

No. PRASAD-5/4/2020
Government of India
Ministry of Tourism

Room No. 132, Transport Bhawan,
1, Parliament Street, New Delhi
Dated:15.12.2021

RFP reference No. PRASAD-5/4/2020 Dated: 23.11.2021

The Ministry of Tourism has floated an RFP reference No. **PRASAD-5/4/2020 Dated: 23.11.2021** for ‘Selection of Consultant for setting up of National Programme Management Unit (NPMU)’ under PRASHAD Scheme. The remarks / comments of the Ministry of Tourism in respect of the queries received from interested bidders via emails and also during the pre-bid meeting held via Virtual Platform on 06.12.2021, are given in the table below:

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
1	2.2 Consortium of Firms Consortium / JV is not allowed under the assignment	11	We request authority to allow Joint venture/ consortium of at least 2 members	The clause will remain as it is.
2	(C) Financial Capacity The Bidder shall have minimum average annual revenue of Rs. 100 crores (Rupees Hundred Crore) from consultancy assignments during each of the last three financial years (i.e. 2017-18, 2018- 19, 2019-20) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the bidder for providing advisory or consultancy services to its clients.	12	We request authority to relax the Financial capacity as: The Bidder shall have minimum average annual revenue of Rs.50 Crores (Rupees Hundred Crore) from consultancy assignments during any one of the last three financial years (i.e. 2017-18, 2018-19, 2019-20) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the bidder for providing advisory or consultancy services to its clients.	The clause will remain as it is.
3	2.3.2 (B) Technical Capacity	12	Kindly confirm whether same assignment	One project can be considered

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	The Bidder shall have, over the last 5 (five) years preceding the PDD, implemented (ongoing/completed) a minimum of 1 (one) eligible assignment in each of the specified clauses 3.1.4 (a), (b), (c) and (d).		can be repeated in any two of the specified clauses of 3.1.4 (a), (b), (c), (d).	under different categories subject to scope of work being different. However, the authority reserves rights for relative making.
4	<p>2.3.2 (E) Conditions of Availability of Key Personnel Minimum one year on the Payroll of Bidder</p> <p>At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD</p>	12	<p>We request Authority to kindly modify criteria as below:-</p> <p>At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD and if the proposed resource is not on the payroll of the Applicant, it should be supported with Self-Declaration from both the proposed resource and authorized signatory of the applicant that at the time of deployment such resource shall be on the payroll of the applicant. Also, such resources shall not be entitled to propose their candidature with two different applicants</p>	The clause will remain as it is
5	<p>3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>(a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long - term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality, industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India</p>	29	We request authority to allow Project Management monitoring (PMC) OR Project Management Unit (PMU) of long - term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality, industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India	The provision is quite clear. Willing agency has to submit its proposal keeping in view the Scope of Work given in the annexure and the Scheme Guidelines attached to RfP.
6	3.1.4 Evaluation Criteria for Relevant Experience	30	Request Authority to clarify marking	1. Given that under RfP,

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	<p>of the Lead Bidder</p> <p>(b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants. Out of which at least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores.</p> <p>03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks</p>		<p>system given to clause 3.1.4 (b) as there is mismatch in projects asked in 3.1.4 (b) and marking given to eligible projects.</p>	<p>consortium is not allowed, the term ‘Lead Bidder’ in the RfP has to be replaced with ‘Bidder’.</p> <p>2. Further, for more clarity clause 3.1.4(b) may be re-designed as below:</p> <p>“(b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants. Out of which at least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores.</p> <p>03 marks for each DPR/ Feasibility Study of projects with the cost INR 30 crores and above, and 01 mark for each DPR/ Feasibility Study of projects with cost of INR 10 crores to INR 29.99 crores. Maximum 15 marks”.</p>
7	<p>3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>(d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years</p>	30	<p>Request authority to modify the criteria as below:-</p> <p>Experiences in providing advisory Services for Policy/ Infrastructure/Master Planning/ Development/ Marketing Strategy/ Road Map in tourism sector engagements within the last 5 years</p>	<p>The clause will remain as it is.</p>

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8	<p>3.1.5 Completion Certificates Completion of assignments should be certified by completion certificates/ auditor certification of receipt of payment of the assignment/ self-attestation by the authorized signatory.</p> <p>For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c) & (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be considered.</p>	30	Request Authority to kindly confirm minimum fee received for project criteria specified in clause 3.1.4 (a), (b), (c) & (d).	<p>Purpose of this clause is to ensure that the reported engagement is on / completed as per the contract/ schedule.</p> <p>Hence, the clause will remain as same.</p>
9	<p>SCHEDULE – 1: TERMS OF REFERENCE (TOR)</p> <p>3. Consultant’s office to be in Delhi/ NCR The Consultant shall have an office in Delhi/NCR, for efficient and coordinated performance of its Services. All the Key Personnel shall be deployed at this office during the period of the assignment. The authorized officials of the Authority may visit the Consultant’s Office or field locations any time during office hours for inspection and interaction with the Consultant’s Personnel. & 5. Key Personnel for the Assignment and Roles and Responsibilities- The selected consultant will provide 5 key personnel on full time basis for setting up of Central Programme Management Unit (CPMU) as detailed in para 3.1.6 hereinbefore.</p>	40	<p>Kindly clarify whether Key personnel shall be deployed full time at Consultant office in Delhi / NCR or shall be placed full time at Ministry of Tourism office.</p> <p>TOR Point 3 & 5 contradicts each other. Kindly clarify.</p> <p>We understand that fulltime deployment positions are as below:-</p> <p>i. <i>Team Leader</i> ii. <i>Urban Planner</i> iii. <i>Civil Engineer</i> iv. <i>Finance Expert</i></p> <p>Kindly give confirmation on our understanding on no. of full time deployment positions.</p>	<p>The Key personals are expected to work closely with Project Division (PD). If the NPMU is required to work from Ministry of Tourism, then Authority will provide necessary space in it’s office.</p> <p>It is also clarified that at present the proposals from the bidders will be considered for following four resource as given in the RfP.</p> <p>In case in future more resource personnel are required they will also work on the same terms and conditions.</p>
10	<p>2 Duration of the Assignment The duration of the assignment will be two years until extended further as per the agreement, which may further be extended for a maximum period of two</p>		We request authority to increase the value of increment which shall be considered after two years of completing current contract considering the inflation after two years, as:	The clause will remain as it is

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	years with 10% increment on contract value as per the provisions of the Agreement.		The duration of the assignment will be two years until extended further as per the agreement, which may further be extended for a maximum period of two years with 20% increment on contract value as per the provisions of the Agreement.	
11	Form of Agreement (See Clause 2.1.4 of RFP Vol I) Annex-5: Payment Schedule 3. Individual invoices raised by the consultant will be examined by the authority usually on quarterly basis and after following the due Government procedures and approvals, payment shall be released	Page 31 of 34 form of agreement	Since all Key personnel shall be paid salaries on monthly basis, we request Ministry to consider processing the invoices on monthly basis.	The clause is quite clear. Payments are to be released by authority on receipt of invoice/s from the selected firm for remunerations on monthly basis after expiry of the relevant month.
12	1.8 Schedule of selection Process Proposal due date- 27th December, 2021	8	Request authority to kindly extend the date of submission by two weeks post replies to pre-bid queries	The clause will remain as it is
13	Clause 2.3.2, (B), Technical Capacity The Bidder shall have, over the last 5 (five) years preceding the PDD, implemented (ongoing/completed) a minimum of 1 (one) eligible assignment in each of the specified clauses 3.1.4 (a), (b), (c) and (d). Clause 3.1.3, Eligible Assignments for Evaluation of Bidder's Experience Clause 3.1.4, Evaluation Criteria for Relevant Experience of the Lead Bidder	Page 12 Page 29 Page 29	We kindly request you to consider the assignments for eligibility qualifications over the last 10 years, in place of last 5 years. Hence, we request to modify the selected clause as below: The Bidder shall have, over the last 10 years preceding the PDD, implemented (ongoing/completed) a minimum of 1 (one) eligible assignment in each of the specified clauses 3.1.4 (a), (b), (c) and (d).	The clause will remain as it is
14	Clause 2.3.2, (E), (i) Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key	Page 12	We request you to please consider only one expert proposed for the assignment to be on payroll, either Team Leader or one senior	The clause will remain as it is

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	Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.		Key Personnel. Kindly Consider. Hence, we kindly request to modify the selected clause as below: At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of.....	
15	Clause 2.3.2, (E), (i) Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified n clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.	Page 12	We kindly request to consider the minimum duration of the concerned person/ key personnel on pay roll for 6 months in place of 12 months. Hence, we kindly request to modify the selected clause as below: Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year six (6) months on the date of PDD.	The clause will remain as it is
16	Clause 2.16.2 (i) All the costs associated with the assignment shall be included in the Financial Proposal, except the cost indicated in clause 2.16.2- ii & iii below. These shall normally cover remuneration for the personnel, surveys, equipment, printing of documents, food, OPEs, etc. Appendix II – Form II – Financial Proposal for the Assignment	Page 22 Page 61	Based on the format provided in Appendix II for the Financial Proposal, we understand the bidders are expected to quote total consultancy fee per month for each of the five proposed experts. We understand that the fee to be quoted includes only the remuneration/ professional fee for the key professionals. We understand that it does not include other expenses such has fee for any surveys, OPEs (travel, accommodation and meals/ food) for official travels,	Fee for any surveys, OPEs (traveling allowances including boarding and lodging for official travels) will be borne by the authority as per GOI rules. Other conditions will be detailed out during award and signing of contract. However, bidders are not required to include expanses towards these items in their proposal.

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			workshop expenses or any other such expenses. Kindly confirm.	
17	<p>Clause 3.1.5 Completion Certificate For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c) & (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be considered.</p>	Page 30-31	We understand that the minimum fee required is not provided in the Clause 3.1.4 of the RFP. We request you to consider the ongoing projects based on percentage (%) of fee received and consider assignment with 80% or more fee received as on PDD. Kindly consider.	Please refer response at item No. 8 above.
18	<p>Schedule 1 – Terms of Reference – 3 Consultant’s office to be in Delhi/ NCR The Consultant shall have an office in Delhi/NCR, for efficient and coordinated performance of its Services. All the Key Personnel shall be deployed at this office during the period of the assignment. The authorized officials of the Authority may visit the Consultant’s Office or field locations any time during office hours for inspection and interaction with the Consultant’s Personnel.</p>	Page 40	<p>We understand the team of key personnel is not expected to be based out of Ministry of Tourism, and can be based out of any location in Delhi/ NCR. Kindly confirm.</p> <p>We understand that all the expenses related to operating and maintaining the office in Delhi/ NCR are expected to be borne by the consultant. Kindly confirm.</p>	Please refer to reply at item No. 9 above.
19	<p>Form of Agreement - Clause 3.12 The Consultant shall be responsible for accuracy of the data collected by it directly or procured from other agencies/authorities, the designs, drawings, estimates and all other details prepared by it as part of these services. Subject to the provisions of Clause 3.4, it shall indemnify the Authority against any inaccuracy in its work which might surface during implementation of the Project, if such inaccuracy is the result of any negligence or inadequate due diligence on part of the Consultant or arises out of its failure to conform to good industry practice. The Consultant shall also be responsible for promptly correcting, at its own cost</p>	Page 84	We understand that the consultant will not be responsible for accuracy of the work done/ documents prepared by other consultants, state department or other agents not directly appointed and contracted by the consultant.	The clause is regarding the deliverables prepared by selected bidders.

