| 45 | Sagar Gangwal | Firm not mentioned |
| 46 | Vikas Ghadigaonkar | Firm not mentioned |

## Ministry of Tourism

| S No | Name | Designation |
| :---: | :--- | :--- |
| 1 | Shri. Prashant Ranjan | Director |
| 2 | Shri. Uttank Joshi | Assistant Director General |
| 3 | Shri. Ajit Pal | Assistant Director |
| 4 | Shri. Pawas Prasoon | Assistant Director |
| 5 | Shri. Pratyush Pandey | Assistant Secretary |
| 6 | Shri. Harshit Kumar | Assistant Secretary |
| 7 | Shri. Faisal Khan | NPMU |
| 8 | Shri. Mir Munieb | NPMU |
| 9 | Shri. Aravind Viswanathan | NPMU |

## Ministry of Tourism <br> Government of India

## CORRIGENDUM-I

## Subject: RFQ for Empanelment of PDMCs under Swadesh Darshan 2.0 Scheme

1. This invites reference to RFQ File No. SD 8/3/2022 dated $\mathbf{1 4}$ July 2022 regarding Empanelment of PDMCs under Swadesh Darshan $\mathbf{2 . 0}$ Scheme.
2. This corrigendum forms an integral part of the RFQ document as per RFQ Clause No 1.6.2 and 1.7, Page No. 7.
3. The details of the amendments made to the above referred RFQ are appended as under:

| S No. | Clause No \& Page No. | Original Clause |  |  | Amended Clause |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | Clause 1.6 <br> Schedule of Empanelment Process Page 6 | S No | Event Description | Date | S No | Event Description | Date |
|  |  | 4 | Proposal Due Date or PDD | 05 Aug 2022 | 4 | Proposal Due Date or PDD | 10 Aug 2022 |
|  |  | 5 | Opening of Proposals | 08 Aug 2022 | 5 | Opening of Proposals | 12 Aug 2022 |
|  |  | 6 | Issue of Letter of Empanelment (LOE) | 22 Aug 2022 | 6 | Issue of Letter of Empanelment (LOE) | 26 Aug 2022 |
|  |  | 7 | Issue of list of Empaneled PDMCs | 29 Aug 2022 | 7 | Issue of list of Empaneled PDMCs | 2 Sep 2022 |
| 2. | Clause 2.2.2 <br> Minimum Eligibility <br> Conditions <br> Page 11 | Availability of Staff: The Applicant must have a minimum of Twenty-Five (25) Full Time Regular Technical and Professional Staff on rolls, capable of undertaking independent monitoring and evaluation work. |  |  | Availability of Staff: The Applicant (or the lead member in case of consortium) must have a minimum of Twenty-Five (25) Full Time Regular Technical and Professional Staff on rolls. |  |  |
| 3. | Clause 2.2.2 <br> Minimum Eligibility <br> Conditions <br> Page 11 | Technical Capacity: <br> The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 <br> In case of a Consortium, at least 1 (one) eligible assignment shall be of the Lead Member of the Consortium and other 1 (one) may be of any other member of the Consortium. |  |  | Technical Capacity: <br> The Applicant shall have, over the past seven (7) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments. The project shall have commenced within 7 years preceding PDD as specified in Clause 3.2.5 |  |  |


| S No. | Clause No \& Page No. | Original Clause |  |  | Amended Clause |  |  |
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| 4. | Clause 2.2.2 <br> Minimum Eligibility <br> Conditions <br> Page 12 | Financial Capacity: <br> The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. |  |  | Financial Capacity: <br> The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. $\mathbf{2 0}$ Crore (Rupees Twenty Crore only) from professional fees during the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. |  |  |
| 5. | $\begin{aligned} & \text { Clause } 2.15 .3 \\ & \text { Page } 24 \end{aligned}$ | The Technical Proposal for Empanelment must be submitted online in its folder marked "Technical Proposal". The folder marked -Technical Proposal shall contain Application in the prescribed format (Form-1 of Appendix) along with Forms 2 to 12 of Appendix and supporting documents. |  |  | A new Form-13 has been added for Presentation slides and accordingly the amended Clause maybe read as: <br> The Technical Proposal for Empanelment must be submitted online in its folder marked "Technical Proposal". The folder marked -Technical Proposal shall contain Application in the prescribed format (Form-1 of Appendix) along with Forms 2 to 13 of Appendix and supporting documents. |  |  |
| 6. | Clause 3.2 <br> Evaluation of Technical Proposals for Empanelment Page 32 | S No | Parameters <br> Average <br> Annual <br> Revenue | Criteria <br> No marks up to 25 Crore. <br> 1 mark for every additional revenue of INR 5 Crore over and above INR 25 Crore subject to max. of 10 marks | S No <br> 1 | Parameters <br> Average <br> Annual <br> Revenue | Criteria <br> No marks up to 20 Crore. <br> 1 mark for every additional revenue of INR 5 Crore over and above INR 20 Crore subject to max. of 10 marks |
| 7. | Clause 3.2 <br> Evaluation of Technical Proposals for Empanelment Page 32 | S No | Parameter <br> Experience Assignmen PDD. Maxim be evaluate | undertaking Eligible last five years preceding of 4 eligible assignments will pplicant will also be required | S No | Parameters <br> Experience Assignment preceding commenced | in undertaking Eligible in last seven (7) years D. The project shall have thin 7 years preceding PDD. |


| S No. | Clause No \& Page No. | Original Clause | Amended Clause |
| :---: | :---: | :---: | :---: |
|  |  | to present these eligible assignments to the Evaluation Committee <br> (Refer Appendix I, Form 8 \& 9) | Maximum of 4 eligible assignments will be evaluated. Applicant will also be required to present these eligible assignments to the Evaluation Committee. <br> (Refer Appendix I, Form 8 \& 9) |
| 8. | $\begin{aligned} & \text { Clause 3.2.4 } \\ & \text { Page } 33 \end{aligned}$ | Applicant shall be required to provide details for maximum of four (4) eligible projects. In case the applicant submits details for more than four (4) projects then the Authority will evaluate only first four (4) projects for defining eligibility of the applicant and technical evaluation. Applicant will also be required to make a presentation about these four eligible assignments to the Evaluation Committee. | Applicant shall be required to provide details for maximum of four (4) eligible projects from any of the four categories mentioned in Clause 3.2.5. In case the applicant submits details for more than four (4) projects then the Authority will evaluate only first four (4) projects for defining eligibility of the applicant and technical evaluation. Applicant will also be required to make a presentation about these four eligible assignments to the Evaluation Committee. <br> The bidder shall be required to submit the presentation (15 Power point slides in PDF Format) as additional Form 13 of the proposal on CPP Portal. The designated time and date for the presentation shall be conveyed to the eligible bidders. |
| 9. | Clause 3.2.5 <br> Eligible Assignments <br> Page 33-35 | For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFQ, advisory/ consultancy assignments, for the following projects shall be deemed as eligible assignments (the "Eligible Assignments"): <br> (i). "Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring..." <br> (ii). "Projects related to Master planning, Preparation of DPR and Procurement...." <br> (iii). "Projects related to Master planning and preparation of Detailed Project Report..." | For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFQ, advisory/ consultancy assignments, any project amongst the following categories shall be deemed as eligible assignments (the "Eligible Assignments"): <br> (i). "Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring....." <br> OR <br> (ii). "Projects related to Master planning, Preparation of DPR and Procurement....." <br> OR <br> (iii). "Projects related to Master planning and preparation of Detailed Project- Report....." |


| S No. | Clause No \& Page No. | Original Clause |  |  | Amended Clause |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (iv). "Projects related to Master Planning...." |  |  | OR <br> (iv). "Projects related to Master Planning...." |  |  |
| 10. | Clause 3.2.5 <br> Eligible Assignments <br> (i) (c), (ii) (c) <br> Page 33-34 | (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring <br> The Scope of the project shall include <br> (c) Preparation of bid documents and assistance in bid process management for selection of construction agencies for EPC or PPP developers etc. <br> (ii). Projects related to Master planning, Preparation of DPR and Procurement <br> The Scope of the project shall include <br> (c) Preparation of bid documents and assistance in bid process management for selection of construction agencies for EPC or PPP developers etc. |  |  | (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring <br> The Scope of the project shall include <br> (c) Preparation of bid documents and assistance in bid process management for selection of construction agencies for Item Rate, EPC or PPP developers or other contracts as required. <br> (ii). Projects related to Master planning, Preparation of DPR and Procurement <br> The Scope of the project shall include <br> (c) Preparation of bid documents and assistance in bid process management for selection of construction agencies for Item Rate, EPC or PPP developers or other contracts as required. |  |  |
| 11. | Clause 8.6 <br> Team Composition Page 47 | (i) Key Personnel for the State (CV to be evaluated during selection process) |  |  | (i) Key Personnel for the State (CV to be evaluated during selection process) |  |  |
|  |  | S <br> No <br> 1 | Profile | Input Type | $\begin{aligned} & \text { S } \\ & \text { No } \end{aligned}$ | Profile | Input Type |
|  |  | 1 | Team Leader | Part Time | 1 | Team Leader | Part Time |
|  |  | 2 | Project Manager cum Infrastructure Expert | Full Time at State HQ | 2 | Project Manager cum Infrastructure Expert | Full Time at State HQ |
|  |  | 3 | Planning Expert | Part Time | 3 | Planning Expert | Part Time |
|  |  | 4 | Architect | Part Time | 4 | Architect | Part Time |
|  |  | 5 | Procurement Expert | Part Time | 5 | Procurement Expert | Part Time |
|  |  |  |  |  | All Key personnel mentioned above shall be from the lead member in case of Consortium. |  |  |
| 12. | Clause 8.6 | (i) Key Personnel - Qualification and Experience <br> Planning Expert <br> Qualification: Post-graduate in Planning / Urban Design / |  |  | (i) Key Personnel - Qualification and Experience Planning Expert <br> Post-graduate in Urban Planning / Urban Design / |  |  |



| S No. | Clause No \& Page No. | Original Clause | Amended Clause |
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| 15. | 2.9. Contents of the RFQ Page 18-19 | Appendix I: Technical Proposal Forms for EmpaneIment Stage <br> Form 1: Letter of Proposal for Empanelment <br> Form 1 (a): Checklist of Minimum Eligibility <br> Form 2: Particulars of the Applicant <br> Form 3: Format for Joint Bidding Agreement <br> Form 4: Statement of Legal Capacity <br> Form 5: Power of Attorney for Authorized Representative <br> Form 6: Power of Attorney for Lead Member (In case of Consortium) <br> Form 7: Financial Capacity of the Applicant <br> Form 8: Abstract of Eligible Assignments of Applicant <br> Form 9: Eligible Assignments of Applicant <br> Form 10: Format for Bid Security Declaration <br> Form 11: Bank Guarantee for Performance Security <br>  <br> Professional Staff on Rolls of the Applicant | Appendix I: Technical Proposal Forms for Empanelment Stage <br> Form 1: Letter of Proposal for Empanelment <br> Form 1 (a): Checklist of Minimum Eligibility <br> Form 2: Particulars of the Applicant <br> Form 3: Format for Joint Bidding Agreement <br> Form 4: Statement of Legal Capacity <br> Form 5: Power of Attorney for Authorized Representative <br> Form 6: Power of Attorney for Lead Member (In case of Consortium) <br> Form 7: Financial Capacity of the Applicant <br> Form 8: Abstract of Eligible Assignments of Applicant <br> Form 9: Eligible Assignments of Applicant <br> Form 10: Format for Bid Security Declaration <br> Form 11: Bank Guarantee for Performance Security <br> Form 12: Particulars of Full Time Regular Technical \& Professional Staff on Rolls of the Applicant <br> Form 13: Presentation (As per Clause 3.2.4 Page 33) |

