

Government of India
Ministry of Tourism
PMU(SD)
C-1 Hutments, Dara Shikoh Road, New Delhi-110011

REQUEST FOR PROPOSAL

Servicing the Sector effectively with skilled manpower is a pre-requisite for the actualization of growing tourism specific expectations. This is a primary concern of the MoT and ought to be a concern of all the stakeholders. This is both an imperative and a challenge. The task of creating a skilful service is inherently challenging for two reasons : first, because of the huge skill gap that obtains in the Sector, and second, because the Sector is not averse to taking raw hands and leaving them to acquire trade-related skills on the job. The role of the Ministry of Tourism and the institutional training providers is to ensure that such entrants are replaced by persons already possessing some level of related skill training. Since collaboration with national and international organisations in the field of capacity building is expected to strengthen our efforts to provide the sector with professional manpower, the Ministry of Tourism proposes to enter into Memorandum of Understanding (MoU) with interested parties for strategic partnership based on principles of mutual strengths and benefits through its affiliated organisations like the **National Council for Hotel Management & Catering Technology, NOIDA** and the **Indian Institute of Tourism & Travel Management, Gwalior**, as the case may be.

2. The MOU aims to generate opportunities in tourism and hospitality for India's micro-entrepreneurs through collaboration to develop the skill base of hospitality entrepreneurs. It is envisaged that this partnership would help high quality skill development modules drawing upon the Second Party's global standards and local learnings in hospitality and the First Party's experience in creating and imparting hospitality education and training. The text format of the MoU is annexed.

3. Organisations, both from the public as well as the private sector, interested in entering into such MoU are requested to send their expression of interest to the Project Manager (Skill Development), Ministry of Tourism, C-1 Hutments, Dara Shikoh Road, New Delhi-110011 (email: pmuhsrt@gmail.com).

DRAFT MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is signed on _____ between National Council for Hotel Management and Catering Technology (Under Ministry of Tourism, Government of India), having its office at A-34, Sector-62, Noida ("NCHMCT") (hereinafter referred to the First Party), and _____(Name of Organisation), located at _____ (Address) (hereinafter referred to the Second Party).

This MOU will enable the parties to collaborate on:

AIMS AND OBJECTIVES

The First Party and Second Party have decided to enter into an MOU for strategic partnership based on principles of mutual strengths and benefits. The MOU aims to generate _____ opportunities in tourism and hospitality for India's micro-entrepreneurs through collaboration to develop the capacity of hospitality entrepreneurs. It is envisaged that this partnership would help high quality capacity development modules drawing upon the Second Party's global standards and local learnings in hospitality and the First Party's experience in creating and imparting hospitality education.

I. BACKGROUND

First Party : The **National Council for Hotel Management & Catering Technology** was set up in the year 1982 by the Government of India as an autonomous body for coordinated growth and development of hospitality education in the country. The Council regulates academic activities in the field of Hospitality Education & Training in different parts of the country. In addition to regular undergraduate, post-graduate, diploma and craftsmanship trainings offered through its partner institutions, NCHMCT also offers professional skill training courses as well.

Second Party : _____(company name) was founded in

II. SCOPE OF THE COLLABORATION

Creating a comprehensive capacity development module to help citizens become hospitality _____ entrepreneurs _____ offering

Conducting capacity development programs for hospitality entrepreneurs on

Creating national awareness on the capacity development opportunities to enable more citizens, especially women and youth in underserved areas to join the hospitality ecosystem.

The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder

III: ROLE OF FIRST PARTY

- a. Provide inputs to Second Party directly or through experts from affiliated organizations to develop a comprehensive capacity development module to help citizens become hospitality entrepreneurs offering _____.
- b. Support Second Party's roll-out of capacity development programs for hospitality entrepreneurs across the country, with the support of its affiliated institutional networks.
- c. Support Second Party's efforts to create national awareness on the capacity development opportunities to enable more citizens, especially women and youth in underserved areas to join the hospitality ecosystem.

IV: ROLE OF SECOND PARTY

- a. Give proper and thoughtful consideration to the inputs from NCHMCT and help to develop the content, based on its global experiences and work in India.
- b. Work with relevant partners in India to identify and have such partners offer capacity development programs for hospitality entrepreneurs on _____

_____.
- c. Work with relevant partners across India to create national awareness on the skill development opportunities to enable more citizens, especially women and youth in underserved areas to join the hospitality ecosystem.

V. Operation of Working Group

The parties shall set up a working group for the successful achievement of this MOU and shall hold meetings on a regular or on an as-needed basis.

VI. Principles of Good Faith

Each party hereto has a duty of good faith in executing and carrying out this MOU, and must closely cooperate with one another regarding the agreed items hereunder based on the principles of good faith.

VII. Amendment and Modification

This MOU may be amended or modified by way of mutual agreement. This MOU shall be prepared in Two (2) copies and each copy shall be kept by each party.

VIII. Commencement and Effective Period

This MOU will become effective from the date it is signed by the two parties, and shall remain effective unless either of the parties provide a written notice to amend or terminate the same upon not less than 30 day's notice in writing.

IX. Confidentiality; Legal Effect

Both the Parties shall maintain confidentiality around the activities they are discussing and the programs they are developing and the existence of this MOU, except for an agreed announcement and press statement after signing. This MOU is

not intended to and shall not impose legal obligations on any party, and neither party shall be compelled to commit resources to fulfil it, but the parties shall nonetheless act with mutual respect towards one another and shall each take such actions and steps in furtherance of this MOU demonstrating good faith.

X. No Payments

Both the First Party and Second Party are committed to the MOU "Non-financially". In other words, neither party shall be required to make any payments to the other party as part of the MOU

Agreed on behalf of First Party and

Signature:
Name:
Designation:
Date:

Agreed on behalf of Second Party

Signature:
Name:
Designation:.....
Date :