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	and risk, the drawings including any re-survey / investigations.			
20	<p>Form of Agreement – Clause 4.4.2 & 4.4.4 4.4.2. The Authority will consider substitution of Key Personnel only under unavoidable circumstances, and with prior approval of Authority, provided that, equal or better qualified and experienced personnel shall be proposed as replacement.</p> <p>4.4.4. In case the Authority is not satisfied with the performance of any Key Personnel, the Authority may initiate a request for substitution of such Key Personnel. This substitution will also be subject to payment deductions as described in Clause 4.4.2.</p>	Page 85	We request you to kindly clarify if the payments will be deducted upon substitution of a key personnel. If yes, request you to provide the amount of deduction applicable to the original quoted fee for the position. Kindly clarify.	The amount of deduction may differ on case to case basis and to be worked out later. Prima-facie this amount may be equal to the amount of remuneration to the incapable resource/substitute on the basis of the number of days of his working with the team.
21	<p>Form of Agreement – Clause 6.4 – Mode of billing and payment</p> <p>(b) The Consultant shall be paid for its services as per the Payment Schedule at Annex-5 of this Agreement, subject to the Consultant fulfilling the following conditions:</p> <p>(i). No payment shall be due for the next stage till the Consultant completes, to the satisfaction of the Authority, the work pertaining to the preceding stage.</p> <p>(ii). The Authority shall pay to the Consultant, only the undisputed amount.</p>	Page 87	<p>The key activities to be implemented by the consultant will be finalized in discussion with the Authority. Detailed tasks for the consultant, key project stages along with milestones have not been identified in the RFP.</p> <p>This clause mentions – ‘No payment shall be due for the next stage till the Consultant completes, to the satisfaction of the Authority, the work pertaining to the preceding stage.’ We kindly request you to please clarify the stages referred to, in this clause.</p>	The clause will be detailed out during award of work and execution of contract. However, the interested bidder is advised to go through the Scope of Work attached with the RFP and the duties and responsibilities of NPMU given in PRASHAD Scheme Guidelines attached with the RFP.
22	<p>Form of Agreement – Annex 5</p> <p>(b) The Consultant shall be paid for its services as per the Payment Schedule at Annex-5 of this Agreement, subject to the Consultant fulfilling the following conditions:</p>	Page 95	We understand the consultant will raise monthly invoices, along with the detailed timesheets and work progress to the authority.	The clause will be detailed out during award of work and execution of contract.

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	<p>(i). No payment shall be due for the next stage till the Consultant completes, to the satisfaction of the Authority, the work pertaining to the preceding stage.</p> <p>(ii). The Authority shall pay to the Consultant, only the undisputed amount.</p>		Kindly confirm.	
23	Scope of the consultant		We understand that the scope of the consultant does not include supporting MoT or any other state/ UT in bid process management, preparation of technical designs, BOQs, tourist surveys, construction supervision and preparation of Detailed Project Reports for tourist sites under scheme. Kindly confirm.	Interested bidder is advised to go through the Scope of Works attached with the RfP and the duties and responsibilities of NPMU given in PRASHAD Scheme Guidelines attached with the RfP.
24	Section 2, Clause 2.2. Consortium of firms: Consortium/ JV is not allowed under the assignment.	Page 11	<p>1) We understand that Indian subsidiary of an International firm is allowed to utilize Group Company credentials (i.e., parent/ sister/ subsidiary company's credentials) for qualification & scoring without forming JV/consortium with its parent/ sister/ subsidiary company, In case its Parent company have a common control through more than 50% of the subscribed and paid up voting right which should be certified through Statutory Auditor / Company Secretary.</p> <p>2) We request you to allow Consortium/ JV of minimum three (3) consulting firms to participate together and provide competent national & international experts as may require to undertake the project assignments.</p>	The clause will remain as it is.

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25	<p>Section 2, Clause 2.3.2. To be eligible for evaluation of its Proposal, the Bidder shall fulfil the following:</p> <p>(B) Technical Capacity</p> <p>The Bidder shall have, over the last 5 (five) years preceding the PDD, implemented (ongoing/completed) a minimum of 1 (one) eligible assignment in each of the specified clauses 3.1.4 (a), (b), (c) and (d).</p>	Page 12	<p>1) We request you to increase the period from last 5 (five) years to 15 (fifteen) years preceding the PDD for evaluating Eligible Assignments of Bidder's Experience.</p> <p>2) We also request you to consider experience of Consortium/JV as whole for fulfilling the minimum eligibility and technical qualifications which shall enhance participation of national / international firms for this prestigious project.</p>	The clause will remain as it is
26	<p>Section 2, Clause 2.3.2. To be eligible for evaluation of its Proposal, the Bidder shall fulfil the following:</p> <p>(E) Conditions of Eligibility for Key Personnel</p> <p>The Bidder shall offer and make available all Key Personnel as per the TORs. Each of the Key Personnel must fulfil the Conditions of Eligibility specified below:</p> <p>(i) Minimum one year on the Payroll of Bidder</p> <p>At least Team Leader and one more senior Key Personnel part of</p>	Page 12 - 13	<p>1) We request you to remove the requirement for Team Leader and one more senior Key Personnel part of the Core Team to be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD since various competent National/International professionals generally available on consent with Organisation to work as Team Leader/Advisor would be allowed to propose for the benefit of the project.</p> <p>2) We understand that CVs of Key Personnel mentioned at S.no. 1 to 4 are require to be submitted for Technical Evaluation; CVs for Conservation Architect & MIS expert position can be submitted after shortlisting/during contract finalization, please confirm.</p>	<p>The clause will remain as it is</p> <p>CV of conservation architect can be shared as per the requirement. However the CV of MIS expert will be evaluated in the proposal.</p>

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27	<p>Section 2, Clause 2.3.3. Certificate regarding total revenue from consultancy assignment</p> <p>The Bidder shall enclose with its Proposal, certificate(s) from its Statutory Auditors\$ stating its total revenues from consultancy assignments during each of the past three financial years and the fee received in respect of each of the Eligible Assignments specified in the Proposal. In the event that the Bidder does not have a statutory auditor, it shall provide the requisite certificate(s) from the firm of Chartered Accountants that ordinarily audits the annual accounts of the Bidder. (\$ No separate annual financial statements should be submitted)</p>	Page 14 - 15	We understand that minimum INR 30 lakh should be realized from eligible completed/ongoing assignments to be certified by statutory auditor/Chartered Accountants as fee received in respect of each of the Eligible Assignments, please confirm.	The clause will remain as it is
28	<p>Section 3, Clause 3.1.3. Eligible Assignments for Evaluation of Bidder’s Experience</p> <p>For the purposes of evaluating the relevant experience of the bidder, consultancy assignments implemented (ongoing/ completed) in the last 5 (five) years preceding the Proposal Due Date (PDD), shall be deemed as eligible assignments (the “Eligible Assignments”). This shall be applicable for 3.1.4 (a), (b), (c) and (d).</p>	Page 29	<p>1) We request you to increase the period from last 5 (five) years to 15 (fifteen) years preceding the PDD for evaluating Eligible Assignments of Bidder’s Experience.</p> <p>2) We also request you to consider experience of Consortium/JV as whole for fulfilling the minimum eligibility and technical qualifications which shall enhance participation of national / international firms for this prestigious project.</p>	The clause will remain as it is
29	<p>Section 3, Clause 3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>For technical evaluation as per clause 3.1.2 (1), the detailed evaluation criteria will be as follows:</p>	Page 29 - 30	1) We understand that Implementation of ongoing Smart City Projects can be considered as similar experience would be taken into consideration under Eligible Assignments, please confirm.	The clause will remain as it is.

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	<p>(a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long - term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India. Each assignment of more than 12 months duration (02 marks for each project, maximum Marks 10). (2.5 Marks for each project in Tourism/ Heritage Infrastructure scheme maximum 5 Marks).</p> <p>(b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants. At least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores. (03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks).</p> <p>(c) Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities). 2 marks for each DPR of projects with the cost of Rs. 30 Cr or above with .25 marks each for additional 10 Cr in DPR costs.</p>		<p>2) It's a well-known fact that few consulting firms are providing services specific for Tourism Sector in India under PRASAD/other schemes which are currently at different stage of implementation in India therefore Infrastructure projects viz., Waterfront/Lakefront Development, Development of Airport Terminal, Metro Stations, SEZ, Townships, ABD/PAN City projects under Smart City Mission, etc, should also be taken into consideration as may similar to the proposed project.</p> <p>In view of the above, we request following modifications in the detailed evaluation criteria which would also enhance participation for this prestigious project:</p> <p>(a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long-term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development, infrastructure development, Area Based development/ PAN City development under ongoing Smart City Mission in the last five years preferably with the Central or State Government Agencies in India.</p> <p>Each assignment of more than 12 months duration (5 marks for each project,</p>	

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	<p>01 marks for each DPR of project with the cost of Rs. 20 crores. DPRS of the cost of less than 20 cores will not be considered (MM-10)</p> <p>d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years. Central Government Projects 2.5 marks and State Government projects 2 marks each with MM 10.</p>		<p>maximum Marks 15). (2.5 Marks for each project in Tourism/ Heritage Infrastructure scheme maximum 5 Marks). (b) Relevant experience in preparing of at least 10 (ten) 5 (five) Detailed Project Report (DPRs) /Design Services/ Master Plan/ Feasibility Studies in the last 5 years 15 years in Tourism /Infrastructure sector, as consultants.</p> <p>At least 2 DPRs/Design Services/ Master Plan/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores.</p> <p>(03 marks for each DPR/ Design Services/ Master Plan/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks).</p> <p>(c) Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities)/ Other Infrastructure projects in Urban or Rural context.</p>	