4. All the other terms and conditions of the RFQ document shall remain unaffected.

## Ministry of Tourism

Government of India

## RFQ for Empanelment of PDMCs under Swadesh Darshan 2.0 Scheme

## CLARIFICATIONS TO THE PRE-BID QUERIES

(Pre-bid Meeting held on 20.07.2021)

| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 1. Bidder 1: M/s. CBRE |  |  |  |  |
| 1. | Team Composition | $\begin{aligned} & \text { Clause } 8.5 \\ & \text { Page } 47 \end{aligned}$ | Based on our understanding of RFQ, we consider that deployment of 3 key personnel would be required on full time basis, we request the authority to kindly clarify the same | Please refer to the indicative deployment as per Clause 8.2 Pg. 47 |
| 2. | Project Experience based on Quality | $\begin{aligned} & \text { Clause 3.2.3 } \\ & \text { Page } 33 \end{aligned}$ | As per the given clause, there are 4 different project categories mentioned. We request the authority to kindly clarify whether consultant would require showcasing the projects pursuant to any one project category or all the project categories or combination of the project categories. | Please refer to Corrigendum-I |
| 3. | Project experience based on Project Size | Clause 3.2.4 <br> Page 32-33 | As per the given clause, the applicant is required to submit a maximum of 4 projects. However, if all the showcased projects by applicant fall in criteria 1 of fee received (l.e., $50 \mathrm{~L}-1 \mathrm{Cr}$ ), then it would lack in meeting the minimum eligibility criteria (I.e., Minimum of 60 Marks) Thereby we request the authority to kindly provide their clarifications on the same | No Change. <br> Please refer Clause 3.3 Pg. 35 |
| 4. | Schedule of Empanelment Process Proposal due date - 5th August, 2022 | $\begin{aligned} & \text { Clause } 1.6 \\ & \text { Page } 6 \end{aligned}$ | The preparation of bid documents involves extensive work in niche domain and includes heavy paperwork and collation of data. Thereby, we would request the authority to kindly extend the proposal due date by at least 3 weeks | Please refer to Corrigendum-I |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 2. M/s. Conscious Designs \& Consultancy |  |  |  |  |
| 5. | RFQ for Empanelment of PDMC | $\begin{aligned} & \text { Clause 1.1.2 } \\ & \text { Page } 6 \end{aligned}$ | The new RFQ, focuses on getting bigger firms with higher net value which may be nonnative. We request that empanelment of consultants who were previously empaneled with the Ministry of Tourism may be continued or given preference (additional marks) since they will be well versed due to experience as well as knowledge of the local surroundings. | No change |
| 6. | Schedule of Empanelment Process | $\begin{aligned} & \text { Clause } 1.6 .1 \\ & \text { Page } 6 \end{aligned}$ | Kindly consider extension by 1 week. | Please refer to Corrigendum-I |
| 7. | Empanelment to be used for Implementing Agency; Maximum Number of states to be allotted | Page 29 | Opportunities should be given according to one's knowledge and capabilities so a request to remove the limit on empanelment to be used by the implementing agencies | No change |
| 8. | Evaluation of Technical Proposals for Empanelment. <br> Number of Full Time technical and professional staff on rolls of the applicant. | $\begin{aligned} & \text { Clause 3.2.1 (2) } \\ & \text { Page } 32 \end{aligned}$ | Combined capabilities should be considered. | No change |
| 9. | Evaluation of Technical Proposals for Empanelment; Experience in understanding eligible assignments in last five years preceding PDD | $\begin{aligned} & \text { Clause 3.2.1 (3) } \\ & \text { Page } 32 \end{aligned}$ | Combined capabilities should be considered. | Please refer to Corrigendum-I |
| 10. | Timelines | $\begin{aligned} & \text { Clause } 7.1 \\ & \text { Page } 46 \end{aligned}$ | The provided time for preparation of Master plan, Bid Document and Project Implementation will be insufficient as the work will depend on the site's topography, condition and accessibility which is varied across our country. So, kindly consider the Project duration on condition basis during sanction of project. | No change. <br> The timeline is indicative and would be finalized at the RFP stage. |
| 11. | Key Personnel Qualifications and responsibilities | $\begin{aligned} & \text { Clause } 8.6(\mathrm{i})(1) \\ & \text { Page } 48 \end{aligned}$ | Request to incorporate graduates in architecture with experience of minimum 12 yrs. in the field with exposure in Tourism infrastructure development. | No Change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 12. | Key Personnel Qualifications and responsibilities | $\begin{aligned} & \text { Clause } 8.6 \text { (i)(3) } \\ & \text { Page } 48 \end{aligned}$ | Request to incorporate graduates in architecture with experience of minimum 12 yrs. in the field with exposure in Tourism infrastructure development. | Please refer to Corrigendum-I. |
| 3. $\mathbf{M} / \mathbf{s}$ Almondz Global Securities Limited |  |  |  |  |
| 13. | General Parent Company Credentials | - | Please allow the Parent organization to use the capabilities (Technical and Financial) of the wholly own subsidiary and vis-versa. <br> A firm should allowed to use Associate/Affiliate experience as defined below as provided upon submission of proof of incorporation. "Associate(s) /Affiliate(s)" means, in relation to a Bidder, is defined as having $100 \%$ control / is controlled by; and "Control" in relation to a Person, means the power, directly or indirectly, to direct or influence the management and policies of such Person by operation of law, contract or otherwise. The term "Controls" and "Controlled" shall be construed | Please refer Clause 2.2.4 Pg. 13 |
| 14. | Conditions of Minimum Eligibility of Applicants <br> 2.2.2. Minimum Eligibility Conditions Sr no 2 | $\begin{aligned} & \text { Clause } 2.2 \\ & \text { Page } 11 \end{aligned}$ | We understand that if consultants have a minimum of or more than 25 full-time regular technical staff including Civil engineer, planner, management staff like MBA and CA on rolls are eligible under this criterion. Please clarify whether our understanding is correct or not. | Yes |
| 15. | Eligible Assignments <br> (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring The Scope of the project shall include(f). Project shall be for minimum professional fee of Rs. 50 lacs | Clause 3.2.5. <br> Page 34 | We request you to please modify the clause by: <br> (i). Projects related to Master planning and / or Feasibility and / or Preparation of DPR, Procurement and / or Project Monitoring. <br> The Scope of the project shall include(f). Project shall be for minimum professional fee of Rs. 30lacs or project cost of more than Rs 30 Cr . | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 16. | Eligible Assignments (ii). Projects related to Master planning, Preparation of DPR and Procurement The Scope of the project shall include(e). Project shall be for minimum professional fee of Rs. 50 lacs | $\begin{aligned} & \text { Clause 3.2.5. } \\ & \text { Page } 34 \end{aligned}$ | We request you to please modify the clause by: <br> (ii). Projects related to Master planning and / or Feasibility and V or Preparation of DPR, Procurement and / or Project Monitoring The Scope of the project shall include(f). Project shall be for minimum professional fee of Rs. 30lacs or project cost of more than Rs 30 Cr. | No change |
| 17. | Eligible Assignments(iii). Projects related to Master planning and preparation of Detailed Project Report <br> The Scope of the project shall include (d). Project shall be for minimum professional fee of Rs. 50 lacs | $\begin{aligned} & \text { Clause 3.2.5. } \\ & \text { Page 34-35 } \end{aligned}$ | We request you to please modify the clause by: <br> (iii). Projects related to Master planning and / or Feasibility and / or Preparation of DPR, Procurement and / or Project Monitoring <br> The Scope of the project shall include (d). Project shall be for minimum professional fee of Rs. 30lacs or project cost of more than Rs 30 Cr. | No change |
| 18. | Eligible Assignments(iv). Projects related to Master Planning The Scope of the project shall include (c). Project shall be for minimum professional fee of Rs. 50 lacs | $\begin{aligned} & \text { Clause 3.2.5. } \\ & \text { Page } 35 \end{aligned}$ | We request you to please modify the clause by: <br> The Scope of the project shall include (c). Project shall be for minimum professional fee of Rs. 30lacs or project cost of more than Rs 30 Cr. | No change |
| 19. | Withdrawing from Empanelment 2.28.2. In case of any ongoing assignment(s) being executed by the Consultant, the same has to be proceeded with in terms of the provisions of the agreement for the project. | $\begin{aligned} & \text { Clause } 2.28 . \\ & \text { Page } 30 \end{aligned}$ | Our understanding is that ongoing assignments are allowed as part of consultancy experience with the copy of agreement. <br> Please clarify that our understanding is correct or not. | No. The clause refers to withdrawal of PDMC from Empanelment during an ongoing project under Swadesh Darshan. |
| 20. | Schedule of Empanelment Process <br> 1.6.1. The Authority would endeavor to adhere to the following schedule: Proposal Due Date or PDD -5th August 2022 | $\begin{aligned} & \text { Clause } 1.6 . \\ & \text { Page } 06 \end{aligned}$ | Proposal Due Date should be extended for the next 21 days after receipt of the response to the above queries. | Refer to Corrigendum-I |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 4. $\mathrm{M} / \mathrm{s}$. Andize India Infrastructure Pvt. Ltd. |  |  |  |  |
| 21. | Schedule of Enplanement Process | $\begin{aligned} & \text { Clause 1.6.1 } \\ & \text { Page } 6 \end{aligned}$ | PDD maybe extended by 1 week to 12-082022; Subsequent to the Process publishing of the RFQ on 14-07-2022, only 4 days have been allowed for receiving queries, which includes Saturday and Sunday. This allows very little time to bidders to thoroughly review the Bid Document. Hence the close date of receiving queries may please be extended by one week to 25-07-2022. <br> Subsequently all the other timelines may be extended accordingly. | Please refer to Corrigendum-I |
| 22. | Minimum Eligibility clause Conditions: Availability of Staff | Page 11 Clause 2.2.2 | Kindly clarify if the minimum staff requirement as mentioned may be a combined staff strength of the consortium members or only the lead partner | Please refer to Corrigendum-I |
| 23. | Minimum Eligibility Conditions; Financial Strength | Page 12, <br> Clause 2.2.2 | This RFQ is focused towards engaging PDMC for Swadesh Darshan scheme projects which was launched in 2014-15 by MoT. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operations. Many of such projects were accomplished through a joint efforts of the state implementing agencies along with support consultants which were well versed with the needs and limitation of the regions. Also, since the inception of the MoT, the state govt. have been grooming Project consultants to accomplish the works with clear understanding of the Ministry's goals and the state's needs. This RFQ does not take into consideration these consultants who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, request that min. turnover for the PDMC for SD 2.0 | Please refer to Corrigendum-I |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | may also be reduced to 2 Cr . To support local consultants thereby helping in the call for 'Vocal for Local' by our Hon'ble PM. This will also help in supporting MSME firms who do not have the requisite financial strengths |  |
|  |  |  | Due to the COVID 19 Pandemic in the year 2019, many businesses getting greatly impacted. Building construction industry and more prominently development in urban and tourism sectors were deeply affected. It may also be noted that in the period mentioned in the RFQ, no new projects were sanctioned under the flagship scheme of the Ministry of Tourism, Swadesh Darshan scheme. Therefore, we request that the year for consideration of financial strength be revised to pre COVID years of 2016-17,2017-18, 201819. | No change |
| 24. | Empanelment to be used for Implementing Agency; Maximum Number of states to be allowed | Page 29 | Request to remove the limit on the number of states which PDMC is allowed to work for. This will help in keeping a fair ground for all states to engage consultants based on their capabilities and understandings. The terms in the RFQ regarding cap of 5 states will be unfair and unjust to the state governments. | No change |
| 25. | Evaluation of Technical Proposals for <br> Empanelment; Average Annual Turnover | Page 32, <br> Clause 3.2.1 | This RFQ is focused towards engaging PDMC for Swadesh Darshan Scheme projects which was launched in 2014-15 by the Ministry of Tourism. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operational. Many of such projects were accomplished through a joint efforts of the state implementing agencies along with support consultants which were well verse with the needs and limitation of the regions. Also, since the inception of the Ministry of | Please refer to Corrigendum-I |


| S N. | Subject / Issue | Clause No \& Page <br> No of RFQ |  |
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|  |  |  |  |
| 26. |  |  |  |

Query
Tourism, the state governments have been grooming Project consultants to accomplish the works with clear understanding of the Ministries goals and the state's needs. This RFQ does not take into consideration these consultants
who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, we request that the minimum Turnover of the PDMC for SD 2.0 may also be reduced to 2 Cr . to support Local Consultants thereby helping in the call for Vocal for Local by our Honorable PM. This will also help in supporting MSME firms who do not have the requisite financial strengths. Cumulative Strength of the consortium members may also be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals.
Cumulative Strength of the consortium members should be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. Cumulative Strength of the consortium members should be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. Under the two subheads for evaluation in based on "size of project "and " quality and alignment with current scope of, separate sets of (4) projects need to be proposed or same project shall be evaluated for both criteria.

## Clarification

## No Change. <br> Please refer to Corrigendum-I

Please refer to Corrigendum-I.

Please refer to Corrigendum-I.

| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 28. | Timelines | Page 46 <br> Clause 7.1 | The total duration for preparation of Master plan, Bid Document and Project Implementation may not be able to be completed in the specified duration of 26 months. This shall vary based on the working season, terrain and accessibility of the project sites which is variable across our country. Hence, the Project duration may be kept on condition basis during sanction of project. | No change. <br> The timeline is indicative and would be finalized at the RFP stage. |
| 29. | PDMC Team Structure | Page 47 <br> Clause 8.2 | Positioning two project coordinators at each of the project sites may not be feasible in conditions where the tourism sites are located in semi urban/ rural or eco zones as is the case in many locations. Hence, deployment of personnel may be kept as per the requirements of the state implementing agencies. | No Change <br> The deployment is indicative and would be finalized at the RFP stage. |
| 30. | Key Personnel Qualifications and Responsibilities | Page 48 <br> Clause 8.6 <br> (i)(1) | Considering the requirements of the scope of the PDMC, the team leader and (i) (1) qualifications may be expanded to responsibilities incorporate graduates in architecture with experience of minimum 15 yrs in the field with vast exposure in Tourism infrastructure development. Also, looking at the ministries endeavor towards sustainable practices for a greener future, preference may be given to professionals who are accredited for Green Building practices. | No Change |
| 31. | Key Personnel Qualifications and Responsibilities | Page 48 <br> Clause 8.6 <br> (i)(3) | Considering the requirements of the scope of the PDMC, Planning Expert may be expanded to responsibilities incorporate graduates in architecture with experience of minimum 15 yrs. in the field with vast exposure in Tourism infrastructure development. | Refer to Corrigendum-I |
| 32. | New Clause | Please add | Debar the present PMU's of MoT (both for Swadesh Darshan and PRASHAD Schemes) from overtly or covertly applying in this RFP as | Please refer to clause 2.3 and schedule 3 of the RFQ. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | it will be a 'Conflict of Interest' and in past instances these PMUs have coerced and have tried to influence the State Govts. To appoint them as they hold influence in the MoT. |  |
| 5. Ar. Ajay Joshi |  |  |  |  |
| 33. | RFQ for Empanelment of PDMC | $\begin{aligned} & \text { Clause 1.1.2 } \\ & \text { Page } 6 \end{aligned}$ | Over the past eight years, the Ministry of Tourism's flagship scheme has successfully implemented projects across India. This was accomplished through a collaborative effort of state implementing agencies and support consultants who were familiar with the regions' needs and limitations. These consultants have been appointed by the ministry on a regular basis using standard procedures. However, during COVID 19, pandemic empanelment were not continued. With the arrival of SD 2.0 , all such consultants hoped to revitalize their efforts and contribute to the growth of the Tourism Practice. However, all previously appointed consultants appear to have been ignored in this RFQ, and the emphasis appears to have shifted to only obtaining larger firms with higher net value. We request that consultants who have previously been appointed by the Ministry of Tourism be retained or given preference (additional marks). | No change |
| 34. | Schedule of Empanelment Process | $\begin{aligned} & \text { Clause } 1.6 .1 \\ & \text { Page } 6 \end{aligned}$ | Proposal due dates may be extended by two weeks to August 19, 2022; however, just four days-including Saturday and Sunday-follow the publication of the RFQ on July 14, 2022, are still open for fielding queries. This gives bidders very little time to read through the Bid Document in its entirety. So, kindly extend the deadline for receiving queries by two weeks until January 8, 2022. All other timelines may then be extended in accordance with this. | Refer to Corrigendum-I |