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			<p>2 marks for each DPR of projects with the cost of Rs. 30 Cr or above with .25 marks each for additional 10 Cr in DPR costs. 01 marks for each DPR of project with the cost of Rs. 20 crores. DPRS of the cost of less than 20 cores will not be considered (MM-10)</p> <p>(d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism/infrastructure sector engagements within the last 5 years 15 years in India or abroad. Each Project 2.5 marks MM 10.</p>	
30	<p>Section 3, Clause 3.1.5. Completion Certificate Completion of assignments should be certified by completion certificates/ auditor certification of receipt of payment of the assignment/ self-attestation by the authorized signatory. For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c) & (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be considered.</p>		<p>We understand that minimum INR 30 lakh should be realized from eligible completed/ongoing assignments to be certified by statutory auditor/Chartered Accountants as fee received in respect of each of the Eligible Assignments, please confirm.</p>	<p>The clause will remain as it is. In addition, please see the clarification given at item No. 8 above.</p>
31	<p>Section 3, Clause 3.4. Combined and Final Evaluation 3.4.1. Proposals will finally be ranked according to their combined technical (Tb) and financial (Cb) scores as follows: Bb = (0.7) * Tb + (03) x (Cmin / Cb *100) Where,</p>	Page 34	<p>We suggest you to follow QCBS (80:20) instead of QCBS (70:30) for selecting competent consulting firm/consortium for this prestigious project.</p>	<p>The clause will remain as it is</p>

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	<p>Bb = overall combined score of bidder under consideration (calculated up to two decimal points) Tb = Technical score of the bidder under consideration Cb = Financial bid value of the bidder under consideration Cmin = Lowest financial bid value among the financial proposals under consideration</p>																														
32	<p>Section 1, Clause 1.8. Schedule of Selection Process 1.8.1. The Authority would endeavor to adhere to the following schedule:</p> <table border="1" data-bbox="344 580 943 834"> <thead> <tr> <th>Sno</th> <th>Event Description</th> <th>Date/Days</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Release of RFP</td> <td>23.11.2021</td> </tr> <tr> <td>2.</td> <td>Last date for receiving queries</td> <td>30.11.2021</td> </tr> <tr> <td>3.</td> <td>Pre-Bid Conference</td> <td>06.12.2021</td> </tr> <tr> <td>4.</td> <td>Authority response to queries</td> <td>12.12.2021</td> </tr> <tr> <td>5.</td> <td>Proposal Due Date or PDD</td> <td>27.12.2021</td> </tr> <tr> <td>6.</td> <td>Opening of Proposals</td> <td>28.12.2021</td> </tr> <tr> <td>7.</td> <td>Letter of Award (LOA)</td> <td>To be declared later</td> </tr> <tr> <td>8.</td> <td>Validity of Applications</td> <td>90 days from PDD</td> </tr> </tbody> </table>	Sno	Event Description	Date/Days	1.	Release of RFP	23.11.2021	2.	Last date for receiving queries	30.11.2021	3.	Pre-Bid Conference	06.12.2021	4.	Authority response to queries	12.12.2021	5.	Proposal Due Date or PDD	27.12.2021	6.	Opening of Proposals	28.12.2021	7.	Letter of Award (LOA)	To be declared later	8.	Validity of Applications	90 days from PDD	Page 8	We request you to provide at least 21 days' time after sharing response to the queries/minutes of pre bid meeting to prospective bidders generally require for preparation and submission of a comprehensive proposal.	The clause will remain as it is.
Sno	Event Description	Date/Days																													
1.	Release of RFP	23.11.2021																													
2.	Last date for receiving queries	30.11.2021																													
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33	<p>Form of Agreement</p> <p>7.3. Penalty for deficiency in Services 7.3.1. In addition to the liquidated damages not amounting to penalty, as specified in Clause 7.2, warning may be issued to the Consultant for minor deficiencies on its part. 7.3.2. In the case of significant deficiencies in Services causing</p>	Page 25 of 34	<p>As per our past experience, timely completion of assignments is primarily depending on availability of data and reports, timely approval on deliverables by the Client thus Liquidated Damages should be waived off under such circumstances.</p> <p>Also, in long term projects replacement of personnel is unavoidable however replacement with equal or better qualified personnel should be allowed in certain circumstances.</p> <p>We request you to remove penalty clause for the above instances.</p>	The clause will remain as it is																											
34	Form of Agreement	Page 18	As per accepted industry practices and best	The clause will remain as it is.																											

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>Clause 3.5. Insurance to be taken out by the Consultant</p> <p>(a). The Consultant shall, for the duration of this Agreement, take out and maintain, at its own cost, but on terms and conditions approved by the Authority, insurance against the risks, and for the coverage, as specified in the Agreement and in accordance with good industry practice.</p> <p>(b). Within 15 (fifteen) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this clause, the Consultant shall furnish to the Authority, copies of such policy certificates, copies of the insurance policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed to expire or lapse during the term of this Agreement.</p> <p>(c). If the Consultant fails to effect and keep in force the aforesaid insurances for which it is responsible pursuant hereto, the Authority shall, apart from having other recourse available under this Agreement, have the option, without prejudice to the obligations of the Consultant, to take out the aforesaid insurance, to keep in force any such insurances, and pay such premia and recover the costs thereof from the Consultant, and the Consultant shall be liable to pay such amounts on demand by the Authority.</p> <p>(d). Except in case of Third Party liabilities, the insurance policies so procured shall mention the Authority as the beneficiary of the Consultant and the Consultant shall procure an undertaking from the insurance company to this effect; provided that in the event the Consultant has a general insurance policy</p>	of 34	<p>principal for consultancy contract, we request confirmation on the following Insurance related provisions for the contract:</p> <p>1) Professional Indemnity Insurance would be accepted up to the 100% of Contract value under an existing umbrella policy of the consultancy firm procured for their entire ongoing commitments/projects valid across all Government Clients, Kindly consider.</p> <p>2) Maximum Third Party Liability would be capped for an amount equivalent to INR 10,00,000/- (Rupees Ten Lakh only), Kindly consider.</p>	<p>However, the authority may discuss about the insurance cover (life as well as medical) provided by the participating bidders to their resource persons as per their company policies.</p>

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	that covers the risks specified in this Agreement and the amount of insurance cover is equivalent to 3 (three) times the cover required hereunder, such insurance policy may not mention the Authority as the sole beneficiary of the Consultant or require an undertaking to that effect.			
35	<p>Clause 2.3.2 (E) Conditions of Eligibility for Key Personnel (i) Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.</p>	Page 12 of Volume 1	<p>a. We would like to submit that being on payroll of the firm for 1 year, does not guarantee competency and commitment of a person.</p> <p>b. In the tourism sector specially, it has been seen that people choose to remain freelance consultant as they could get exposed to multifarious assignments and yet able to manage a program.</p> <p>c. To ensure that the personnel are available throughout the project on full-time basis, Ministry may like to stipulate long-term contract between firm and personnel.</p> <p>Suggested alternate Clause: <i>All the Key Personnel for the assignment shall be on full-time arrangement with the Bidder for a period of minimum 1 year from the date of award of contract.</i></p>	The clause will remain as it is
36	<p>Clause 2.3.2 (E) Conditions of Eligibility for Key Personnel (ii) Minimum Qualification and Experience of Key Personnel Team Leader - Minimum 10 years' experience in development of / handling of /consultancy for large-scale projects and management of large inter-</p>	Page 12 of Volume 1	We request MoT to define the terms “ large-scale / large inter-disciplinary teams ”.	The scale of projects to be considered for the selection of NPMU has clearly been defined in RfP. In addition, requirements for resource persons of NPMU are also clear in RfP. Interested bidders are advised to act accordingly.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	disciplinary teams.			
37	<p>Clause 2.3.2 (E)</p> <p>Conditions of Eligibility for Key Personnel</p> <p>(ii) Minimum Qualification and Experience of Key Personnel</p> <p>Urban Planner - Master's degree in Architecture/ Planning/ Infrastructure/ Management and Bachelor's in architecture/ Civil Engineering</p>	Page 12 of Volume 1	<p>The profile shall be required to have complete understanding of the tourism aspects and experience in developing tourism components / program management.</p> <p>We request, while it is important to have master's degree in the requisite fields, allow Bachelor's in any field or equivalent.</p>	<p>The clause should be read as below:</p> <p>“Urban Planner - Master's degree in Architecture/ Planning/ Infrastructure Management and Bachelor's in architecture/ Civil Engineering”.</p>
38	Clause 2.3.2 E (Minimum Qualification and Experience of Key Personnel) and Clause 3.1.6 (Evaluation Criteria for Consultant's Team)	Page 12 and Page 30 of Volume 1	The wording for the “experience requirement” under clause 2.3.2 and clause 3.1.6 is different. We request you to retain clause 3.1.6 as it is worded more clearly.	<p>The clause 2.3.2 speaks about eligibility of a bidder firm to participate in the bidding process. Whereas, clause 3.1.6 speaks about evaluation criteria of resource persons.</p> <p>The clauses will remain as it is</p>
39	<p>Clause 2.3.2 (E)</p> <p>Conservation Architect would be recruited only when some project of Heritage Category involving conservation work is approved. Hence, evaluation of this resource is not proposed immediately at the time of evaluation of team presently.</p>	Page 13 of Volume 1	<p>The financial proposal sheet given on page number 74; appendix II doesn't mention about consultancy fee for conservation architect.</p> <p>If during the course of the engagement, conservation architect is required to provide his/her inputs, what would be the remuneration rate for conservation architect.</p>	The value of fee for conservation architect need not be given in the proposal. Remuneration for Conservation Architect would be decided at the time of requirement, which may not be greater than the remuneration for Urban Planner and the Civil Engineer, in view of the qualification and experience required. Further, the nomenclature for this resource person is changed as “Heritage