| S N. | Subject / Issue |  | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 35. | Minimum Eligibility Availability of Staff | Conditions; | $\begin{aligned} & \text { Clause 2.2.2 } \\ & \text { Page } 11 \end{aligned}$ | Please specify whether the minimum staff requirement specified in this section applies to the lead partner alone or to the entire consortium. | Please refer to Corrigendum-I |
| 36. | Minimum Eligibility Conditions; Financial Strength |  | $\begin{aligned} & \text { Clause } 2.2 .2 \\ & \text { Page } 12 \end{aligned}$ | The purpose of this RFQ is to engage PDMC for projects under the Swadesh Darshan Scheme, which was introduced by the Ministry of Tourism in 2014-15. Over the course of four years, 75 projects were approved under the initiative, many of which were successfully finished and put into operation. Many of these projects were completed thanks to the combined efforts of the state's implementing agencies and support consultants who were familiar with the requirements and constraints of the various regions. Additionally, ever since the Ministry of Tourism was established, the state governments have been developing project consultants to carry out the job with a clear understanding of the Ministry's objectives and the needs of the states. This RFQ only targets larger businesses with significant financial resources, excluding the consultants who played a key role in the expansion of the tourism industry. In order to encourage local consultants and support our honorable prime minister's call for Vocal for Local, we thus ask that the minimum Turnover of the PDMC for SD 2.0 be decreased to 2 Cr . This would also assist in assisting MSME businesses who lack the necessary financial resources. <br> Numerous organizations had serious effects as a result of the COVID 19 Pandemic in 2019. The building construction industry was significantly impacted, as was urban and tourism growth. Additionally, it should be | Please refer to Corrigendum-I. |
|  |  |  | No change |  |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | emphasized that throughout the time frame specified in the RFQ, no new projects were approved under the Swadesh Darshan scheme, the ministry of tourism's flagship programme. As a result, we ask that the preCOVID years of 2016-17, 2017-18, and 201819 be used instead of the current year when financial strength is considered. |  |
| 37. | Empanelment to be used for Implementing Agency; Maximum Number of states to be allowed | Page 29 | Request the restriction on how many states PDMC is permitted to serve as an employee be lifted. This will support maintaining an even playing field for all states to hire consultants based on their skills and knowledge. The RFQ's conditions relating the maximum of five states will be unreasonable and unjust to the governments of the individual states. | No change |
| 38. | Evaluation of Technical Proposals for Empanelment; Average Annual Turnover | $\begin{aligned} & \text { Clause 3.2.1 (1) } \\ & \text { Page } 32 \end{aligned}$ | The purpose of this RFQ is to engage PDMC for projects under the Swadesh Darshan Scheme, which was introduced by the Ministry of Tourism in 2014-15. Over the course of four years, 75 projects were approved under the initiative, many of which were successfully finished and put into operation. Many of these projects were completed thanks to the combined efforts of the state's implementing agencies and support consultants who were familiar with the requirements and constraints of the various regions. Additionally, ever since the Ministry of Tourism was established, the state governments have been developing project consultants to carry out the job with a clear understanding of the Ministry's objectives and the needs of the states. This RFQ only targets larger companies with strong financial positions and disregards the consultants who were crucial to the expansion of the tourism industry. Therefore, we ask that | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | the minimum Turnover of the PDMC for SD 2.0 be decreased to 2 Cr . in order to promote local consultants and support our honorable prime minister's demand for Vocal for Local. Additionally, this will boost MSME businesses who lack the necessary financial clout. |  |
|  |  |  | Since consortium participants must pool all of their financial and technical resources to meet the project's objectives, their combined strength may also be considered in determining whether this provision is satisfied. | No change |
| 39. | Evaluation of Technical Proposals for Empanelment; Number of Full Time technical and professional staff on rolls of the applicant. | $\begin{aligned} & \text { Clause } 3.2 .1 \text { (2) } \\ & \text { Page } 32 \end{aligned}$ | The fulfilment of this condition should consider the consortium members' combined strength because they are required to contribute all of their financial and technical resources to the accomplishment of the project's objectives. | No change <br> Please refer to Corrigendum-I. |
| 40. | Evaluation of Technical Proposals for Empanelment; Experience in understanding eligible assignments in last five years preceding PDD | $\begin{aligned} & \text { Clause 3.2.1 (3) } \\ & \text { Page } 32 \end{aligned}$ | The fulfilment of this condition should consider the consortium members' combined strength because they are required to contribute all of their financial and technical resources to the accomplishment of the project's objectives. | Please refer to Corrigendum-I. |
|  |  |  | Separate sets of (4) proposals must be offered under the two subheads for consideration based on "magnitude of project" and "quality and alignment with current scope of PDMC," or the same project must be evaluated for both criteria. | Please refer to Corrigendum-I. |
| 41. | Timelines | $\begin{aligned} & \text { Clause } 7.1 \\ & \text { Page } 46 \end{aligned}$ | The preparation time for the master plan, the bid document, and the project implementation may take longer than the allotted 26 months. This will change depending on the project locations' accessibility, geography, and working season, all of which are variable across our nation. As | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | a result, the Project Duration may be preserved on a conditional basis during Project Approval. |  |
| 42. | PDMC Team Structure | $\begin{aligned} & \text { Clause } 8.2 \\ & \text { Page } 47 \end{aligned}$ | A situation where the tourism sites are situated in semi-rural, rural, or eco zones, as is the case in many locales, may prevent the placement of two project coordinators at each project site. Therefore, staff deployment may be kept in line with the needs of the state implementing agencies. | No Change <br> The deployment is indicative and would be finalized at the RFP stage. |
| 43. | Key Personnel Qualifications and responsibilities | $\begin{aligned} & \text { Clause } 8.6(i)(1) \\ & \text { Page } 48 \end{aligned}$ | Given the objectives of the PDMC, the team leader requirements may be broadened to include graduates in architecture with a minimum of 15 years of related experience and significant exposure to the building of tourism infrastructure. Additionally, given the ministry's efforts to promote sustainable practices for a more environmentally friendly future, consideration may be given to experts in green building techniques. | No Change |
| 44. | Key Personnel Qualifications and responsibilities | $\begin{aligned} & \text { Clause } 8.6 \text { (i)(3) } \\ & \text { Page } 48 \end{aligned}$ | The qualification for the Planning Expert may be increased to include graduates in architecture with experience of at least 15 years in the area and significant exposure to the development of tourism infrastructure, taking the needs of the PDMC into consideration. | Refer to Corrigendum-I |
| 6. M/s. Auctus Advisors |  |  |  |  |
| 45. | Eligible Assignments | $\begin{aligned} & \text { Clause 3.2.5 } \\ & \text { Page } 33 \end{aligned}$ | Consider the following projects as eligible projects: <br> 1.Transaction advisory for PPP projects in tourism for a central/state govt. Authority <br> 2.Transaction advisory for PPP projects in urban infra, where urban infra should include airports, roads, ports, metro rail etc. for a central/state govt. Authority | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3.Transaction advisory for a PPP SPV with material govt. shareholding (>=26\%) in the above-mentioned sectors 4.Master planning for an SEZ where the concessioning agency is a govt. entity |  |
| 46. | Performance Security | Clause 2.20 | Is the performance security bank guarantee required now during the bid submission for empanelment or later when the work order is issued? | Performance Security BG is required to be undertaken for PDMC empanelment. <br> Separate Performance Security BG is required to be undertaken while undertaking PDMC engagement with States/UT for destinations identified to be developed under SD2.0. |
| 7. $\mathrm{M} / \mathrm{s}$ Darashaw \& Company Private Limited |  |  |  |  |
| 47. | In case the applicant wants to use the strength of its Associates for empanelment as PDMC under this RFQ, it must form a consortium with its Associates and the all the requirements for consortium will be applicable to the same. | $\begin{aligned} & \text { Clause 2.2.4 } \\ & \text { Page } 13 \end{aligned}$ | We request the Authority to consider Consortium's financial strength and Technical Capability for meeting Financial and Technical Eligibility in Minimum Eligibility as well as Technical Evaluation Criteria | No change |
| 48. | Minimum Eligibility Conditions Availability of Staff: The Applicant must have a minimum of Twenty-Five (25) Full Time Regular Technical and Professional Staff on rolls, capable of undertaking independent monitoring and evaluation work. | $\begin{aligned} & \text { Clause 2.2.2 } \\ & \text { Page } 11 \end{aligned}$ | We request the Authority to allow Consortium's members to contribute for the team of regular technical and Professional Staff. <br> Instead of seeking specific capability of undertaking independent monitoring and evaluation work, we request the authority to consider wide spectrum of expertise, namely Technical, Financial, Legal \& PPP Expertise. | Please refer to Corrigendum-I. |
| 49. | Evaluation of Technical Proposals for Empanelment <br> Number of full time regular technical and professional staff on-rolls of the | $\begin{aligned} & \text { Clause 3.2. } \\ & \text { Page } 32 \end{aligned}$ | We request the Authority to allow Consortium's member to contribute for the team of regular technical and Professional Staff. | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  | applicant (lead member in case of consortium) as on 31st March 2022. (Refer Appendix I, Form 2) |  | Instead of seeking specific capability of undertaking independent monitoring and evaluation work, we request the authority to consider wide spectrum of expertise, namely Technical, Financial, and Legal \& PPP Expertise. |  |
| 50. | Minimum Eligibility of Applicant Financial Capacity: The Applicant (or the lead member in case of Consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 202021) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. | $\begin{aligned} & \text { Clause 2.2.2 } \\ & \text { Page } 12 \end{aligned}$ | We request the Authority to consider Average Annual Revenue Rs. 10 Cr from Professional fees. Below mentioned is the rationale for the request. <br> 1) The years 2019-20 and 2020-21 have been affected by the tsunami of COVID. The vast majority of Government payments are expedited only towards the end of March of any Financial Year. Hence the cash collection for the FY 2019-20 has been affected badly. Moreover, the entire business and cash collection had been affected badly during the FY 2020-21. The Infrastructure sector was the most affected due to this pandemic. <br> In light of this pandemic, we request the authority to kindly reduce the turnover requirement. Therefore, the benchmark of Rs 25 Cr may please be reduced, which correctly reflects the firm's capability and not during the devastation of pandemic years. <br> Therefore the wordings may be read as "The | Please refer to Corrigendum-I. |
|  | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) | Page 32 | Applicant (or the lead member in case of Consortium) shall have minimum average annual revenue of Rs. 10 Crore (Rupees Ten Crore only) from professional fees during each of the last 3 (three) financial years (i.e., 201819, 2019-20 \& 202021) preceding the PDD. For the avoidance of doubt, professional fees | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients." <br> 2) The FY 2020-21 promises to put the economy back to pre-pandemic levels due to all the proactive efforts of Government of India; and possibly higher. <br> In the earlier empanelment's of similar nature Rs. 10 crores have been kept as the TO criteria for fees received. <br> 3) If we consider estimated project fees is Rs. 2 Cr then considering 3 destinations (Clause no.2.25.2- RFQ Page No29) in one state, the potential fees for PDMC for 5 states became Rs.30. As per manual for procurement of consultancy \& Other Services guidelines (Updated June 2022) Govt. of India, Ministry of Finance Department of Expenditure. Clause No.9.15.2 Qualifying Criteria. <br> "Financial Capability: <br> a) Average Annual Financial Turnover of related services during the last three years, ending 31st March of the previous financial year, should be $30 \%$ of the estimated cost. <br> Therefore, Maximum Turnover should be 3 times of the estimated cost i.e., 30 Cr as per guidelines but RFQ is asking for 75 Cr for scoring full marks, hence request you to reduce the criteria up to Rs .30 Cr for scoring full marks. |  |
| 51. | The Technical Proposal for Empanelment will be evaluated based on the following Criteria... | $\begin{aligned} & \text { Clause 3.2.1. } \\ & \text { Page } 32 \end{aligned}$ | We request Authority to allocate 10 marks (Out of 20 Marks) for the firms having experience in Swadesh Darshan Assignments since last 5 years. | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 52. | Applicant shall be required to provide details for maximum of four (4) eligible projects. In case the applicant submits details for more than four (4) projects then the Authority will evaluate only first four (4) projects for defining eligibility of the applicant and technical evaluation. Applicant will also be required to make a presentation about these four eligible assignments to the Evaluation Committee. | $\begin{aligned} & \text { Clause } 3.2 .4 \\ & \text { Page } 33 \end{aligned}$ | Request you to please consider other categories projects as well for evaluation \& marking. <br> For an instance, if consultants having 2 projects in Category I-3.2.5 (i) and if at all if the projects is not qualifying from 3.2 .5 (i) then authority will consider from 3.2 .5 (ii), 3.2 .5 (iii) \& 3.2.5 (iv) for evaluation \& Marking. <br> Kindly Clarify. | Please refer to Corrigendum-I. |
| 53. | SCHEDULE - 1: GENERAL TERMS OF REFERENCE (TOR) <br> 4.4. The Consultant would also be responsible for provisioning for various other areas, which may not be in the core expertise of the Consultant such as assistance in marketing and promotion, digitalization, skill development, capacity building of /stakeholders and other ancillary and incidental activities to ensure holistic support. The consultant may engage sub-consultants for such activities as may be allowed in the Model RFP. | Clause 4.4 <br> Page 41 | Request authority to allow specialized subconsultant firm / company at RFQ stage, so we can have good capability into the team for activities mentioned in clause 5.8 of RFQ document. | No change |

54. Deliverables and Payment Schedule

Clause 6.4. Page 45 \& 46

For Sn 12-Support in O\&M-10\% this looks like an open ended, since O\&M period varies from project to project like $1 / 2 / 3$ / years of support required.