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
				<p>Expert” with required qualification as below:</p> <p><i>Bachelor’s Degree in Architecture with Master’s Degree in Architecture / Planning.</i></p> <p><i>Minimum 6 years Experience in heritage infrastructure / conservation projects,</i></p> <p><i>Experience of undertaking / evaluating feasibility studies, DPRs / Master Plans for conservation of heritage linked infrastructure.</i></p>
40	<p>Clause 3.1.4 (b) (03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks)</p> <p>Clause 3.1.4 (c) 2 marks for each DPR of projects with the cost of Rs. 30 Cr or above with .25 marks each for additional 10 Cr in DPR costs. 01 marks for each DPR of project with the cost of Rs. 20 crores. DPRS of the cost of less than 20 cores will not be considered. (Max. marks -10)</p> <p>Clause 3.1.4 (d) Central Government Projects 2.5 marks and State Government projects 2 marks each with max. marks 10.</p>	Page 30 of Volume 1	Please clarify that it could be any combination of either of the two categories indicated in the clauses.	The requirements for each of the category has to be met by the bidder.
41	Clause 3.1.4 (b) & (C)	Page 30	The last 2 years i.e. since Jan. / Feb. 2020,	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants.</p> <p>Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities)</p>	of Volume 1	due to outbreak of COVID 19 pandemic, there has been very low activity on the tourism consulting side. We request you to consider projects undertaken in last 7 years instead of 5 years to capture the experience more adequately.	
42	Clause 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	Page 29 of Volume 1	Please clarify if bidder can use International projects	All the projects executed / under execution by the eligible bidder as per this RfP would be considered.
43	Clause 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	Page 29 of Volume 1	Please clarify if overlapping projects across different categories is allowed. For avoidance of doubt, a project demonstrated in one category can be showcased in other categories as well, if relevant.	Please see item 3 above.
44	<p>Clause no.4.4 Substitution of Key Personnel</p> <ul style="list-style-type: none"> The Authority will not normally consider any request for substitution of Key Personnel as the ranking of the Applicant is based on the evaluation of Key Personnel and any change therein may upset the ranking. The Authority will consider substitution of Key Personnel only under unavoidable circumstances, and with prior approval of Authority, provided that, equal or better qualified and experienced personnel shall be proposed as replacement 	Page 21 of Volume 2	We request you to kindly consider "resignation or exit from firm" as one of the valid reasons for substitution besides others. Request to allow substitution of "Team leader" as well only for reasons of resignation or ill-health.	The clause will remain as it is. The matter will be considered from case to case basis.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<ul style="list-style-type: none"> • Substitution of the Team Leader will not normally be considered and may lead to termination of the Agreement • In case the Authority is not satisfied with the performance of any Key Personnel, the Authority may initiate a request for substitution of such Key Personnel. This substitution will also be subject to payment deductions as described in Clause 4.4.2. 			
45	<p>Clause no.4.4 Substitution of Key Personnel</p> <ul style="list-style-type: none"> • The Authority will not normally consider any request for substitution of Key Personnel as the ranking of the Applicant is based on the evaluation of Key Personnel and any change therein may upset the ranking. • The Authority will consider substitution of Key Personnel only under unavoidable circumstances, and with prior approval of Authority, provided that, equal or better qualified and experienced personnel shall be proposed as replacement • Substitution of the Team Leader will not normally be considered and may lead to termination of the Agreement • In case the Authority is not satisfied with the performance of any Key Personnel, the Authority may initiate a request for substitution of such Key Personnel. This substitution will also be subject to 	Page 21 of Volume 2	<p>We would like to inform that the said project is a long-term 2-year tenor project. With job market opening up very rapidly, it is difficult for firms to retain personnel and fulfil all their aspirations. We request you to kindly consider “resignation or exit from firm” as one of the valid reasons for substitution besides others.</p> <p>Request to allow substitution of “Team leader” as well only for reasons of resignation or ill-health.</p>	The clause will remain as it is. The matter will be considered from case to case basis.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	payment deductions as described in Clause 4.4.2.			
46	<p>Clause 4.5 Working hours, overtime, leave, etc. The Personnel shall not be entitled to be paid for overtime nor to take paid sick leave or vacation leave except as specified in the Agreement, and the Consultant's remuneration shall be deemed to cover these items.</p> <p>All leave to be allowed to the Personnel is excluded from the person days of service set forth in Annex-2. Any taking of leave by any Personnel for a period exceeding 7 (seven) days shall be subject to the prior approval of the Authority, and the Consultant shall ensure that any absence on leave will not delay the progress and quality of the Services.</p>	Page 21 of Volume 2	We would like to inform that the project requires full-time deployment of 24 months in 2 years for all experts. This clause is generally applicable wherein different man-days are indicated for different experts. Hence, Annex-2 may not be relevant. 7 days leave should not include Gazetted Holidays and the limit should be applicable for 1-year period. Suggested alternate clause: <i>Leave Rules shall be as per the entitlement of an Under-Secretary level officer of the Government of India.</i>	The clause will remain same. The selected team has to work in synk with the Ministry of Tourism.
47	<p>Clause 6.2 Entitlement for allowance and payments for official travel Any Air-travel & accommodation for the consultant's personnel for site visit etc. will be with the approval of the Authority. The Air Travel/ daily allowance/ food charges and any other expenses would be as per the entitlement of an Under-Secretary level officer of the Government of India.</p>	Page 23 of Volume 2 Annex-5 of Volume 2	We would request the Ministry to clarify whether the cost associated with any air travel, accommodation, daily allowance, food charges, etc. shall be borne directly by the Ministry or it would be reimbursed to the Consultant by the Ministry on submission of invoices.	Please see item No.16 above.
48	<p>Clause no. 7.2.2 Liquidated Damages for delay In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 1% (one</p>	Page 24 of Volume 2	We would like to inform that the RFP does not define any specific timelines for any deliverables under the Terms of Reference. Further, in a long-term PMC arrangement, team shall be working on parallel deliverables. As a result, working out delay	The clause will remain as it is.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	per cent) of the Agreement Value per week, subject to a maximum of 10% (ten per cent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.		on any specific deliverable may be difficult. Further, penalty on deficiency in services has already been stipulated in clause 7.3.	
49	New Clause		We request you to add the following provision in termination provisions: Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to Client if Consultant reasonably determines that Consultant can no longer provide the Services in accordance with applicable law or professional obligations.	Not considerable.
50	Minimum Qualification of Team Leader – <ul style="list-style-type: none"> • Must have led at least one PMU project of long term nature for more than 12 months as a team leader. • Experience of managing/leading minimum 1 Program Management Units (PMUs) in Tourism / Infrastructure sector Project in government sector. 	13	Request to kindly consider following changes – <ul style="list-style-type: none"> • Must have led at least one PMU/PMC project of long term nature for more than 12 months as a team leader. • Experience of managing/leading minimum 1 Program Management Units (PMUs)/Project Management Consultancies (PMCs) in Tourism / Infrastructure sector Project in government sector. 	The clause will remain as it is.
51	Minimum Qualification of Finance Expert – Master’s in economics/ Finance / Management	14	Request to kindly also add – Master’s in economics / Finance / Management / PGDM / equivalent	The clause will remain as it is.
52	Section 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	29 & 30	Please provide clarity on whether a project undertaken by the Bidder can be showcased over multiple criteria for the purpose of	Please see item No. 3 above.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
			evaluation.	
53	<p>Section 3.1.4 (b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants.</p> <p>At least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores.</p> <p>(03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores.)</p>	30	Please provide clarity on whether DPRs/Feasibility Studies for multiple projects undertaken within a single larger assignment (such as a Master Plan) will count as multiple projects or a single project for the purpose of evaluation.	<p>The clause will remain as it is</p> <p>Answer to the query is a subject matter for examination of Master Plan along with all DPRs executed therein.</p>
54	<p>Section 3.1.5 Completion Certificate</p> <p>For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c) & (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be considered.</p>	30	For on-going assignments, there is no “minimum fees” specified in clauses 3.1.4 (a), (b), (c) & (d). Kindly clarify.	Please see item No. 8 above.
55	Experience as a Team Leader for managing/ leading minimum 1 Program Management Units (PMUs) Project in government sector and minimum 4 Tourism Consultancy projects with minimum project outlay of Rs. 25 Cr.	31	Kindly consider following changes – Experience as a Team Leader for managing/ leading minimum 1 Program Management Units (PMUs)/ Project Management Consultancy (PMCs) Project in government sector and minimum 4 Tourism Consultancy projects with minimum project outlay of Rs. 25 Cr.	The clause will remain as it is
56	<p>3. Criteria for Evaluation</p> <p>3.1.5. Completion Certificate</p> <p>Completion of assignments should be certified by completion certificates/ auditor certification of receipt of payment of the assignment/ self-attestation by the authorized signatory. For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c)</p>	Pg. 30	For on-going assignments, we request that the Authority to consider Work Orders/ LOIs, since complete fee value would be received only after completion of project.	Please see item No. 8 above.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	& (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be considered			
56	<p>3. Criteria for Evaluation</p> <p>3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long - term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India.</p> <p>Each assignment of more than 12 months duration.</p> <p>(02 marks for each project, maximum Marks 10). (2.5 Marks for each project in Tourism/ Heritage Infrastructure scheme maximum 5 Marks).</p>	Pg. 29	<p>Considering the centrally monitored and importance of the tourism sector PMU in the management of religious/ heritage tourism projects, it is requested that the Authority to revise the criteria to:</p> <p><i>(a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long - term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development, and infrastructure development in the last five years preferably with the Central or State Government in India. Heritage or religious tourism projects will get preference.</i></p> <p><i>Each assignment of more than 12 months duration.</i></p> <p><i>(02 marks for each project in Tourism/ Heritage Infrastructure scheme, maximum Marks 10).</i></p> <p><i>(02 Mark for each project in other sector with maximum of 5 Marks).</i></p>	The clause will remain as it is
57	<p>3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder</p>	Pg. 30	<p>Considering the centrally monitored and importance of the tourism sector PMU in the management of religious/ heritage tourism projects, it is requested that the Authority revise the criteria to:</p> <p><i>(b) Relevant experience in preparing of at</i></p>	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>(b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants.</p> <p>At least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores</p>		<p><i>least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants.</i></p> <p><i>At least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores.</i></p> <p><i>Heritage or religious tourism projects will get preference</i></p>	
58	<p>3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>(c) Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities).</p>	Pg. 30	<p>Considering the centrally monitored and importance of the tourism sector PMU in the management of religious/ heritage tourism projects, it is requested that the Authority revise the criteria to:</p> <p><i>(c) Experience in Infrastructure Projects and DPR monitoring/ evaluation/ sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination/city (including religious/heritage destinations/cities).</i></p> <p><i>Heritage or religious tourism projects will get preference.</i></p>	The clause will remain as it is
59	<p>3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder</p> <p>d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in</p>	Pg. 30	<p>Considering the centrally monitored and importance of the tourism sector PMU in the management of religious/ heritage tourism projects, it is requested that the Authority revise the criteria to:</p>	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	tourism sector engagements within the last 5 years		<i>(d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years. Heritage or religious tourism projects will get preference.</i>	
60	<p>3.4. Combined and Final Evaluation</p> <p>3.4.1. Proposals will finally be ranked according to their combined technical (Tb) and financial (Cb) scores as follows: $Bb = (0.7) * Tb + (03) x (Cmin / Cb * 100)$ Where, Bb = overall combined score of bidder under consideration (calculated up to two decimal points) Tb = Technical score of the bidder under consideration Cb = Financial bid value of the bidder under consideration Cmin = Lowest financial bid value among the financial proposals under consideration</p>	Pg. 34	<p>The Authority is requested to revise the criteria as below: Proposals will finally be ranked according to their combined technical (Tb) and financial (Cb) scores as follows: $Bb = (0.8) * Tb + (02) x (Cmin / Cb * 100)$ Where, Bb = overall combined score of bidder under consideration (calculated up to two decimal points) Tb = Technical score of the bidder under consideration Cb = Financial bid value of the bidder under consideration Cmin = Lowest financial bid value among the financial proposals under consideration</p>	The clause will remain as it is
61	<p>2.3.2. (E) Conditions of Eligibility for Key Personnel</p> <p>(i) Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.</p>	Pg. 12	Authority is requested to provide clarity on exactly how many resources are required to be on payroll of Bidder.	Please refer reply no XXX
62	<p>1.8 Schedule of Selection Process</p> <p>1.8.1 The Authority would endeavor to adhere to the</p>	Pg. 8	Considering detailed and comprehensive sections of document as RFP and	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism						
	following schedule: <table border="1" data-bbox="275 325 860 424"> <thead> <tr> <th data-bbox="275 325 353 357">Sno</th> <th data-bbox="353 325 674 357">Event Description</th> <th data-bbox="674 325 860 357">Date/Days</th> </tr> </thead> <tbody> <tr> <td data-bbox="275 357 353 424">2.</td> <td data-bbox="353 357 674 424">Last date for receiving queries</td> <td data-bbox="674 357 860 424">30.11.2021</td> </tr> </tbody> </table>	Sno	Event Description	Date/Days	2.	Last date for receiving queries	30.11.2021		Agreement. Further to provide sufficient timeline to multidisciplinary teams for responding with queries in respective area of expertise, we request authority to extend the date of submission of queries to 05.12.2021 (one day prior to Pre-Bid conference)	
Sno	Event Description	Date/Days								
2.	Last date for receiving queries	30.11.2021								
63	2.4 Conflict of Interest 2.4.1. A bidder shall not have a conflict of interest that may affect the Selection Process or the Consultancy (the “Conflict of Interest”). Any bidder found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the Authority shall take action as per bid security declaration	Pg. 15	In order to comply with the industry practice, we request for modification of the clause to: <i>The engagement team shall not have a conflict of interest that may affect the Selection Process or the Consultancy (the “Conflict of Interest”). Any bidder found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the Authority shall take action as per bid security declaration</i>	The clause will remain as it is						
64	2.4 Conflict of Interest 2.4.2. The Authority requires that the Consultant provides professional, objective, and impartial advice and at all times hold the Authority’s interests paramount, avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The Consultant shall not accept or engage in any assignment that would be in conflict with its prior or current obligations to other clients, or that may place it in a position of not being able to carry out the assignment in the best interests of the Authority.	Pg. 15	In order to comply with the industry practice, we request for modification of the clause to: <i>The Authority requires that the Consultant provides professional, objective, and impartial advice and at all times hold the Authority’s interest’s paramount, avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The engagement team shall not accept or engage in any assignment that would be in conflict with its current obligations to other clients, or that may place it in a position of not being able to carry out the assignment in the best</i>	The clause will remain as it is						

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
65	<p>2.4 Conflict of Interest</p> <p>2.4.3. In the event that the Consultant, its Associates or affiliates are auditors or financial advisers to any of the bidders for the Project, they shall make a disclosure to the Authority as soon as any potential conflict comes to their notice but in no case later than 7 (seven) days from the opening of the RFP applications for the Project and any breach of this obligation of disclosure shall be construed as Conflict of Interest.</p> <p>The Authority shall, upon being notified by the Consultant under this Clause, decide whether it wishes to terminate this Consultancy or otherwise, and convey its decision to the Consultant within a period not exceeding 15 (fifteen) days. [Refer Schedule 2 for guidance note]</p>	Pg. 15	<p><i>interests of the Authority.</i></p> <p>In order to comply with the industry practice, we request for modification of the clause to:</p> <p><i>In the event that the engagement team, its Associates in India or affiliates in India are auditors or financial advisers to any of the bidders for the Project, they shall make a disclosure to the Authority as soon as any potential conflict comes to their notice but in no case later than 7 (seven) days from the opening of the RFP applications for the Project and any breach of this obligation of disclosure shall be construed as Conflict of Interest.</i></p> <p><i>The Authority shall, upon being notified by the Consultant under this Clause, decide whether it wishes to terminate this Consultancy or otherwise, and convey its decision to the Consultant within a period not exceeding 15 (fifteen) days. [Refer Schedule 2 for guidance note]</i></p>	The clause will remain as it is
66	<p>Schedule-2: Guidance Note on Conflict of Interest</p> <p>Consultants should be deemed to be in a conflict-of-interest situation if it can be reasonably concluded that their position in a business or their personal interest could improperly influence their judgment in the exercise of their duties. The process for selection of consultants should avoid both actual and perceived conflict of interest.</p>	Pg. 41	<p>In order to comply with the industry practice, we would like to request for modification of the clause to:</p> <p><i>Engagement team should be deemed to be in a conflict of interest situation if it can be reasonably concluded that their position in a business or their personal interest could improperly influence their judgment in the exercise of their duties. The process for selection of consultants should avoid both actual and perceived conflict of interest.</i></p>	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
67	<p>Schedule-2: Guidance Note on Conflict of Interest Conflict of interest may arise between the Authority and a consultant or between consultants and present or future concessionaries/ contractors. Some of the situations that would involve conflict of interest are identified below:</p> <p>(a). Authority and consultants: (i). Potential consultant should not be privy to information from the Authority which is not available to others. (ii). Potential consultant should not have defined the project when earlier working for the Authority. (iii). Potential consultant should not have recently worked for the Authority overseeing the project. (b). Consultants and concessionaires/contractors: (i). No consultant should have an ownership interest or a continuing business interest or an on-going relationship with a potential concessionaire/ contractor save and except relationships restricted to project-specific and short-term assignments. (ii). No consultant should be involved in owning or operating entities resulting from the project. (iii). No consultant should bid for works arising from the project.</p>	Pg. 41	<p>In order to comply with the industry practice, we would like to request for modification of the clause to: <i>Conflict of interest may arise between the Authority and engagement team or between engagement team and present or future concessionaries/ contractors. Some of the situations that would involve conflict of interest are identified below:</i></p> <p>(a). Engagement team: (i). <i>Potential consultant should not be privy to information from the Authority which is not available to others.</i> (ii). <i>Potential consultant should not have defined the project when earlier working for the Authority.</i> (iii). <i>Potential consultant should not have recently worked for the Authority overseeing the project.</i> (b). Engagement team and concessionaires/ contractors: (i). <i>No consultant should have an ownership interest or a continuing business interest or an on-going relationship with a potential concessionaire/ contractor save and except relationships restricted to project-specific and short-term assignments.</i> (ii). <i>No consultant should be involved in owning or operating entities resulting from the project.</i> (iii). <i>No consultant should bid for works arising from the project.</i></p>	The clause will remain as it is
68	3.2 Conflict of Interest	Pg. 14	In order to comply with the industry	

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>Form of Agreement</p> <p>3.2.2. Consultant and Affiliates not to be otherwise interested in the Project</p> <p>The Consultant agrees that, during the term of this Agreement and after its termination, the Consultant or any Associate thereof and any entity affiliated with the Consultant, shall be disqualified from providing goods, works, services, loans or equity for any project resulting from or closely related to the Services and any breach of this obligation shall amount to a Conflict of Interest; provided that the restriction herein shall not apply after a period of five years from the completion of this assignment or to consulting assignments granted by banks/ lenders at any time; provided further that this restriction shall not apply to consultancy/ advisory services provided to the Authority in continuation of this Consultancy or to any subsequent consultancy/ advisory services provided to the Authority in accordance with the rules of the Authority. For the avoidance of doubt, an entity affiliated with the Consultant shall include a partner in the Consultant's firm or a person who holds more than 5% (five per cent) of the subscribed and paid up share capital of the Consultant, as the case may be, and any Associate thereof.</p>		<p>practice, we would like to request for modification of the clause to:</p> <p><i>Engagement team and Affiliates in India not to be otherwise interested in the Project</i></p> <p><i>The Consultant agrees that, during the term of this Agreement and after its termination, the Engagement team or any Associates in India thereof and any entity in India affiliated with the Consultant, shall be disqualified from providing goods, works, services, loans or equity for any project resulting from or closely related to the Services and any breach of this obligation shall amount to a Conflict of Interest; provided that the restriction herein shall not apply after a period of five years from the completion of this assignment or to consulting assignments granted by banks/ lenders at any time; provided further that this restriction shall not apply to consultancy/ advisory services provided to the Authority in continuation of this Consultancy or to any subsequent consultancy/ advisory services provided to the Authority in accordance with the rules of the Authority. For the avoidance of doubt, an entity affiliated with the Consultant shall include a partner in the Consultant's firm or a person who holds more than 5% (five per cent) of the subscribed and paid up share capital of the Consultant, as the case may be, and any Associate thereof.</i></p>	<p>The clause will remain as it is</p>