## We understand that "Support in O\&M"

 means "Onboarding of O\&M Agency" as specified in 7.3 deliverables for a period of not more than $\mathbf{3}$ months. Kindly confirm.Further we would like to suggest changes in payment terms as

| Sn | Stages | Payment Terms |
| :--- | :--- | :--- |
| 1 | Inception Report | NA |
| 2 | Draft Master Plan <br> for Destination | $5 \%$ |
| 3 | Final Destination <br> Master Plan and <br> Approval thereof | $10 \%$ |
| 4 | Draft DPR | $10 \%$ |
| 5 | Final DPR Bid | $5 \%$ <br> 6Draft <br> (Procuments to the No. <br> Dof Packages) |
| 7 | Issue of Work <br> Order(s) | $5 \%$ <br> (Prorate to the <br> Value of WOs) |
| 8 | Release of 30\% <br> limit to IA | $10 \%$ |
| 9 | Release of 65\% <br> limit to IA | $15 \%$ |
| 10 | Release of 95\% <br> limit to IA | $15 \%$ |
| 11 | Release of 100\% <br> limit to IA/Project <br> Completion <br> Report | $10 \%$ |
| 12 | Support in O\&M | $\mathbf{1 0 \%}$ <br> (Prorate to the No. <br> of O\&M operators <br> appointed/selected <br> l |

No change. The payment terms are indicative and would be finalized at the RFP stage.

| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 55. | Key Personnel's Qualification and Responsibilities <br> (i) Key Personnel - Qualification and Experience Team Leader PG in Management / MBA | $\begin{aligned} & \text { Page } 8.6 . \\ & \text { Page } 48 \end{aligned}$ | We request authority to kindly add/allow for Team Leader as: <br> Team Leader PG in Management / MBA/ Urban Planning/Urban Design | No change |
| 56. | Curriculum Vitae |  | Please refer to Office Memorandum (as in annexure II), Government of India, Ministry of Finance, Department of Expenditure, Procurement Policy, dated 13/07/2020, for Weightage of General Profile of qualification, experience and number of key staff. <br> Hence, we request the Authority to allow at least $20 \%$ weightage for CV's \& Accordingly, adjust the technical marks allocated to other technical parameters. | No change |
| 57. | Empanelment of Applicants <br> Only those Applicants whose Technical Proposals score of 50 (fifty) marks or more out of 100 shall be short-listed for further consideration and shall be ranked from highest to the lowest based on their technical score. The top 10 applicants will be empaneled by the Authority | Clause 3.3 <br> Page 35 | We request the Authority to provide clarity for how the Technical score achieved by the empaneled consultant shall be considering for STAGE-II RfP stage bidding? <br> Since, all the relevant financial and technical capability has already got evaluated in RFQ stage, Our understanding for the RFP stage evaluation criteria is to be based on QCBS 80:20 method, and where the Pre-Qualified /Empaneled Companies shall be expected to submit and commit as Team of Experts only. | No change <br> Stage II Evaluation shall be based on Model RFP prepared by the Ministry of Tourism |
| 58. | For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, Applicants from countries that have signed the Hague Legislation Convention 1961 need not get their | Page 72 | We request the authority to clarify whether International firms can act in capacity of Consortium member/ or sub- consultant not having registered office in India can be the part of the consortium with lead Indian company for bidding? | Not allowed. Please refer RFQ Clause 2.2.2 (Sn 1) Pg. 11 |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query |  |  |  | Clarification |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Power of Attorney legalised by the Indian Embassy if it carries a conforming Apostille certificate. |  |  |  |  |  |  |
| 59. | Detailed Evaluation Criteria for project experience based on the size of the project | Clause 3.2.2 <br> Page 33 | We r <br> Evalu based $\square$ <br> We consu desti auth not m | uest Au ion Cri on the siz <br> Project <br> Catego <br> ry <br> ndersta <br> ant can <br> tion / C <br> ity to k <br> re than | hority to conside ria for projec e of the project <br> Maximum mark <br> Assignment <br> Advisory fee re the project <br> d that maxim receive up to cuit. We therefo p highest fees Cr. | the Detailed experience below. <br> for One ased on ceived for $1.5-2 \mathrm{Cr}$ <br> um fees of 2 Cr in single re request the slab category | No change |
| 60. | Schedule of Empanelment Process <br> 1.6.1. The Authority would endeavour to adhere to the following schedule: <br> Proposal Due Date or PDD 5th August 2022 | $\begin{aligned} & \text { Clause } 1.6 . \\ & \text { Page } 6 \end{aligned}$ | We r time from reque | uest the xtension ate of $p$ t as sub | Authority to kind preferably by 15 lishing respons itted. | dly grant some working days e to queries \& | Please refer to Corrigendum-I. |
| 8. $\mathrm{M} / \mathrm{s}$. Egis India | M/s. Egis India |  |  |  |  |  |  |
| 61. | Schedule of Empanelment Process: | Section 1, Clause 1.6. Page 6 | As pe the C from respo and s | standa nt to the da se / clari missio | bidding practice vide at least 21 of publication fications for th of a comprehen | s, we request working days of pre bid e preparation sive response. | Please refer to Corrigendum-I. |
| 62. | Minimum Eligibility Conditions Subclause (2) <br> Technical Capacity: The Applicant shall have, over the past five (5) years preceding the PDD, undertaken | Section 2, Clause 2.2.2 <br> Page 12 | Consi witne proje there Inter | ering th sed few s ("Eligi re, req tional | fact that last progress in ter le Assignment") est the Client oject experienc | 5 (five) years ms of similar in India. We to consider ce of last 10 | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | a minimum of 2 (two) Eligible Assignments as specified in Clause <br> 3.2.5 <br> In case of a Consortium, at least 1 (one) eligible assignment should be of the Lead Member of the Consortium and other 1 (one) may be of any other member of the Consortium |  | years for evaluating credentials of a consulting firm/ consortium. Request changes in the existing RFQ conditions. |  |
| 63. | Associates <br> In case the applicant wants to use the strength of its Associates for empanelment as PDMC under this RFQ, it must form a consortium with its Associates and the all the requirements for consortium will be applicable to the same. <br> For purposes of this RFQ, Associate means, in relation to the Applicant, a person who controls, is controlled by, or is under the common control with such Applicant (the Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than $50 \%$ (fifty percent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law or by contract. | Section 2, Clause 2.2.4. <br> Page 13 | As a general practice, Associates credentials are considered upon submission of an undertaking/ certified shareholding details by its Associates (Associates/ affiliates, subsidiaries and/or parent organization). We request the Client to allow Indian subsidiary of an International Firm to utilize its Associates (Associates/ affiliates, subsidiaries and/or parent organization) credentials for qualifications, without forming Consortium with its Associates (Parent/ Subsidiary/ Sister company). This will enable two or more competent firms to participate together for this assignment. | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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| 64. | The Technical Proposal for Empanelment will be evaluated based on the following Criteria: | Section 3, Criteria for Evaluation <br> Clause 3.2.1. Page 32 | Considering the fact that last 5 (five) years witnessed few progress in terms of similar projects ("Eligible Assignment") in India. We therefore, request the Client to consider International project experience of last 10 years for evaluating credentials of a consulting firm/ consortium. Request changes in the existing RFQ conditions. | Please refer to Corrigendum-I. |
| 65. | For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFQ, advisory/ consultancy assignments, for the following projects shall be deemed as eligible assignments <br> (the <br> "Eligible <br> Assignments"): <br> (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring The Scope of the project shall include (a). Preparation of a master plan involving area-based planning for various interventions for developing a tourist destination or urban area or an industrial township for a State or Central Government organization in India; and <br> (b). Preparation of Detailed Project Report including architectural and engineering design \& drawings, detailed costing and BOQ for various interventions; and <br> (c). Preparation of bid documents and assistance in bid process management for selection of construction agencies for EPC or PPP developers etc. | Section 3, Criteria for Evaluation Clause <br> 3.2.5. <br> Eligible <br> Assignments Page 33 | We request the Client to consider relevant International Project Experience as an "Eligible Assignment". <br> a. We understand that relevant project experience ("Eligible Assignment") which are implemented under Multilateral Funding Agencies like ADB/World Bank, etc., or by any State Government Agency like <br> Municipal <br> Corporations/ <br> Development Authority considered, please confirm. <br> b. We request the Client to consider Program Management/ Project Management Consultant (PMC) experience where scope of services covers Design, Develop, Manage and Implement for Area Based Development Projects under Smart City Mission of Govt. of India as an <br> "Eligible Assignment". Please consider and confirm. <br> c. We understand that consultancy fee realized for more than INR 50 Lakh from an Ongoing "Eligible Assignment" would be taken in consideration for scoring, please confirm | a. Eligible Projects for a State or Central Government organization in India shall be considered. Refer RFQ Clause 3.2.5. on Pg. 33-35. <br> Please refer to Corrigendum-I. <br> b. No Change <br> c. Please refer to RFQ clause 3.2.2, 3.2.4, 3.2.5 and 3.2.6 for Min <br> Fee Received Requirement |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | (d). Monitoring of implementation of various projects, construction supervision etc. <br> (e). Project shall be for a State or Central Government organization in India; and <br> (f). Project shall be for minimum professional fee of Rs. 50 lacs |  |  |  |
| 66. | Section General Terms of Reference (TOR), Deliverables and Payment Schedule | Clause 6. Page 45-46 | We request the Client to keep a provision for mobilization advance of at least $5 \%$ of the Consultancy Fee or the same may release at the time of submission of Inception Report. | No Change <br> The payment terms are indicative and would be finalized at the RFP stage. |
| 67. | Section General Terms of Reference <br> (TOR), The Consultant would also be responsible for provisioning for various other areas, which may not be in the core expertise of the Consultant such as assistance in marketing and promotion, digitalization, development, capacity building of stakeholders and other ancillary and incidental activities to ensure holistic support. The consultant may engage sub-consultants for such activities as may be allowed in the Model RFP | Clause 8, PDMC <br> Team Structure <br> Sub-Clause 8.4. | We understand that Client shall make additional payment for deployment of project based additional resources, please confirm. | No additional payment would be payable apart from the quoted cost by the consultant. |
| 68. | Office Space at State / Destination Sub-Clause 9.1. The User Agency shall provide sufficient space and the consultant shall establish a Project Office at the State \& the selected destination, for efficient and coordinated performance of its Services. | Section General <br> Terms of <br> Reference (TOR), <br> Clause 9.  <br> Page 51  <br>   | We request the Client to facilitate furnished office space which may include printer, furniture, power, water, etc. at State / Destination. | The User Agency; refers to States/UT's and Implementation Agencies as specified in clause 1.1.2 Pg. 5, and be will providing the PDMC sufficient space and the consultant shall establish a Project Office at the State \& the selected destination, for efficient and coordinated performance of its Services as per clause 9 |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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| 9. M/s. Feedback Infra Pvt Ltd. |  |  |  |  |
| 69. | 2. Technical Capacity: The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 | 2.2.2 Minimum <br> Eligibility <br> Conditions <br> Page no. 12 <br> (13/83) | Kind request to consider the experience up to past seven (7) years preceding the PDD. | Please refer to Corrigendum-I. |
| 70. | Evaluation of Technical Proposals for Empanelment <br> Sn 3: Experience in undertaking Eligible Assignments in last five years preceding PDD. Maximum of 4 eligible assignments will be evaluated. | $\begin{array}{ll} \text { Clause } 3.2 . \\ \text { Page no. } & 32 \\ (33 / 83) & \end{array}$ | Kind Request to consider the Experience in undertaking Eligible Assignments in last seven years preceding PDD. | Please refer to Corrigendum-I. |
| 71. | 3. Criteria for Evaluation | $\begin{aligned} & \text { Page no. } 32 \& \\ & 33(33 / 83) \end{aligned}$ | We understand that we need to submit only four projects, now kindly confirm whether we need to submit 4 (four) projects under each category or do we need to submit such 4 projects that fall under all four categories as defined in the RfP. | Please refer to Corrigendum-I. |
| 72. | Criteria for Evaluation | $\begin{aligned} & \text { Page no. } 32 \text { \& } \\ & 33(33 / 83) \end{aligned}$ | As per the definition of eligible assignments given in the RfP and as per the categories defined under the same, Kindly Confirm if a project qualifying under category 3.2.5 (i)will be considered for the remaining three categories or we need to submit separate projects for those categories. | Please refer to Corrigendum-I. |



| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | In case of a Consortium, at least 1 (one) eligible assignment should be of the Lead Member of the Consortium and other 1 (one) may be of any other member of the Consortium. |  |  |  |
| 75. | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) <br> No marks up to 25 Crore. <br> 1 mark for every additional revenue of INR 5 Cr over and above INR 25 Cr subject to max. of 10 marks | $\begin{aligned} & \text { Clause 3.2.1 (1) } \\ & \text { Page } 32 \end{aligned}$ | Modification Requested <br> Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 202021) <br> 5 marks up to 25 Crore. <br> 5 mark for every additional revenue of INR 5 Cr over and above INR 25 Cr subject to max. of 10 marks | Please refer to Corrigendum-I. |
| 76. | Proposal Due Date or PDD 05 Aug 2022 | Clause 1.6.1. (4) Page 6 | We request you to kindly extend the date of submission of Bid by at least 21 days from the date of reply. <br> And also allow Virtual conference with link for Prebid meeting to join. | Please refer to Corrigendum-I. <br> Prebid meeting held on $20^{\text {th }}$ July 2022 in hybrid mode vide notification dated 18/7/2022 and 19/7/2022 vide File No. SD8/3/2022. |
| 11. M/s Fore Consultants (P) Ltd |  |  |  |  |
| 77. | Two Stage Process for Selection of Consultants | Clause 1.1 .3 - <br> Page 5   | The existing State Government consultants who have already provided \& delivered quality services in the past under the various schemes of Ministry of Tourism should be given preference. <br> - For any new consultant to establish and understand the requirements will be an uphill task and time consuming. Thus, it would be better to utilize consultants with past experience who have delivered. This will also | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | ensure that the work is awarded on merit and experience. And acquired talent does not get wasted because of Turnover and other issues. <br> - State Consultants after getting selected have also submitted Performance Guarantee for working with the State for a period of 3 years extendable by 2 more years on same rate, terms and conditions which are similar to this RFQ. These selected consultants should be allowed to provide services towards Swadesh Darshan 2.0. |  |
| 78. | Minimum Eligibility Condition <br> - Financial Capacity <br> - Availability of Staff | $\begin{array}{lll} \text { Clause } 2.2 .2 & - \\ \text { Page } 13 \end{array}$ | Our Prime Minister, Shri Modi ji announced some major steps to enable Aatmanirbhar Bharat by taking initiatives to promote MSMEs and Startups. The whole essence of Aatmanirbhar Bharat was to nurture and promote talent available to create a selfreliant country. Unfortunately, the RFQ doesn't mention and support the same. <br> - Benefits are provided to Startups and MSME Sector by providing relaxation in Turnover criteria in Tenders, waiver for Bid Security / EMD, etc. <br> Having such high turnover criteria, particularly after more than 2 years of covid era is not justified for the companies working in this sector. <br> - For MSMEs \& Startup Organisations the turnover and requirement of staff should be overlooked and weightage should be given to the past experience of consultants in this sector. <br> - The RFQ would only benefit a handful of Consulting Organisations which might not have even done a single Swadesh Darshan project in the past but have the turnover and adequate staff. | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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| 79. | Technical Capacity |  | Kindly consider past 8 years preceding the PDD instead of 5 years for Technical Capacity, because of on-going covid epidemic from more than 2 years. | Please refer to Corrigendum-I. |
| 80. | Past Performance of the Applicant | Page 14 | There is no weightage given to the consultant having experience in working in some particular geography, such as Hilly Region, Coastal Region, North-East States etc. <br> - Weightage should be given to the Consultants who have already working with State Governments and have adequate knowledge of tourism assets available, tourism products available, nature, weather, climatic conditions, local language, understanding of local aesthetics etc. <br> - The above should be included in the criterion for selection of consultants | No change |
| 81. | Other Points |  | Tourism in a niche area and largely it is a state subject, where the State Government and consultant needs to have a connect with the people, ground realities, extensive knowledge of the terrain, cuisine, culture, etc. Thus, it is imperative that SG choses its own consultants on past merit and experience. <br> - Ministry of Tourism may consider past experience of appointing State Level Consultant (SLPMA -2012-2017) in similar way, which did not work. Therefore, we request you to kindly allow State Level Consultants to participate in the process by relaxing Turnover and requirement of Staff in the eligibility criteria. Selection shall be solely done on the basis of experience in similar projects. <br> - The State Governments should be allowed to select their own consultants. | Please refer to Clause 1.1.3. on Page 5 |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | - Incase the State Governments have existing consultants then they should be allowed to retain their services for Swadesh Darshan 2.0. |  |
| 12. M/s. Hiten Sethi \& Associates |  |  |  |  |
| 82. | Financial Capacity: <br> The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e. 2018-19, 2019-20 \& 2020-21) Preceding the PDD. <br> For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. | 2.2.2. Minimum Eligibility Conditions Page 12 | Request you to please reduce the amount of average annual revenue of Rs. 25 Crore to 14 Crore. | Please refer to Corrigendum-I. |
| 13. $\mathrm{M} / \mathrm{S}$ INI DESIGN STUDIO PRIVATE LIMITED. |  |  |  |  |
| 83. | Financial Capacity: <br> The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e. 2018-19, 2019-20 \& 2020-21) Preceding the PDD. <br> For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. | Clause 2.2.2.3 <br> Minimum <br> Eligibility <br> Conditions <br> Page 12 | For Master Planning and Urban Design firms in India typically a revenue in the range of 15-20 cr . is considered very significant. Even for the Bid of the Central Vista, New Parliament and Secretariat the Turnover requirement was 20 Cr. Average. <br> Hence, we request you to please reduce the required Consultancy Fee in Last 3 years to 20 Cr <br> Typically, International Audit firms or Large Infrastructure firms have higher turnovers. | Please refer to Corrigendum-I. |
| 84. | Preparation of a master plan involving area-based planning for various interventions for developing a | Clause 3.2.5 (i) (a) Eligible Assignments | "Industrial Township" may be removed as nature of work for Industrial township is generally a green field project and is very | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | tourist destination or urban area or an industrial township for a State or Central Government organization in India; and | Page 34 | different from developing tourism destinations in an urban or semi-urban area. <br> Tourism Development requires deep understanding of the following aspects that are normally absent in Design of Industrial Township: <br> a. Social and Cultural Aspects <br> b. Heritage and Environmental Sensitivity <br> c. Understanding of Land Resorts and working with local revenue/forest /ASI Departments. <br> d. Design of Sensitive Buildings and Infrastructure that are pedestrian friendly. <br> e. Working on an Experience Based Design. <br> Firms that lack the above and are qualified on basis on Planning of Industrial Townships may not solve the purpose of this entire exercise. |  |
| 85. | Team Leader Qualification: PG in Management / MBA | Clause 8.6. 1 <br> Key Personnel's Qualification and Responsibilities (Refer Page 48) | Request to add Design or Planning related discipline. It is very critical to have those aspects covered as explained in point 2 above. | No Change. |
| 86. | Project Manager cum Infrastructure Expert <br> Qualification: -Post-Graduate in Civil Engineering / Construction Management | Clause 8.6. 2 <br> Key Personnel's <br> Qualification and <br> Responsibilities <br> (Refer Page 48) | Request that Architecture be added in the qualification factor. | No change |
| 14. M/s. IPE Global Limited |  |  |  |  |
| 87. | The Authority shall endeavour to respond to the queries within the period specified therein but not later than 7 (seven) days prior to the Proposal Due Date | $\begin{aligned} & \text { Clause } 2.10 .2 \\ & \text { Page } 19 \end{aligned}$ | We request you to kindly provide time of 15 (fifteen) days after pre-bid query response for the preparation of the Bid documents. | Please refer to Corrigendum-I. |
| 88. | Applicant shall be required to provide details for maximum of four (4) eligible projects. In case the applicant | $\begin{aligned} & \text { Clause } 3.2 .4 \\ & \text { Page } 33 \end{aligned}$ | We understand that marks for the eligible assignments will be based on criteria given in clause 3.2.2. and 3.2.3. | The marks mentioned in Clause 3.2.3 (max 20 marks) would require the eligible bidders to |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | submits details for more than four (4) projects then the Authority will evaluate only first four (4) projects for defining eligibility of the applicant and technical evaluation. Applicant will also be required to make a presentation about these four eligible assignments to the Evaluation Committee. |  | Please clarify whether are there any marks for presentation of these projects. If yes, please provide details. <br> Further, please clarify whether the bidder has to give presentation at this stage (Stage-I) or at Stage-II. | make presentation to the Evaluation Committee as per Clause 3.2.4 <br> Please refer to Corrigendum-I. |
| 89. | Completion of assignments should be certified by completion certificates/ auditor certification receipt of payment of the assignment/ selfattestation by the authorized signatory. For on- <br> going assignments minimum fee value as specified in Clause 3.2.2 above should be received by the Applicant and certified by Statutory Auditor/Authorized Signatory shall be considered. | $\begin{aligned} & \text { Clause 3.2.6 } \\ & \text { Page } 35 \end{aligned}$ | Kindly confirm if CA Certificate regarding Project Fee from consultancy assignment could be considered for as authorized signatory (Authorized through POA)/ proof for both completed assignments and ongoing assignments with min fee value as specified in Clause 3.2.2. | No change |
| 90. | Team Composition <br> (i) Key Personnel for the State (CV to be evaluated during selection process) <br> (iil) Destination Personnel (CV to be provided for minimum eligibility during selection process) | $\begin{aligned} & \text { Clause } 8.5 \\ & \text { Page } 47 \end{aligned}$ | As per clause 2.14.3 of RFQ, it is mentioned that "The particulars of the Personnel along with a copy of the CV are not required to be submitted at this Stage I-RFQ, However, will be required to be submitted at the Stage II Request for Proposals (RFP) for selection of PDMC invited by the User Agency. " <br> However, as per clause 8.5 it is stated that CV to be evaluated during selection process. <br> Kindly clarify. <br> Also, provide the format for CV s, if required at this stage. | CVs not required at this stage. |
| 15. M/s LEA Associates South Asia Pvt. Ltd. |  |  |  |  |
| 91. | Proposal Due Date or PDD: 05 Aug 2022 | Section-1: <br> Introduction | As per the standard bidding process, we request for at least 3 weeks' time from the | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  | Clause $1.6:$ <br> Schedule of <br> Empanelment  <br> Process  <br> Page 6  | date of issue of pre-bid clarifications to prepare a fully responsive proposal. Please consider and confirm. |  |
| 92. | 2. Technical Capacity: The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 | Section-2: <br> Instructions to Applicants, Clause 2.2.2: Minimum Eligibility Conditions Page 12 | - Given the nature of assignment at hand, only few similar assignments are carried out. Therefore, the period of similar eligible assignments for the bid of 5 years is a short. Hence, to increase participation in the bid process, we request eligible assignments of last ten (10) years may please be considered. <br> - Please clarify whether 2 (two) Eligible Assignments are required to be submitted in each category (i, ii, iii, iv) or in totality. Please confirm. | Please refer to Corrigendum-I. |
| 93. | Upon empanelment and subsequent award of the Project, the rates quoted shall be firm throughout the period of performance of the Project up to and including acceptance of the Project by the Authority and discharge of all | Section-2: <br> Instructions to Applicants, Clause 2.15.7 <br> Page 24 | We request clarification on the below: We understand financial proposal shall be submitted in the Stage-II, upon receipt of the Terms of Reference from respective Client Agencies, since the format for financial proposal is not given in the RFQ. | No financial proposal is required to be submitted in this RFQ stage. |
|  | work order of the Project. |  | Also, what will be final mode of selection: QCBS/ LCBS. Please clarify and confirm. | In next Stage II, selection would be based on QCBS mode amongst the empaneled agencies. |
| 94. | The Proposal shall be made in the Forms specified in this RFQ. Any attachment to such Forms must be provided on separate pages and only information that is directly relevant should be uploaded. This may include scanned photocopies of the relevant pages of printed documents. No separate documents like printed annual statements, company | Section-2: <br> Instructions to Applicants, Clause 2.15.6 Page 24 | We understand same Forms shall be used for both Minimum eligibility conditions and Evaluation of technical proposal. Please confirm. | Yes |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | brochures, copy of contracts etc. will be entertained. |  |  |  |
| 95. | 3. Experience in undertaking Eligible Assignments in last five years preceding PDD. Maximum of 4 eligible assignments will be evaluated. Applicant will also be required to present these eligible assignments to the Evaluation Committee | Section-3: Criteria for Evaluation Clause 3.2.1 Page 32 | - Given the nature of assignment at hand, only few similar assignments are carried out. Therefore, the period of similar eligible assignments for the bid of 5 years is a short. Hence, to increase participation in the bid process, we request eligible assignments of last ten (10) years may please be considered. <br> - Please clarify whether 4 (four) Eligible Assignments are required to be submitted in each category ( $\mathrm{i}, \mathrm{ii}, \mathrm{iii}$, iv) or in totality. <br> - Please clarify if there is separate marking for the presentation of eligible assignments, if so what will be the marking structure. <br> Please consider and confirm. | Please refer to Corrigendum-I. <br> The marks mentioned in Clause 3.2.3 (max 20 marks) would require the eligible bidders to make presentation to the Evaluation Committee as per Clause 3.2.4 |
| 96. | (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring <br> (ii). Projects related to Master planning, Preparation of DPR and Procurement <br> (iii). Projects related to Master planning and preparation of Detailed Project Report <br> (iv). Projects related to Master Planning | Section-3: Criteria for Evaluation, Clause 3.2.5: Eligible Assignments Apge 33-34 | We make the following suggestions: <br> - We understand that projects can be repeated in the four categories (i, ii, iii, iv) of eligible assignments. <br> - Please clarify if single assignment or combined assignments shall be considered as the eligible assignment. <br> - Based on previous experience and for wider participation, we request to include Feasibility/ Pre-Feasibility studies also. <br> Please consider and confirm. | Please refer to Corrigendum-I. No change |
| 97. | (i). Projects related to Master planning, Preparation of DPR, Procurement and Project Monitoring (ii). Projects related to Master planning, Preparation of DPR and Procurement | Section-3: Criteria for Evaluation, Clause 3.2.5: Eligible Assignments Page 34 | Based on previous experience and for wider participation we request to modify it as: <br> (c). Preparation of bid documents and assistance in bid process management for selection of construction agencies for EPC or PPP or Item Rate developers etc. Please consider and confirm. | Please refer to Corrigendum-I. |