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
69	<p>Form of Agreement 3.2 Conflict of Interest 3.2.3. Prohibition of conflicting activities Neither the Consultant nor the Personnel shall engage, either directly or indirectly, in any of the following activities: (a). during the term of this Agreement, any business or professional activities which would conflict with the activities assigned to them under this Agreement; (b). after the termination of this Agreement, such other activities as may be specified in the Agreement; or (c). at any time, such other activities as have been specified in the RFP as Conflict of Interest.</p>	Pg. 14	<p>In order to comply with the industry practice, we would like to request for modification of the clause to:</p> <p><i>Prohibition of conflicting activities</i> <i>The Engagement team shall not engage, either directly or indirectly, in any of the following activities:</i></p> <p><i>(a). during the term of this Agreement, any business or professional activities which would conflict with the activities assigned to them under this Agreement.</i></p> <p>We would like to seek definition of the term- “business or professional activities” mentioned in the above clause.</p>	The clause will remain as it is
70	<p>MISCELLANEOUS 5.1.4. Information Submitted 5.1.4 All documents and other information supplied by the Authority or submitted by an Bidder shall remain or become, as the case may be, the property of the Authority. The Authority will not return any submissions made hereunder. Bidders are required to treat all such documents and information as strictly confidential.</p>	Pg. 37	<p>In order to comply with industry practice, request Authority that <i>“We shall be allowed to retain sufficient documentation as part of our professional records to support and evidence the work performed by us. Such retention shall be subject to obligations of confidentiality mentioned herein”.</i></p>	The Clause will remain the same.
71	<p>Form of Agreement 9.4 Arbitration 9.4.1. Any Dispute which is not resolved amicably by conciliation, as provided in Clause 9.3, shall be finally decided by reference to arbitration by an Arbitral Tribunal appointed in accordance with Clause 9.4.2. Such arbitration shall be held in accordance with the Rules of Arbitration of the International Centre for Alternative Dispute Resolution, New Delhi (the</p>	Pg. 26	<p>In order to comply with the industry practice, we would like to request for modification of the clause to: <i>Any Dispute which is not resolved amicably by conciliation, as provided in Clause 9.3, shall be finally decided by reference to arbitration by an Arbitral Tribunal appointed in accordance with Clause 9.4.2. Such arbitration shall be held in</i></p>	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>“Rules”), or such other rules as may be mutually agreed by the Parties, and shall be subject to the provisions of the Arbitration and Conciliation Act,1996. The place of such arbitration shall be the capital of the State where the Authority has its headquarters, and the language of arbitration proceedings shall be English.</p>		<p><i>accordance with the Rules of Arbitration of the International Centre for Alternative Dispute Resolution, New Delhi (the “Rules”), or such other rules as may be mutually agreed by the Parties, and shall be subject to the provisions of the Arbitration and Conciliation Act,1996 including subsequent modifications thereto. The place of such arbitration shall be the capital of the State where the Authority has its headquarters and the language of arbitration proceedings shall be English.</i></p>	
72	-	-	<p>We request the Authority to clarify “whether the word ‘Directors’ refers to Board of Directors or Directors by designation or both.”</p>	<p>Director of the bidder means the Director as defined under Companies or other relevant law under which the bidder is registered.</p>
73	<p>Form of Agreement 9.4 Arbitration 9.4.2. There shall be a sole arbitrator whose appointment or an Arbitral Tribunal of three arbitrators, of whom each Party shall select one, and the third arbitrator shall be appointed by the two arbitrators so selected, and in the event of disagreement between the two arbitrators, the appointment shall be made in accordance with the Rules.</p>	Pg. 26	<p>We request that the provision of appointment of sole arbitrator by mutual consent of both the parties should be included in the clause.</p>	<p>The clause will remain as it is</p>
74	<p>Form of Agreement 9.4 Arbitration 9.4.4. The Consultant and the Authority agree that an Award may be enforced against the Consultant and/or</p>	Pg. 27	<p>In order to comply with the industry practice, we would like to request for deletion of the clause.</p>	<p>The clause will remain as it is</p>

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	the Authority, as the case may be, and their respective assets wherever situated.			
75	Proposal Due Date or PDD	8	Please allow at least 15 working days (3 weeks) from responses to queries for submission of competitive bids	The clause will remain as it is
76	Clause no. 2.2 Consortium of firms Consortium/ JV is not allowed under the assignment	11	The depth of expertise and nature of multi-disciplinary team requirement desired in this project, without a JV/consortium will leave only a bare minimum competition in the market to bid for the project, which may be unfair competition. Request you to allow JV / Consortium participation for the bid proposal.	The clause will remain as it is
77	Clause no. 2.2 Consortium of firms Consortium/ JV is not allowed under the assignment Clause No. 2.25.1 Discussion The Authority may also declare the Selected Bidder (including all members in case of consortium) as unfit/blacklisted for future bidding. APPENDIX-I: TECHNICAL PROPOSAL Point 8 I/We declare that we/any member of the consortium, are/is not a Member of a/any other Consortium applying for Selection as a Consultant.	11, 27 & 45	There is a contradiction in 3 clauses. Request you to please provide clarity on the same	Given that the Consortium is not allowed, the RfP may be treated as modified up to this effect.
78	Clause no. 2.3.2(E) (i) Conditions of Eligibility for Key Personnel Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.	12	We understand any 2 of the 6 proposed positions have to fulfil these criteria. Please confirm.	The clause will remain as it is.
79	Clause no. 2.3.2(E) (ii) Minimum Qualification and Experience of Key Personnel 1. Team Leader	13	We request you to please modify as below: Experience of undertaking feasibility studies, DPRs of projects in Tourism	The clause will remain as it is.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	Experience of undertaking feasibility studies, DPRs of projects in Tourism Infrastructure sector.		Infrastructure and Urban Infrastructure sector	
80	Clause no. 2.3.2(E) (ii) Minimum Qualification and Experience of Key Personnel 7. Conservation Architect*1 Master's Degree in Conservation Architect Minimum 6 years' Experience in conservation projects, Experience of undertaking/ evaluating feasibility studies, DPRs/ Master Plans for conservation.	14	We request you to please modify as below: Master's Degree in Architecture or Masters in Urban Planning	Please see item No. 39 above.
81	2.3.3. Certificate regarding total revenue from consultancy assignment The Bidder shall enclose with its Proposal, certificate(s) from its Statutory Auditors\$ stating its total revenues from consultancy assignments during each of the past three financial years and the fee received in respect of each of the Eligible Assignments specified in the Proposal . In the event that the Bidder does not have a statutory auditor, it shall provide the requisite certificate(s) from the firm of Chartered Accountants that ordinarily audits the annual accounts of the Bidder.	14	We are a large firm and have many ongoing/ completed assignments which may be eligible for the proposal. It will be difficult to identify all projects and provide revenue certificate at a project level. Since the minimum eligibility requirement is "The Bidder shall have minimum average annual revenue of Rs. 100 crores (Rupees Hundred Crore) from consultancy assignments during each of the last three financial years", we request you to consider the following modification: "The Bidder shall enclose with its Proposal, certificate(s) from its Statutory Auditors\$ stating its total revenues from consultancy services during each of the past three financial years. In the event that the Bidder does not have a statutory auditor, it shall provide the requisite certificate(s) from the firm of Chartered Accountants that ordinarily audits the annual accounts of the Bidder.	The clause will remain as it is.
82	2.3.4. Power of Attorney The Bidder should submit a Power of Attorney as per	15 & 20	We request you to consider Board Resolution as a proof for Authorized	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<p>the format at Form - 4 of Appendix- I; provided, however, that such Power of Attorney would not be required if the bid submission is signed by a Partner or Director (on the Board of Directors) of the Bidder.</p> <p>2.14.3. A copy of the Power of Attorney certified under the hands of a partner or director of the Bidder and notarized by a notary public in the form specified in Appendix-I (Form-4) shall be uploaded along with the Proposal.</p>		Signatory	
83	<p>2.3.6. Past performance of the Bidder A Bidder or its Associate in India should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder or its Associate in India, nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Bidder or its Associate in India.</p>	15	<p>While to the best of our knowledge, we have not failed to perform on any contracts/ being imposed a penalty for non-performance. Due to the size of the organization and quantum of contracts under implementation, the same cannot be certified.</p> <p>Please remove this clause.</p>	The clause will remain as it is.
84	<p>2.11.1. Bidders requiring any clarification on the RFP may send their queries to the Authority in writing by e-mail before the date mentioned in the Schedule of Selection Process at Clause 1.8 with subject titled:</p>	18	Please allow the consultants to submit more queries, if any, after the receipt of responses to queries	The clause will remain as it is
85	<p>Clause no 7.3.2 Penalty for deficiency in Services Seek replacement of personnel</p>	25 of 34 of form of agreement	We request you to kindly specify the allowable limit for change in key professionals. Given the long tenure of the contract, there may be valid reasons for change in key professionals due to health, resignation etc. and hence would request to remove penalty clause for replacement of personnel, post approval by the client.	Please see item No. 44 above.
86	<p>Clause no 3.12- The scoring criteria Proposed Approach & Methodology (Conceptual clarity/ Understanding of the context / Approach to the</p>	29	Requesting you to give bifurcation of 20 marks	The clause will remain as it is. This is a matter of examination by the authority.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	Project / Work Plan & Methodology/ Proposal Presentation)- 20 Marks			
87	Clause no -3.1.3 Eligible Assignments for Evaluation of Bidder's Experience Consultancy assignments implemented (ongoing/ completed) in the last 5 (five) years preceding the Proposal Due Date (PDD), shall be deemed as eligible assignments (the "Eligible Assignments"). This shall be applicable for 3.1.4 (a), (b), (c) and (d)	29	Request you to please consider the below modifications to the clause: Consultancy assignments implemented (ongoing/ completed) in the last 10 (Ten) years preceding the Proposal Due Date (PDD), shall be deemed as eligible assignments (the "Eligible Assignments"). This shall be applicable for 3.1.4 (a), (b), (c) and (d).	The clause will remain as it is.
88	Clause 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	29	We understand infrastructure is defined as per the Harmonized Master List of Infrastructure Sub-sectors. Request to please confirm.	The clause will remain as it is. The RFP is quite clear in this regard.
89	Clause 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	29	We understand projects can be repeated across categories. Please confirm	Please see the item No. 43 above.
90	Clause 3.1.4 Evaluation Criteria for Relevant Experience of the Lead Bidder	29	We understand the scoring of projects will also consider the assignments shown for minimum eligibility. Please confirm.	Assignments proposed in eligibility criteria will be considered for evaluation / scoring.
91	Clause no 3.1.4 (a) - Relevant experience criteria Experience in handling scheme/s or undertaking projects pertaining to Project Management of long – term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India. Each assignment of more than 12 months duration (02 marks for each project, maximum Marks 10). (2.5 Marks for each project in Tourism/ Heritage Infrastructure scheme maximum 5 Marks).	29-30	Request you to please consider the below modifications and additions to the clause: Experience in handling scheme/s or undertaking projects pertaining to Project Management of long – term nature (6 months) , implementation framework, monitoring etc. in Tourism / hospitality industry / urban development / infrastructure development in the last 10 years preferably with the Central or State Government in India 2.5 Marks for each project in Tourism/ Urban development and Infrastructure/ Heritage infrastructure scheme maximum	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
			5 marks.	
92	Clause no 3.1.4 (a) - Relevant experience criteria Experience in handling scheme/s or undertaking projects pertaining to Project Management of long – term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development, and infrastructure development in the last five years preferably with the Central or State Government in India. Each assignment of more than 12 months duration (02 marks for each project, maximum Marks 10). (2.5 Marks for each project in Tourism/ Heritage Infrastructure scheme maximum 5 Marks).	29-30	How will PMU assignments which include implementation support for infrastructure projects, including tourism projects, be evaluated?	The clause will remain as it is which is clear.
93	Clause no 3.1.4 (b) - Relevant experience criteria Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants	30	Request you to please consider the below modifications and additions to the clause “Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 10 years in Tourism sector/ Urban Infrastructure , as consultants.”	The clause will remain as it is.
94	Clause no 3.1.4 (b) - Relevant experience criteria Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants	30	We understand multiple products done under one contract (For instance - a PMU/ retainer engagement) will be considered as separate assignments. Please confirm	Please see item No. 53 above.
95	Clause no 3.1.4 (b) - Relevant experience criteria (03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks).	30	Since we work on many retainer/ PMU assignments, the details of all projects are not generally mentioned in the contract/ work order. We request you to consider self-certification as a proof for the project cost. Where available, we will support the same with certifications from client/ documents available on public domain.	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
96	Clause no 3.1.4 (b) - Relevant experience criteria (03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks).	30	In certain cases, the project name/ cost may be confidential. In such a case, please allow us to self-certify a brief description (instead of the actual name) and the indicative cost (For instance – More than INR 30 cr) instead of the exact cost.	The clause will remain as it is
97	Clause no 3.1.4 (c) - Relevant experience criteria Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities).	30	Request you to please modify as: Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure development for improving tourism/ trade/ urban infrastructure/ transport infrastructure	The clause will remain as it is
98	Clause no 3.1.4 (c) - Relevant experience criteria Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities).	30	Since many such assignments are retainer/ PMU projects, we understand each DPR evaluated/ monitored/ sanctioned as a part of the larger PMU engagement will be considered separately for evaluation. Please confirm	Please see item 53 above.
99	Clause no 3.1.4 (c) - Relevant experience criteria Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities).	30	Since we work on many retainer/ PMU assignments, the details of all projects are not generally mentioned in the contract/ work order. We request you to consider self-certification as a proof for the project cost. Where available, we will support the same with certifications from client/ documents available on public domain.	The clause will remain as it is
100	Clause no 3.1.4 (c) - Relevant experience criteria Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate	30	In certain cases, the project name/ cost may be confidential. In such a case, please allow us to self-certify a brief description (instead	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	consultant's capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities).		of the actual name) and the indicative cost (For instance – More than INR 30 cr) instead of the exact cost.	
101	Clause no 3.1.4 (d) - Relevant experience criteria Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years. Central Government Projects 2.5 marks and State Government projects 2 marks each with MM 10	30	Request you to please consider the below modifications and additions to the clause: Experiences in providing Tourism / Urban/ Industrial Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in sector engagements within the last 10 years.	The clause will remain as it is
102	Clause no 3.1.4 (d) - Relevant experience criteria Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years. Central Government Projects 2.5 marks and State Government projects 2 marks each with MM 10	30	We have work on many strategic assignments with multilateral development agencies and international governments. We request you to revise the evaluation criteria so as to consider these engagements as well. The Authority may consider the following evaluation criteria: Central Government Projects/ International Government Projects 2.5 marks and State Government projects/ Multilateral Development Agency projects 2 marks each with MM 10	The clause will remain as it is
103	3.1.5. Completion Certificate Completion of assignments should be certified by completion certificates/ auditor certification of receipt of payment of the assignment/ self-attestation by the authorized signatory. For on-going assignments self-attestation by authorized signatory is required with minimum fee as specified in clauses 3.1.4 (a), (b), (c) & (d) should be received by the Bidder and certified by Statutory Auditor/Authorized Signatory shall be	30	The statutory auditor can only certify the payment received by the consultant and not the project capex. Since the clauses 3.1.4 (a), (b), (c) & (d) do not mention a minimum fee criterion but a minimum capex, we request you to remove this clause.	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	considered.			
104	Clause no 3.1.6-1 Evaluation Criteria for Consultant's Team leader: Experience as a Team Leader for managing/ leading minimum 1 Program Management Units (PMUs) Project in government sector and minimum 4 Tourism Consultancy projects with minimum project outlay of Rs. 25 Cr	31	Request to Modify as: Experience as a Team Leader for managing/ leading minimum 1 Program Management Units (PMUs) Project in government sector and minimum 4 Tourism / Urban/ IT Infrastructure Consultancy projects with minimum project outlay of Rs. 25 Cr	The clause will remain as it is
105	Clause no 3.1.6-2 Evaluation Criteria for Consultant's Team Urban Planner: Experience of undertaking/ evaluating feasibility studies, DPRs/ Tourism Master Plans of projects only in Tourism Infrastructure sector.	31	Request to Modify as: Experience of undertaking/ evaluating feasibility studies, DPRs/ Tourism Master/Religious Plans of projects only in Tourism/ Heritage/ Religious/ Infrastructure sector.	The clause will remain as it is
106	Clause no 3.1.6-3 Evaluation Criteria for Consultant's Team Civil Engineer: Experience of undertaking/ evaluating feasibility studies, DPRs/ Tourism Master Plans of projects only in Tourism Infrastructure sector.	32	Request to Modify as: Experience of undertaking/ evaluating feasibility studies, DPRs/ Master Plans of projects in Tourism/ Urban/ Industrial/ Smart cities/ Infrastructure sector.	The clause will remain as it is
107	Clause no 3.1.6-4 Evaluation Criteria for Consultant's Team Finance Expert: Minimum 5 years of experience in Financial Management, Project Structuring (1 mark + .5 mark for each of additional year of experience - maximum 2 marks)	33	Request to Modify as: Minimum 3 years of experience in Financial Management, Project Structuring (1 mark + .5 mark for each of additional year of experience - maximum 2 marks)	The clause will remain as it is
108	Clause No. 3.4 Combined and Final Evaluation Proposals will finally be ranked according to their combined technical (Tb) and financial (Cb) scores as follows: $Bb = (0.7) * Tb + (03) x (Cmin / Cb * 100)$	34	Considering the technical nature of the project and depth of expertise require to successfully perform the project. We request the client to modify the selection of consultant with QCBS criteria as mentioned below: - Taking of technical proposal as 80% weighted and financial proposal 20%	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
			weighted. (80:20)	
109	3 Consultant's office to be in Delhi/ NCR The Consultant shall have an office in Delhi/NCR, for efficient and coordinated performance of its Services. All the Key Personnel shall be deployed at this office during the period of the assignment. The authorized officials of the Authority may visit the Consultant's Office or field locations any time during office hours for inspection and interaction with the Consultant's Personnel.	40	We understand the consultants can work out of their own office(s) in NCR and need not sit out of the client office. Please confirm.	Please see item No. 9 above.
110	6. I/We certify that in the last five years, we or any of our Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.	44	While to the best of our knowledge, we have not failed to perform on any contracts/ being imposed a penalty for non-performance. Due to the size of the organization and quantum of contracts under implementation, the same cannot be certified. Please remove this clause.	The clause will remain as it is
111	11. I/We further certify that no investigation by a regulatory authority is pending either against us or against our Associates in India or against our CEO or any of our Directors / Managers / employees.	45	We are a large organization with a large workforce. Hence, the same cannot be certified. We request you to remove this clause	The clause will remain as it is
112	APPENDIX-I, Form-2: Particulars of the Bidder Has the Bidder been penalized by any organization for poor quality of work or breach of contract in the last five years?	47	As indicated earlier, this cannot be certified due to the sheer size of the organization. Request you to remove this clause.	The clause will remain as it is
113	APPENDIX-I, Form-2: Particulars of the Bidder Has the Bidder been blacklisted by any Government department/Public Sector Undertaking in the last five years? Yes/No Note: If answer to any of the questions at (ii) to (v) is yes, the Bidder is not eligible for this consultancy	48	Request you to modify the clause as mentioned below: - Has the Bidder been blacklisted by any Government department/Public Sector Undertaking in the last five years and the blacklisting subsists as on the Proposal Due Date?	The clause will remain as it is

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	assignment.		Yes/No	
114	APPENDIX I, Form-6: Abstract of Eligible Assignments of the Bidder#	52	<p>The statutory auditor can only certify the fees received by the consultant and not the project fee. Also, if we will be allowed to show individual projects under a larger retainer/PMU engagement, the same will not be certified by the auditor.</p> <p>Since, the engagement value is not required for evaluation, we request you to remove the requirement of an auditor certificate.</p> <p>The projects will be supported by work orders/ completion certificates/ report snapshots/ self certification etc.</p>	The clause will remain as it is
115	APPENDIX II, Form-2: FINANCIAL PROPOSAL FOR THE ASSIGNMENT (Lump Sum)	61	Please clarify how will the cost of “Conservation Architect” be evaluated?	Please see item No. 39 above.
116	No Clause There is no restriction on the usage of deliverable. No third party disclaimers in the RFP.	No Page No.	<p>We will be providing services and deliverables to you under the contract. We accept no liability to anyone, other than you, in connection with our services, unless otherwise agreed by us in writing. You agree to reimburse us for any liability (including legal costs) that we incur in connection with any claim by anyone else in relation to the services.</p> <p>Please confirm our understanding is correct.</p>	This is an item of discussion at the time of award of work.
117	No Clause Deployment of Resources- Covid 19 Crisis	No Page No.	If there are any circumstances that reasonably restricts travel or physical presence of our personnel at your office / location, then without prejudice to your payment obligations, you shall allow such personnel to work from home or other remote location till the time such reasonable restrictions exist. Any delay / default in performing our obligations arising from	This is an item of discussion at the time of award of work.

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			such restrictions, shall not be attributable to us and shall not be considered a breach of contract on our part and no consequent damages / penalties etc. arising therefrom would be imposed on us under the Contract.	
118	3.5. Insurance to be taken out by the Consultant	81	We maintain insurance policies at a firm level to cover all engagements being undertaken by the firm. We understand the same would suffice and the consultant would not be required to take project specific insurance policies. Please confirm.	Please see item No. 34 above.
119	4.2.4. If additional work is required beyond the scope of the Services specified in the Terms of Reference, the estimated periods of engagement of Personnel, set forth in the Annexes of the Agreement may be increased by agreement in writing between the Authority and the Consultant, provided that any such increase shall not, except as otherwise agreed, cause payments under this Agreement to exceed the Agreement Value set forth in Clause 6.1.2.	84	As the proposal is for 24 months, we understand any increase in the project tenure will lead to increase in the project value (including the increment of 10%). Request you to revise this clause accordingly.	This is an item of mutual discussion and agreement at the time of extension of the contract period.
120	Annex 5: Payment Schedule Individual invoices raised by the consultant will be examined by the authority usually on quarterly basis and after following the due Government procedures and approvals, payment shall be released	95	As the invoices would be submitted on a monthly basis, the Authority is requested to release the payments within 30 days of submission of invoices.	This a matter of mutual discussion at the time of award of work.
121	2. Instruction to Bidders, Clause 2.2, Consortium of firms Consortium/ JV is not allowed under the assignment.	Page no. 11	We request the Tender Inviting Authority to kindly allow Joint Venture and associate partners to jointly bid for this prestigious assignment.	The clause will remain as it is.
122	2. Instruction to Bidders, Clause 2.3.2, (C) Financial Capacity The Bidder shall have minimum average annual revenue of Rs. 100 crores (Rupees Hundred Crore)	Page no. 12	The Tender Inviting Authority is hereby requested to kindly amend the adjacent clause as below:	The clause will remain as it is.