| S N. | Subject / Issue |  | Clause No \& Page No of RFQ | Query | Clarification |
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|  | (c). Preparation <br> assistance <br> management construction ag developers etc. | documents and bid process selection of for EPC or PPP |  |  |  |
| 98. |  |  | Schedule - 1 : <br> General Terms of <br> Reference (TOR), <br> 7. Timelines, 7.3 <br> Page 46 | We understand the duration of assignment mentioned is from the submission of previous deliverables and in case of submission of Inception Report, we understand it shall be 15 days from the date of signing of contract. <br> Please confirm. | Yes |
| 16. $\mathrm{M} / \mathrm{s}$. Lotusenv |  |  |  |  |  |
| 99. | Consortium |  | $\begin{array}{lr} \text { Clause no. } 3.2 \\ \text { page no. } 32 \end{array}$ | International Company as a consortium lead company which has an establishment in India but has not executed any works in India. Whether it is allowed for as a lead consultant. | Please refer clause 2.2.2 Page 11 |
| 100. | Average Annual |  | Page no-32 | 1. Lead Consultant financial turnover without any relevant experiences as mentioned in the tender will be accepted? <br> 2. If the consortium lead partner has a turnover. Whether other partner financial turnover is required to be submitted. | Please refer clause 2.2.2 Page 11 |
| 101. | Experience in undertaking eligible assignments in last five years preceding PDD |  | Page no - 32, | 1. If the lead consultant has experience outside India whether he is eligible as a consortium partner. | Please refer clause 2.2.2 Page 11 |
| 17. M/s. Luit Valley Engineering Pvt. Ltd. |  |  |  |  |  |
| 102. | RFQ for Empanelment of PDMC |  | $\begin{aligned} & \text { Page 6, Clause } \\ & \text { 1.1.2 } \end{aligned}$ | The flagship scheme of Ministry of Tourism has been successfully implementing projects pan India over the past 8 Years. This has been achieved through a joint effort of the state implementing agencies along with support consultants which were well verse with the | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | needs and limitation of the regions. These consultants have been periodically empanelled under the ministry through standard procedures. However, during the COVID 19 pandemic empanelment were not continued. With the coming of SD 2.0 all such consultants were hopeful to revive their works and work towards growth in the Tourism Practice. However, through this RFQ, all the previously empanelled consultants seem to have been ignored and focus has been shifted towards only getting bigger firms with higher net value. We request that empanelment of consultants who were previously empanelled with the Ministry of Tourism may be continued or given preference (additional marks). |  |
|  |  |  | The Northeastern states of our country face immense challenges due to many reasons which is the reason why they have been given exemption and liberties in order to stand at par with the states from the mainland. This has been reflected many times through the special exemptions given to North eastern states by the central ministries. One such endeavour by MoT was during the selection of State Level Project Management Agency (SLMPA) 2012 where engagement of SLMPA was not undertaken in the NE region and the states were given the freedom to appoint consultants themselves. This helped immensely in promoting the local entrepreneurs and professionals in the journey for Tourism Development. We request that the NE states be exempted from this current empanelment process and freedom be given to the state governments to appoint agencies. | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 103. | Schedule of <br> Empanelment Process | $\begin{aligned} & \text { Page 6, Clause } \\ & 1.6 .1 \end{aligned}$ | In drawing attention to the clause 3.5(pre bid meeting) of Chapter 3: Selection of Consultants of the manual of Policies and Procedures for Employment of Consultants issues by the Ministry of Finance dated August 2006, it clearly states that "the date and time for Pre-Bid meeting should normally be after 15 to 30 days of issue of RFP". Also, regarding Close of Tenders, it states that, " it should be ensured that after issue of Corrigendum, reasonable time (not less than 15 days) is available to the bidders to prepare/submit their bid. If required, the time for preparation and submission of bids may be extended, suitably." | No Change |
|  |  |  | Subsequent to the publishing of the RFQ on 14-07-2022, only 4 days have been allowed for receiving queries, which includes Saturday and Sunday. This allows very little time to bidders to thoroughly review the Bid Document. Hence the close date of receiving queries may please be extended as per the standard practice of Procurement as defined by GFR of the Ministry of Finance. | Please refer to Corrigendum-I |
| 104. | Minimum Eligibility Conditions; Availability of Staff | Page 11, Clause 2.2.2 | It may be brought to notice that the Ministry of Tourism, Government of India has already engaged a Central PMC for handholding the state for the project related issues. IN such a situation, engaging a similar agency at the state level may not be necessary. Additionally, this opportunity to work at the state level must be given to local consultants who have a deeper understanding of the region which will help in proper implementation of the scheme at the ground level. This shall also be a prominent measure towards " Vocal for Local", one of the key issues being promoted by our | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Honourable Prime Minister. Kindly Clarify if the minimum staff requirements as mentioned in this clause may be a combined staff strength of the consortium members or only the lead partner. |  |
| 105. | Minimum Eligibility Conditions; Financial Strength | Page 12, Clause 2.2.2 | This RFQ is focussed towards engaging PDMC for Swadesh Darshan Scheme projects which was launched in 2014-15 by the Ministry of Tourism. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operational. Many of such projects were accomplished through a joint effort of the state implementing agencies along with support consultants which were well verse with the needs and limitation of the regions. Also, since the inception of the Ministry of Tourism, the state governments have been grooming Project consultants to accomplish the works with clear understanding of the Ministries goals and the state's needs. This RFQ does not take into consideration these consultants who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, we request that the minimum Turnover of the PDMC for SD 2.0 may also be reduced to 2 Cr . to support Local Consultants thereby helping in the call for Vocal for Local by our Honourable Prime Minister. | Please refer to Corrigendum-I. |
|  |  |  | Also, in drawing attention to $O M$ no. 18/13/2020-PDD to the para 5 of Manual for Procurement of Consultancy services 2017, of Ministry of Finance regarding turnover Criteria in Consultancy Services; <br> Dated 13th July 2020; Point no 3; it has been highlighted that unduly high qualifying | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | turnover in the range of 5-10 times kept in the selection of consultants is unjust and must be fixed at a reasonable rate in respect to the cost of consultancy services. Hence, we request to reduce the turnover to 2 Cr |  |
|  |  |  | Due to the COVID 19 Pandemic in the year 2019, many businesses were greatly impacted. Building construction industry and more prominently development in urban and tourism sectors were deeply affected. It may also be noted that in the period mentioned in the RFQ, no new projects were sanctioned under the flagship scheme of the Ministry of Tourism, Swadesh Darshan scheme. Therefore, we request that the year for consideration of financial strength be revised to pre COVID years of 2016-17, 2017-18, 201819. | No change |
| 106. | Empanelment to be used for Implementing Agency; Maximum Number of states to be allowed | Page 29 | Request to remove the limit on the number of states which PDMC is allowed to work for. This will help in keeping a fair ground for all states to engage consultants based on their capabilities and understandings. The terms in the RFQ regarding cap of 5 states will be unfair and unjust to the state governments. | No change |
| 107. | Evaluation of Technical <br> Proposals for Empanelment; Average Annual Turnover | Page 32, Clause 3.2.1 (1) | This RFQ is focussed towards engaging PDMC for Swadesh Darshan Scheme projects which was launched in 2014-15 by the Ministry of Tourism. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operational. Many of such projects were accomplished through a joint effort of the state implementing agencies along with support consultants which were well verse with the needs and limitation of the regions. Also, since the inception of the Ministry of | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Tourism, the state governments have been grooming Project consultants to accomplish the works with clear understanding of the Ministries goals and the state's needs. This RFQ does not take into consideration these consultants who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, we request that the minimum Turnover of the PDMC for SD 2.0 may also be reduced to 2 Cr . to support Local Consultants thereby helping in the call for Vocal for Local by our Honourable Prime Minister. This will also help in supporting MSME firms who do not have the requisite financial strengths. |  |
|  |  |  | Cumulative Strength of the consortium members may also be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. | No change |
| 108. | Evaluation of Technical <br> Proposals for Empanelment; Number of Full Time technical and professional staff on rolls of the applicant. | Page 32, Clause 3.2.1 (2) | Cumulative Strength of the consortium members should be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. | No change |
| 109. | Evaluation of Technical <br> Proposals for Empanelment; <br> Experience in understanding eligible assignments in last five years preceding PDD | $\begin{aligned} & \text { Page 32, Clause } \\ & \text { 3.2.1 (3) } \end{aligned}$ | Cumulative Strength of the consortium members should be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals | No Change |
|  |  |  | Under the two subheads for evaluation based on "size of project " and " quality and alignment with current scope of PDMC", separate sets of (4) projects need to be proposed or same project shall be evaluated for both criteria. |  |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 110. | Timelines | Page 46, Clause 7.1 | The total duration for preparation of Master Plan, Bid Document and Project Implementation may not be able to be completed in the specified duration of 26 months. This shall vary based on the working season, terrain and accessibility of the project sites which is variable across our country. Hence, the Project duration may be kept on condition basis during sanction of project. | No change. <br> The timeline is indicative and would be finalized at the RFP stage. |
| 111. | PDMC Team Structure | Page 47, Clause 8.2 | Positioning two project coordinators at each of the project sites may not be feasible in conditions where the tourism sites are located in semi urban/ rural or eco zones as is the case in many locations. Hence, deployment of personnel may be kept as per the requirements of the state implementing agencies. | No Change <br> The deployment is indicative and would be finalized at the RFP stage. |
| 112. | Key Personnel Qualifications and responsibilities | Page 48, Clause $8.6 \text { (i)(1) }$ | Considering the requirements of the scope of the PDMC, the team leader qualifications may be expanded to incorporate graduates in architecture with experience of minimum 15 years in the field with vast exposure in Tourism infrastructure development. Also, looking at the ministries endeavour towards sustainable practices for a greener future, preference may be given to professionals who are accredited for Green Building practices. | No Change |
|  |  | Page 48, Clause $8.6 \text { (i)(3) }$ | Considering the requirements of the scope of the PDMC, the qualification for the Planning Expert may be expanded to incorporate graduates in architecture with experience of minimum 15 years in the field with vast exposure in Tourism infrastructure development. | Please refer to Corrigendum-I. |
| 113. | Eligible Assignments | Page 33, Clause 3.2.5 | Under the four Project Categories as listed under this clause, kindly confirm if the projects | No change |



| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  | developing a tourist destination or urban area or an industrial township for a State or Central Government organization in India |  | Government organization in India/International" |  |
| 117. | Categories (i), (ii), (iii) \& (iv) <br> Eligible Assignments <br> i. Projects related to Master planning, Preparation of DPR and Procurement and Project Monitoring <br> The Scope of the project shall include <br> (a). Preparation of a master plan involving area-based planning ....... <br> (b). Preparation of Detailed Project Report ... | Clause 3.2. <br> Sub-Clause <br> 3.2.3., <br> Page. No. 33-34 | As per 3.2.5 categories - (i), (ii), (iii) \& (iv) \& their respective sub-categories (a-f), we request the client to clarify the followingIf one (01) project can be used to be fulfill all categories - (i), (ii), (iii) \& (iv) <br> - If different and multiple projects are required for each category then we request the client to kindly relax some of the subcategories as it is difficult to fulfill all subcategories at once. | Please refer to Corrigendum-I. |
| 118. | 7.1. The total duration for preparation of the Master Plan, DPR, Bid Documents and Project Implementation shall be 26 months... <br> 7.2. Services will be required beyond 26 months towards onboarding of O\&M agencies which is required to be completed within 3 months of project completion... | General Terms of Reference, Schedule Clause 7, <br> Sub Clauses 7.1 \& 7.2 <br> Page No. 46 | We understand that the duration of the empanelment is 3 years and the provided man-months is 26 months. Please Clarify. | Duration of empanelment is 3 years as per RFQ Clause 2.27.1. <br> RFQ Schedule 1 Clause 7 refers to timeline of a typical project |
| 19. M/s. Nangia \& Co. LLP |  |  |  |  |
| 119. | Technical Capacity: <br> The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 <br> In case of a Consortium, at least 1 (one) eligible assignment should be of the Lead Member of the Consortium | Clause 2.2.2 <br> Minimum <br> Eligibility <br> Conditions <br> Page 11-12 | In case of consortium, we understand that the members of the consortium can jointly satisfy the minimum eligibility criteria. This is crucial because this will reap in the expertise of both the consortium member firms and allow for better coordination and participation by the members. Excluding this may reject experienced and good firms to participate in the bid. | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  | and other 1 (one) may be of any other member of the Consortium. |  | So, we request a change that the Minimum Eligibility Criteria mentioned in Clause 2.2.2 Point No. 2 (Technical Capacity) on Page No. 12 be jointly fulfilled by the consortium, rather than only the lead member satisfy the one assignment eligibility criteria |  |
| 120. | Eligible Assignments <br> Point (i) e: Project shall be for a State or Central Government in India | Clause 3.2.5 <br> Porganization age 34-35 | In addition to the projects by the State or Central Government, we request you to consider projects of similar nature from private organisations as well. This will help in better implementation of the scheme by onground application of the experiences learnt through PPP mode. | No Change |
| 121. | Eligible Assignments | $\begin{aligned} & \text { Clause } 3.2 .5 \\ & \text { Page } 33 \end{aligned}$ | Please clarify whether on-going assignments of the consulting firm/consortium will be considered for evaluation. If not, we request you to consider the same because latest and technologically advanced projects can be considered through this. | Please refer to clause RFQ clause 3.2.6 Page 35 and Corrigendum-I. |
| 122. | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e. 2018-19, 2019-20 \& 2020-21) | $\begin{aligned} & \text { Clause 3.2.1 } \\ & \text { Page } 32 \end{aligned}$ | We request the authority to consider the turnover of the consortium rather than that of just the lead member. Therefore, please amend the clause suitably as "Average Annual Revenue of the applicant (consortium) from professional fees from the last 3 (three) financial years (i.e. 2018-19, 2019-20 \& 202021) | No Change |
| 123. | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) <br> No marks upto 25 Crore. <br> 1 mark for every additional revenue of INR 5 Crore over and above INR 25 Crore subject to max. of 10 marks | $\begin{aligned} & \text { Clause 3.2.1 } \\ & \text { Page } 32 \end{aligned}$ | We request the authority to increase supplementary marks beyond 25 Crores from 1 mark to 2 marks per additional 5 crores. Therefore, we request for amendment as follows: <br> "No marks up to 25 Crore. <br> 2 marks for every additional revenue of INR 5 Crore over and above INR 25 Crore subject to max. of 10 marks" | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 124. | Schedule of Empanelment Process <br> Point No. 2 Pre-Bid <br> Conference |  | Time and Location of the said Pre-Bid conference is not mentioned in the RFQ document. <br> Request you to arrange an online Pre-Bid conference through Google Meet/WebEx/Teams/Zoom etc. and share the online-link of the Pre-Bid conference. | Please refer to clarification Sno 76 above |
| 20. M/s. PricewaterhouseCoopers Pvt. Ltd. |  |  |  |  |
| 125. | Schedule of Empanelment Process 1.6.1 The Authority would endeavor to adhere to the following schedule: Point 4. Proposal Due Date or PDD 5th August 2022 | Clause 1.6 <br> Page 6 of 82 | As a general practice, the time allowed between the date on which the responses to queries are published and the bid submission date is three weeks. <br> Further, after carefully reviewing the RFP document, we understand that the requirements of the RFP are exhaustive and technical. Consideration of the requirements mentioned in the RFP and making our proposal accordingly to be as responsive and as relevant as possible will require time. <br> We, therefore, request you to kindly extend the last date for submission of bids to 12th August 2022. | Please refer to Corrigendum-I. |
| 126. | The Authority would endeavor to adhere to the following schedule: | Clause 1.6.1 <br> Page 6 of 82 | Please allow the consultants to submit more queries, if any, after the receipt of responses to queries | No change |
| 127. | Scope of Proposal <br> 2.1.3. Additional Requirements in case of Consortium <br> (viii) No change in composition of the Consortium will be allowed by the Authority | Clause 2.1 <br> Page 10 of 82 | a) This is circumstantial and beyond the control of the bidder, as the scope defined at project stage might necessitate additional expertise. <br> b) Further, we request you to clarify if members may be added in case the project requires specific expertise at any stage. <br> We, therefore, suggest the following modification in the point (viii) of the clause 2.1.3 of the RFQ document: | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | "Any change in composition of the Consortium shall be subject to approval by the Authority" |  |
| 128. | Conditions of Minimum Eligibility of Applicants <br> 2.2.2. Minimum Eligibility Conditions Point 2 Technical Capacity <br> The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 | Clause 2.2 <br> Page 12 of 82 | We request you to kindly consider the eligible assignments undertaken over the past ten (10) years preceding the PDD, instead of five (5). <br> Suggested modification in Point 2 of Clause 2.2.2 <br> " The Applicant shall have, over the past ten (10) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5" | Please refer to Corrigendum-I. |
| 129. | Conditions of Minimum Eligibility of Applicants <br> 2.2.2. Minimum Eligibility Conditions <br> Point 3 Financial Capacity <br> The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients | Clause 2.2 <br> Page 12 of 82 | Due to the multi-faceted nature \& duration of the assignment, we request the authority to consider increasing the average annual turnover requirement. Suggested modification in point 3 of Clause 2.2.2 The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 500 Crore (Rupees Five hundred Crore only) from professional fees during each of the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) preceding the PDD. <br> For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. | Please refer to Corrigendum-I. |
| 130. | Conditions of Minimum Eligibility of Applicants <br> 2.2.2. Minimum Eligibility Conditions Point 5 Past performance of the Applicant | $\begin{aligned} & \text { Clause } 2.2 \\ & \text { Page } 13 \text { of } 82 \end{aligned}$ | To the best or knowledge neither the company nor any of our Associate during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant or its Associate, nor been | No Change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  | An applicant or its Associate should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant or its Associate, nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Applicant or its Associate |  | expelled from any project or agreement nor have had any agreement terminated for breach by such Applicant or its Associate. <br> However, owing to the huge size of the organization the same cannot be ascertained. <br> Request you to please remove the clause. |  |
| 131. | Conditions of Minimum Eligibility of Applicants <br> 2.2.5. Power of Attorney The Applicant should submit a Power of Attorney as per the format at Form 5 of Appendix- I; provided, however, that such Power of Attorney would not be required if the bid submission is signed by a Partner or Director (on the Board of Directors) of the Applicant in case the Applicant is a partnership firm or limited liability partnership. | Clause 2.2 <br> Page 14 of 82 | We request you to kindly clarify if any alternative documentary proof shall be required in case the bid submission is signed by a Partner or Director (on the Board of Directors) of the Applicant in case the Applicant is a partnership firm or limited liability partnership | No alternative documentary proof shall be required apart from stated in RFQ Clause 2.2.5 on Page 14 |
| 132. | Format and signing of Proposal <br> 2.13.2. Submission to be in electronic form <br> The Applicant shall submit its bid in the electronic form on or before the date and time as mentioned in the Schedule of Empanelment Process at Clause 1.6 | Clause 2.13 <br> Page 21 of 82 | We request you to kindly share contact details of the tendering portal helpdesk for technical assistance while uploading the documents. <br> 2. You are also requested to kindly let us know the file extension and maximum file size which may be uploaded on the CPPP e-tendering system. Request you to please confirm. | 1. The FAQ section and helpdesk of the CPPP portal maybe referred. <br> 2. File extension type and maximum file size will be as per the details mentioned in the CPP Portal may be referred. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 21. M/s Skyline Architectural Consultant |  |  |  |  |
| 133. | Technical Capacity: The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 <br> In case of a Consortium, at least 1 (one) eligible assignment should be of the Lead Member of the Consortium and other 1 (one) may be of any other member of the Consortium. | Clause 2.2.2 <br> Minimum <br> Eligibility <br> Conditions <br> Page No. 11-12 | In case of consortium, we understand that the members of the consortium can jointly satisfy the minimum eligibility criteria. This is crucial because this will reap in the expertise of both the consortium member firms and allow for better coordination and participation by the members. Excluding this may reject experienced and good firms to participate in the bid. <br> So, we request a change that the Minimum Eligibility Criteria mentioned in Clause 2.2.2 Point No. 2 (Technical Capacity) on Page No. 12 be jointly fulfilled by the consortium, rather than only the lead members satisfy the one assignment eligibility criteria. <br> (Kindly Allow ongoing assignments) | Please refer to Corrigendum-I. <br> For ongoing assignments please refer clarification vide Sno 121 above. |
| 134. | Point (i) e: Project shall be for a State or Central Government organization in India. | Clause 3.2.5 <br> Eligible <br> Assignments <br> Page No. 34 | In addition to the projects by the State or Central Government, we request you to consider projects of similar nature from private organisations as well. This will help in better implementation of the scheme by onground application of the experiences learnt through PPP mode. | No Change |
| 135. | Eligible Assignments | Clause 3.2.5 <br> Eligible <br> Assignments <br> Page No. 33 | Please clarify whether on-going assignments of the consulting firm/consortium will be considered for evaluation. If not, we request you to consider the same because latest and technologically advanced projects can be considered through this. | Please refer to clarification S No. 121 above |
| 136. | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) | Clause 3.2.1 <br> Page No. 32 | We request the authority to consider the turnover of the consortium rather than that of just the lead member. Therefore, please amend the clause suitably as "Average Annual Revenue of the applicant (consortium) from professional fees from the last 3 (three) | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | financial years (i.e., 2018-19, 2019-20 \& 202021) <br> (Kindly Allow cumulative turnover of consortium) |  |
| 137. | Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) <br> No marks up to 25 Cr . <br> 1 mark for every additional revenue of INR 5 Cr. over and above INR 25 Cr . subject to max. of 10 marks | Clause 3.2.1 <br> Page No. 32 | We request the authority to increase supplementary marks beyond 25 Cr . from 1 mark to 2 marks per additional 5 Cr . Therefore, we request for amendment as follows: <br> "No marks up to 25 Cr . <br> 2 mark for every additional revenue of INR 5 Cr . over and above INR 25 Cr . subject to max. of 10 marks" | Please refer to Corrigendum-I. |
| 138. | Schedule of Empanelment Process Point No. 2 Pre-Bid Conference | Clause 1.6 <br> Page No. 6 | Time and Location of the said Pre-Bid conference is not mentioned in the RFQ document. <br> Request you to arrange an online Pre-Bid conference through Google Meet/WebEx/ Teams/ Zoom etc. and share the online-link of the Pre-Bid conference. | Please refer clarification Sno 76 above |
| 22. M/s. Studio POD Design Pvt Ltd |  |  |  |  |
| 139. | Eligible Assignments | Clause 3.2.5 Page 33 | Consider the following projects as eligible projects: <br> 1. Transaction advisory for PPP projects in tourism for a central/state govt. authority <br> 2. Transaction advisory for PPP projects in Rail based transport, urban infrastructure, airports, bus terminals <br> 3. Transaction advisory for a PPP SPV with material govt. shareholding ( $>=26 \%$ ) in the above-mentioned sectors <br> 4. Master planning for an SEZ where the concessioning agency is a govt. entity <br> 5. Permit on-going assignments to be considered. | No Change <br> Please refer to clarification S No. 121 above for ongoing assignments |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 6. For purely master planning permit projects with a consultancy fee of Rs 25 lakhs |  |
| 140. | Performance Security | Clause 2.20 Page 26 | The performance security of Rs 10 lakhs is extremely high, we request you to kindly reduce the amount to Rs 1 lakhs as the RFPs that we will be bidding for will have their own performance security requirements. | No Change |
| 23. M/s Symbiotic Constructions |  |  |  |  |
| 141. | RFQ for Empanelment of PDMC | Page 6, Clause 1.1.2 | Request to give opportunities to not only big scale firms but small-scale firms as well in regard to competency and knowledge of the team in the field. | No change |
| 142. | Schedule of Empanelment Process | Page 6, Clause 1.6.1 | Extension of due date as the proposed timeline is insufficient. | Please refer to Corrigendum-I. |
| 143. | Minimum Eligibility Conditions; Availability of Staff | $\begin{aligned} & \text { Page 6, Clause } \\ & \text { 1.6.1 } \end{aligned}$ | Clarification in the staff strength. | Please refer to Corrigendum-I |
| 144. | Minimum Eligibility Conditions; Financial Strength | Page 11, Clause 2.2.2 | Request to reduce the annual turnover to 2 Cr . to provide opportunities to small firms who are more knowledgeable about the local culture and possibly have a heritage rich approach. | Please refer to Corrigendum-I. |
| 145. | Evaluation of Technical Proposals for Empanelment; Average Annual Turnover | $\begin{aligned} & \text { Page 12, Clause } \\ & \text { 2.2.2 } \end{aligned}$ | Request to reduce the annual turnover to 2 Cr . to provide opportunities to small firms who are more knowledgeable about the local culture and possibly have a heritage rich approach. | Please refer to Corrigendum-I. |
| 146. | Evaluation of Technical Proposals for Empanelment; Number of Full Time technical and professional staff on rolls of the applicant. | $\begin{aligned} & \text { Page 32, Clause } \\ & 3.2 .1 \text { (1) } \end{aligned}$ | Request for combined strength consideration. | No change |
| 147. | Evaluation of Technical Proposals for Empanelment; Experience in understanding eligible assignments in last five years preceding PDD | $\begin{aligned} & \text { Page 32, Clause } \\ & 3.2 .1 \text { (2) } \end{aligned}$ | Request for combined strength consideration | No change |
| 148. | Timelines | Page 46, Clause 7.1 | Extension of due date as the proposed timeline is insufficient. | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
| 24. M/s Tangent |  |  |  |  |
| 149. | RFQ for Empanelment of PDMC | $\begin{aligned} & \text { Clause 1.1.2, } \\ & \text { Page no. } 6 \end{aligned}$ | The RFQ for Empanelment of PMDC for Swadesh Darshan 2.0 left little scope for continuation of previously empaneled consultants who have already successfully completed many Swadesh Darshan schemes. We request for giving preference in terms of additional marks for the firms who were earlier empanelled with the Ministry of Tourism | No change |
| 150. | Schedule of Empanelment Process | $\begin{array}{lll} \text { Page } 6, & \text { Clause } \\ 1.6 .1 \end{array}$ | Very short period has been allowed for submission of RFQ after clarifications of queries. Please extend the submission date by at least two weeks. | Please refer to Corrigendum-I. |
| 151. | Minimum Eligibility Conditions. Availability of Staff | Clause 2.2.2 of Page no. 11 | As nothing mentioned specifically, we understand that the minimum no. of technical \& professional staff will 25 which may come in total from all the constituent firms of a consortium. | Please refer to Corrigendum-I. |
| 152. | Minimum Eligibility Conditions. Financial Strength | Clause 2.2.2 of Page no. 12 | There is an abrupt hike in minimum average annual turn-over requirement prescribed in this RFQ which seems to give undue favour to big firms with huge turn-over in the range of Rs. 25 crore to 50 crore and intentionally block the small MSME firms. We pray for fixing the minimum average annual turnover requirement to Rs.2crore to 2.5 Crore only. | Please refer to Corrigendum-I. |
| 153. | Key Personnel Qualifications and responsibilities | Clause 8.6 (i)(1) of Page 48 | Experience requirement of team leader should be of at least 15 years. | No Change |
| 25. M/s WAPCOS |  |  |  |  |
| 154. | The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in Clause 3.2.5 | Page Number- 12, 2.2.2. Minimum Eligibility Conditions, Serial Number-2 | For wider participation it is requested to kindly increase duration from last 5 years to last 7 years. Kindly consider | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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| 155. | Applicant shall be required to provide details for maximum of four (4) eligible projects. In case the applicant submits details for more than four (4) projects then the Authority will evaluate only first four (4) projects for defining eligibility of the applicant and technical evaluation. Applicant will also be required to make a presentation about these four eligible assignments to the Evaluation Committee. | 3.2. <br> Evaluation of Technical Proposals for Empanelmen t, 3.2.1., Page number-33 | It is requested to kindly clarify whether presentation on qualified projects as to be submitted along with RFQ or designated time and date shall be conveyed to responsive bidders. | Please refer to Corrigendum-I. |
| 156. | Detailed Evaluation Criteria for project experience based on the size of the project, <br> Maximum marks for One Assignment based on Advisory fee received for the project | Clause 3.2.2. Page number-33 | It is requested to kindly modify the clause as "Maximum marks for One Assignment based on Advisory fee received/Consultancy Fee Received for the project" | No Change |
| 26. M/s Fortress Infracon Ltd. |  |  |  |  |
| 157. | Minimum Eligibility Conditions Financial Capacity: The Applicant (or the lead member in case of consortium) shall have minimum average annual revenue of Rs. 25 Crore (Rupees Twenty-five Crore only) from professional fees during each of the last 3 (three) financial years (i.e. 2018-19, 2019-20 \& 2020-21) <br> preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients. | $\begin{aligned} & \text { Clause no. 2.2.2 } \\ & \text { Page } 12 \end{aligned}$ | We request you to reduce the Financial Capacity Criteria to average Rs. 15 Cr . from last 3 financial years. | Please refer to Corrigendum-I. |
| 158. | Evaluation of <br> Technical Proposals for Empanelment <br> Average Annual Revenue of the applicant (lead member in case of | Clause no. 3.2.1: <br> Page 32 | We request you to kindly reconsider this clause as under: <br> Average Annual Revenue of the applicant (lead member in case of consortium) from professional fees from the last 3 (three) | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  | consortium) from professional fees from the last 3 (three) financial years (i.e., 2018-19, 2019-20 \& 2020-21) <br> - No marks up to 25 Crore. <br> - 1 mark for every additional revenue of INR 5 Crore over and above INR 25 Crore subject to max. of 10 marks |  | financial years (i.e., 2018-19, 2019-20 \& 2020- <br> 21) <br> - No marks up to 12 Crore. <br> - 1 mark for every additional revenue of INR 1 Crore over and above INR 12 Crore subject to max. of 10 marks |  |
| 159. | Key Personnel Qualification and Experience Sr. No. 1) Team Leader - PG in Management / MBA | $\begin{aligned} & \text { Clause No. } 8.6 \\ & \text { Page } 48 \end{aligned}$ | We request you to kindly reconsider the qualification criteria of Team Leader as under - PG in Management/ MBA/ Civil Engineering/ Architecture | No Change |
| 160. | Key Personnel - <br> Qualification and Experience <br> Sr. No. 2) Project Manager -cum- <br> Infrastructure Expert <br> - Post-Graduate in Civil <br> Engineering / Construction <br> Management <br> - Minimum 8 years' experience <br> - Experience in infrastructure <br> planning and development, <br> Experience preparation of DPR and project monitoring | $\begin{aligned} & \text { Clause No. } 8.6 \\ & \text { Page } 48 \end{aligned}$ | We request you to kindly reconsider the qualification criteria of Project Manager-cumInfrastructure Expert as under: <br> - Post-Graduate in Civil Engineering / Construction Management with Min 8 Year of Experience <br> OR <br> Graduate in Civil Engineering with 12 Year of Experience in infrastructure planning and development, preparation of DPR and project monitoring for tourism Sector. | No Change |
| 161. | Detailed Evaluation Criteria for Project based on Quality | $\begin{aligned} & \text { Clause No. 3.2.3 } \\ & \text { Page } 33 \end{aligned}$ | Kindly clarify the no. of criteria on which the marking will be allotted? So, accordingly we can enclose our best 4 projects against this clause. | Please refer RFQ Clause 3.2.1 (3) 3.2.2 and 3.2.3. Page 32-33 for marking along with CorrigendumI. |
| 162. | Proposal Due Date or PDD 05 Aug 2022 | Page 6 | We request you to allow extension of at least 15 days post replies to pre- bid queries. | Please refer to Corrigendum-I. |
| 27. M/s ZJZ Design Studio OPC Pvt. Ltd. |  |  |  |  |
| 163. | RFQ for Empanelment of PDMC | $\begin{aligned} & \text { Clause 1.1.2 } \\ & \text { Page } 6 \end{aligned}$ | The flagship scheme of Ministry of Tourism has been successfully implementing projects pan India over the past 8 Years. This has been achieved through a joint effort of the state implementing agencies along with support consultants which were well verse with the | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | needs and limitation of the regions. These consultants has been periodically empaneled under the ministry through standard procedures. :However, during the COVID 19 pandemic empanelments were not continued. With the coming of SD 2.0 all such consultants were hopeful to revive their works and work towards growth in the Tourism Practice. However, through this RFQ, all the previously empaneled consultants seem to have been ignored and focus has been shifted towards only getting bigger firms with higher net value. We request that empanelment of consultants who were previously empaneled with the Ministry of Tourism may be continued or given preference (additional marks). |  |
| 164. | Schedule of Empanelment Process | $\begin{aligned} & \text { Clause } 1.6 .1 \\ & \text { Page } 6 \end{aligned}$ | Proposal Due Date may be extended by 2 week to 19-08-2022; Subsequent to the publishing of the RFQ on 14-07-2022, only 4 days have been allowed for receiving queries, which includes Saturday and Sunday. This allows very little time to bidders to thoroughly review the Bid Document. Hence the close date of receiving queries may please be extended by two week to 01-08-2022. Subsequently all the other timelines may be extended accordingly. | Please refer to Corrigendum-I. |
| 165. | Minimum Eligibility Conditions; Availability of Staff | $\begin{aligned} & \text { Clause } 2.2 .2 \\ & \text { Page } 11 \end{aligned}$ | Kindly clarify if the minimum staff requirement as mentioned in this clause may be a combined staff strength of the consortium members or only the lead partner. | Please refer to Corrigendum-I |
| 166. | Minimum Eligibility Conditions; Financial Strength | $\begin{aligned} & \text { Page 12, Clause } \\ & \text { 2.2.2 } \end{aligned}$ | This RFQ is focused towards engaging PDMC for Swadesh Darshan Scheme projects which was launched in 2014-15 by the Ministry of Tourism. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operational. Many of such projects were | Please refer to Corrigendum-I. |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | accomplished through a joint efforts of the state implementing agencies along with support consultants which were well verse with the needs and limitation of the regions. Also, since the inception of the Ministry of Tourism, the state governments have been grooming Project consultants to accomplish the works with clear understanding of the Ministries goals and the state's needs. This RFQ does not take into consideration these consultants who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, we request that the minimum Turnover of the PDMC for SD 2.0 may also be reduced to 2 Cr . to support Local Consultants thereby helping in the call for Vocal for Local by our Honorable Prime Minister. This will also help in supporting MSME firms who do not have the requisite financial strengths. <br> Due to the COVID 19 Pandemic in the year 2019, many businesses were greatly impacted. Building construction industry and more prominently development in urban and tourism sectors were deeply affected. It may also be noted that in the period mentioned in the RFQ, no new projects were sanctioned under the flagship scheme of the Ministry of Tourism, Swadesh Darshan scheme. Therefore, we request that the year for consideration of financial strength be revised to pre COVID years of 2016-17, 2017-18, 201819. | No Change |
| 167. | Empanelment to be used for Implementing Agency; Maximum Number of states to be allowed | Page 29 | Request to remove the limit on the number of states which PDMC can work for. This will help in keeping a fair ground for all states to engage consultants based on their capabilities and | No Change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | understandings. The terms in the RFQ regarding cap of 5 states will be unfair and unjust to the state governments. |  |
| 168. | Evaluation of Technical Proposals for Empanelment; Average Annual Turnover | $\begin{aligned} & \text { Clause 3.2.1 (1) } \\ & \text { Page } 32 \end{aligned}$ | This RFQ is focused towards engaging PDMC for Swadesh Darshan Scheme projects which was launched in 2014-15 by the Ministry of Tourism. Under the scheme 75 projects were sanctioned over the course of 4 years with many of the projects successfully completed and operational. Many of such projects were accomplished through a joint effort of the state implementing agencies along with support consultants which were well verse with the needs and limitation of the regions. Also, since the inception of the Ministry of Tourism, the state governments have been grooming Project consultants to accomplish the works with clear understanding of the Ministries goals and the state's needs. This RFQ does not take into consideration these consultants who were instrumental in the growth to tourism industry and only targets bigger firms with high financial strengths. Therefore, we request that the minimum Turnover of the PDMC for SD 2.0 may also be reduced to 2 Cr . to support Local Consultants thereby helping in the call for Vocal for Local by our Honorable Prime Minister. This will also help in supporting MSME firms who do not have the requisite financial strengths. <br> Cumulative Strength of the consortium members may also be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. | Please refer to Corrigendum-I. |
| 169. | Evaluation of Technical Proposals for Empanelment; Number of Full Time | $\begin{aligned} & \text { Clause 3.2.1 (2) } \\ & \text { Page } 32 \end{aligned}$ | Cumulative Strength of the consortium members should be considered for this clause | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
| :---: | :---: | :---: | :---: | :---: |
|  | technical and professional staff on rolls of the applicant. |  | fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. |  |
| 170. | Evaluation of Technical Proposals for Empanelment; Experience in understanding eligible assignments in last five years preceding PDD | $\begin{aligned} & \text { Clause 3.2.1 (3) } \\ & \text { Page } 32 \end{aligned}$ | Cumulative Strength of the consortium members should be considered for this clause fulfilment as consortium partners shall share all their financial and technical strength towards the achievement of project goals. | Please refer clarification Sno9 above and Corrigendum-I. |
|  |  |  | Under the two subheads for evaluation based on "size of project " and " quality and alignment with current scope of PDMC", separate sets of (4) projects need to be proposed or same project shall be evaluated for both criteria. |  |
| 171. | Timelines | $\begin{aligned} & \text { Clause } 7.1 \\ & \text { Page } 46, \end{aligned}$ | The total duration for preparation of Master plan, Bid Document and Project Implementation may not be able to be completed in the specified duration of 26 months. This shall vary based on the working season, terrain and accessibility of the project sites which is variable across our country. Hence, the Project duration may be kept on condition basis during sanction of project. | No change. <br> The timeline is indicative and would be finalized at the RFP stage. |
| 172. | PDMC Team Structure | $\begin{aligned} & \text { Clause } 8.2 \\ & \text { Page } 47 \end{aligned}$ | Positioning two project coordinators at each of the project sites may not be feasible in conditions where the tourism sites are located in semi urban/ rural or eco zones as is the case in many locations. Hence, deployment of personnel may be kept as per the requirements of the state implementing agencies. | No Change <br> The deployment is indicative and would be finalized at the RFP stage. |
| 173. | Key Personnel Qualifications and Responsibilities | $\begin{aligned} & \text { Clause } 8.6(\mathrm{i})(1) \\ & \text { Page } 48 \end{aligned}$ | Considering the requirements of the scope of the PDMC, the team leader qualifications may be expanded to incorporate graduates in architecture with experience of minimum 15 yrs in the field with vast exposure in Tourism infrastructure development. Also, looking at | No change |