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	from consultancy assignments during each of the last three financial years (i.e. 2017-18, 2018-19, 2019-20) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the bidder for providing advisory or consultancy services to its clients.		The Bidder shall have minimum average annual revenue of Rs. 50 crores (Rupees Fifty Crore) from consultancy assignments during each of the last three financial years (i.e. 2017-18, 2018-19, 2019-20) preceding the PDD. For the avoidance of doubt, professional fees hereunder refer to fees received by the bidder for providing advisory or consultancy services to its clients.	
123	2. Instruction to Bidders, Clause 2.3.2, (E) (i), (E) Conditions of Eligibility for Key Personnel (i) Minimum one year on the Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.	Page no. 12.	The Tender Inviting Authority is hereby requested to kindly amend the adjacent clause as below: (i) Team Leader on Payroll of Bidder At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder before the date of PDD.	The clause will remain as it is.
124	General		The Client is requested to kindly extend the Project Due Date at least by 2 weeks post publishing of replies to pre bid queries.	The clause will remain as it is
125	General		We request the Tender Inviting Authority to kindly provide the VC Link for online pre-bid meeting.	Links were sent to all interested firms who responded by the email.
126	Clause 2.2. Consortium of firms Consortium/ JV is not allowed under the assignment.	Page 11	We request you to kindly allow Joint Venter and consider combined Technical and Financial Capability of consortium. Kindly consider	The clause will remain as it is
127	Clause 2.3.2 - (C) Financial Capacity The Bidder shall have minimum average annual revenue of Rs. 100 crores (Rupees Hundred Crore)	Page 12	We request you to kindly reduce the Average Annual Turnover to Rs. 70 crore from consultancy assignments for last 3	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	from consultancy assignments during each of the last three financial years (i.e. 2017-18, 2018-19, 2019-20) preceding the PDD.		years. Kindly consider	
128	<p>2.3.2.(E) Conditions of Eligibility for Key Personnel</p> <p>(i) Minimum one year on the Payroll of Bidder</p> <p>At least Team Leader and one more senior Key Personnel part of the Core Team (as specified in clause 2.3.2 (D) proposed for the assignment shall be on the pay roll of the Bidder for a period of minimum 1 year on the date of PDD.</p>	Page 12	Kindly relax the requirement for Key Personnel to be full time employees of the bidder. This will help the bidders to identify the best and most cost-effective resource which ensure quality delivery on the job	The clause will remain as it is
129	<p>2.3.2 (E) Conditions of Eligibility for Key Personnel</p> <p>(ii) Minimum Qualification and Experience of Key Personnel</p> <p>1. Team leader</p> <ul style="list-style-type: none"> • Master’s degree in Architecture/ Planning/ Engineering/ Infrastructure/ Management or equivalent • Must have led at least one PMU project of long-term nature for more than 12 months as a team leader. • Minimum 10 years’ experience in development of / handling of /consultancy for large-scale projects and management of large interdisciplinary teams. • Experience of managing/leading minimum 1 Program Management Units (PMUs) in Tourism/Infrastructure sector Project in government sector. • <i>Experience of undertaking feasibility studies, DPRs of projects in Tourism Infrastructure sector.</i> 	Page 12-13	<p>(ii) Minimum Qualification and Experience of Key Personnel</p> <p>Personnel</p> <p>Kindly consider</p> <p>1. Team leader</p> <ul style="list-style-type: none"> • Master’s degree in Architecture/ Planning/ Engineering/ Infrastructure/ Management or equivalent • Must have led at least one PMU project of long-term nature for more than 12 months as a team leader. • Minimum 10 years’ experience in development of / handling of /consultancy for large-scale projects and management of large interdisciplinary teams. • Experience of managing/leading minimum 1 Program Management Units (PMUs) in Tourism/Infrastructure sector Project in government sector. • <i>Experience of undertaking feasibility studies, DPRs of projects in Tourism / Infrastructure sector.</i> 	The clause will remain as it is

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
130	<p>2.3.2 (E) Conditions of Eligibility for Key Personnel (ii) Minimum Qualification and Experience of Key Personnel 5. Conservation Architect</p> <ul style="list-style-type: none"> • Master’s Degree in Conservation Architect • Minimum 6 years’ Experience in conservation projects, • Experience of undertaking/ evaluating feasibility studies, DPRs/ Master Plans for conservation 	Page 14	<p>Kindly consider 5. Conservation Architect</p> <ul style="list-style-type: none"> • <i>Master’s Degree in Conservation Architect/ Planning /Architecture</i> • Minimum 6 years’ Experience in conservation projects, • Experience of undertaking/ evaluating feasibility studies, DPRs/ Master Plans for conservation <p><i>Please clarify if CV for this position is to be provided at the time of proposal submission. No Marks are allotted to this CV</i></p>	Please see item No. 39.
131	<p>2.3.2 (E) Conditions of Eligibility for Key Personnel (ii) Minimum Qualification and Experience of Key Personnel 6. MIS Expert</p> <ul style="list-style-type: none"> • B.Tech or equivalent • Minimum 3 years’ experience of working for at least two relevant projects in the project monitoring and management. 	Page 14	<p>Kindly change the qualification criteria as: MBA or equivalent</p> <ul style="list-style-type: none"> • Minimum 3 years’ experience of working for at least two relevant projects in the project monitoring and management. 	The clause will remain as it is
132	<p>3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder (a) Experience in handling scheme/s or undertaking projects pertaining to Project Management of long-term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development and infrastructure development in the last five years preferably with the Central or State Government in India Each assignment of more than 12 months duration (02 marks for each project, maximum Marks 10). (2.5 Marks for each project in Tourism/ Heritage</p>	Page 29	<p>Kindly allow experience in handling scheme/s or undertaking projects pertaining to Project Management of long-term nature (more than 12 months), implementation framework, monitoring etc. in Tourism, hospitality industry, urban development, and infrastructure development <i>in the last TEN years preferably with the Central or State Government in India/ Abroad.</i></p> <p>Further, in the marking criteria it is mentioned that 2.5 marks will be given for</p>	The clause will remain as it is except that the clause “Lead Bidder” will be changed to “Bidder”.

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	Infrastructure scheme maximum 5 Marks).		each tourism projects. When the requirement is including Infrastructure projects also then marking criteria cannot be restricted to tourism projects alone. We request you to modify the same as well.	
133	3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder. (b) Relevant experience in preparing of at least 10 (ten) Detailed Project Report (DPRs) / Feasibility Studies in the last 5 years in Tourism sector, as consultants. At least 2 DPRs/ Feasibility Studies should be for the projects having minimum cost of INR 30 crores. (03 marks for each DPR/ Feasibility Studies of projects with the cost INR 30 crores and above with 01 mark for each DPR/ Feasibility Studies of projects with cost INR 10 crores to INR 29.99 crores. Maximum 15 marks).		We request you to modify the same as follows - <i>Relevant experience of preparing DPR/feasibility studies of at least 10 Projects in last 10 years in Tourism/Urban / Infrastructure Sector.</i>	The clause will remain as it is except that the clause “Lead Bidder” will be changed to “Bidder”.
134	3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder (c) Experience in Infrastructure Projects and DPR monitoring / evaluation / sanction that demonstrate consultant’s capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities). 2 marks for each DPR of projects with the cost of Rs. 30 Cr or above with .25 marks each for additional 10 Cr in DPR costs. 01 marks for each DPR of project with the cost of Rs.	Page 30	We request you to modify the same as - Experience in Infrastructure Projects and DPR monitoring and evaluation / sanction that demonstrate consultant’s capacity to undertake carrying capacity & gap assessment studies pertinent to infrastructure, sustainable (ecological and social) development at a tourism destination / city (including religious / heritage destinations / cities/ Infrastructure Projects	The clause will remain as it is except that the clause “Lead Bidder” will be changed to “Bidder”.

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	20 crores. DPRS of the cost of less than 20 cores will not be considered (MM-10)			
135	3.1.4. Evaluation Criteria for Relevant Experience of the Lead Bidder (d) Experiences in providing Tourism Advisory Services for Policy, Infrastructure, Master Planning, Development/ marketing Strategy/ Road Map in tourism sector engagements within the last 5 years. Central Government Projects 2.5 marks and State Government projects 2 marks each with MM 10.	Page 30	Kindly allow experience in Infrastructure advisory projects and extend the period from 5 years to 10 years. Also, please consider International projects	The clause will remain as it is except that the clause "Lead Bidder" will be changed to "Bidder".
136	General		Kindly clarify if office space, associated facilities (printing, etc.) will be provided by the client or Consultant will have to manage it of their own.	Please see item No. 9 above.
137	General		Kindly clarify if any travel cost related to the project will be provided by the client or the consultant has to manage it of their own.	Please see item No. 16 above.
138	<i>Instructions to bidders, 2.2 Consortium of Firms Consortium/ JV is not allowed under the assignment.</i>		<i>For fostering healthy competition and better outcomes for the assignment based on sound credentials of bidders jointly meeting the required technical and financial criteria, JV or Consortium arrangement should be allowed.</i> <i>Modification Requested: We request you to kindly allow the applicants participation in the form of a Consortium or JV.</i>	The clause will remain as it is
139	3. Criteria for Evaluation, 3.1.6 Evaluation criteria for consultant's team Table, *1 – Conservation Architect would be recruited only when some project of Heritage Category involving conservation work is approved. Hence, evaluation of	Pg no. 33	We understand that since the Conservation Architect will be recruited on requirement basis, the CV is not required to be submitted at the time of evaluation of the team. Please clarify whether any budget for	Please see clause No. 39.

S No	Relevant Clause of RFP	Page No. of RFP	Query	Remarks / comments of the Ministry of Tourism
	<i>this resource is not proposed immediately at the time of evaluation of team presently.</i>		<i>engaging the Conservation Architect at later stage will be additionally provided by the Client.</i>	

(S.S.Verma)

Under Secretary to the Government of India

To

All prospective bidder agencies.