| S N. | Subject / Issue | Clause No \& Page No of RFQ | Query | Clarification |
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|  |  |  | the ministries endeavor towards sustainable practices for a greener future, preference may be given to professionals who are accredited for Green Building practices. |  |
| 174. | Key Personnel Qualifications and responsibilities | $\begin{aligned} & \text { Clause } 8.6 \text { (i)(3) } \\ & \text { Page } 48 \end{aligned}$ | Considering the requirements of the scope of the PDMC, the qualification for the Planning Expert may be expanded to incorporate graduates in architecture with experience of minimum 15 yrs. in the field with vast exposure in Tourism infrastructure development. | Please refer to Corrigendum-I. |
| M/s. CRISIL Risk \& Infrastructure Solutions Limited |  |  |  |  |
| 175. | Minimum Eligibility Conditions Technical Capacity: The Applicant shall have, over the past five (5) years preceding the PDD, undertaken a minimum of 2 (two) Eligible Assignments as specified in | $\begin{aligned} & \text { Clause 2.2.2 } \\ & \text { Page } 12 \end{aligned}$ | Request you to Consider the projects over the previous ten years while determining the minimum eligibility conditions. | Please refer to Corrigendum-I. |
| 176. | Evaluation of Technical Proposals for Empanelment Experience in undertaking Eligible Assignments in last five years preceding PDD. | $\begin{aligned} & \text { Clause 3.2.1 } \\ & \text { Page } 32 \end{aligned}$ | Request you to Consider the projects over the previous ten years while evaluating the technical proposal. | Please refer to Corrigendum-I. |
| 177. | Key Personnel's Qualification and <br> Responsibilities <br> Key personnel qualification <br> Team Leader <br> Qualification: PG in Management /MBA | $\begin{aligned} & \text { Clause } 8.6 \text { (i) } \\ & \text { Page } 48 \end{aligned}$ | Request you to kindly consider the following qualification criteria. <br> PG in Urban Planning/Urban Design as well for the qualification criteria of Team Leader <br> As candidates with PG degree in Urban Planning \& Urban Design are equally competent to work on specified scope of work | No Change |
| 178. | Key Personnel's Qualification and Responsibilities <br> Project Manager -cum- Infrastructure <br> Expert Qualification : Post-Graduate in Civil Engineering / Construction Management | $\begin{aligned} & \text { Clause } 8.6 \text { (i) } \\ & \text { Page } 48 \end{aligned}$ | Request you to kindly consider the following qualification criteria. <br> PG in Management/Urban Planning/Urban Design along with UG B.E Civil/B. Architecture/B. Planning /Urban Design or equivalent. | No Change |



